

# Nidish G

## Salesforce Engineer



### Personal Info

#### Address

#405, Gearup's Pooja Sapphire,  
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#### Phone

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#### Date of Birth

13 June 1992

#### LinkedIn

<https://www.linkedin.com/in/nidish-g-0002a579/>

### Skills

Salesforce: Salesforce CRM, Dataloader, SOQL, SOSL, Workflows, Validation Rules, Process Builder, Flows, Security Management, Triggers, Lightning, SOAP API, REST API, JSON.

Programming language: Apex.

Operating Systems: Windows.

Web Technologies: VisualForce.

Salesforce Engineer with six years of experience and working knowledge in the CRM domain having significant responsibility for technical and functional sections of the Salesforce ecosystem.

Good Team Player with effective communication, problem solving, analytical and leadership skills, willingness to learn and master a new technology quickly.

### Experience

#### Salesforce Specialist

#### Celigo Private Limited

#### 2020 -08 Till date

Implemented case management system in salesforce.

Implemented Triggers, Apex classes and Visualforce pages, SOQL and SOSL queries as part of the application development.

Territory management for sales process.

Designed, Implemented, and deployed the Custom objects, Page layouts, Custom tabs and Components to suit the needs of the application.

Implemented business logic using flows for various sales and marketing business use cases

Implemented custom report types based on business needs.

Performed Data migration using Import wizard, Data Loader and scheduled timely data backup operations using Data Export.

Collaboration with the Sales team and Marketing team for changes and modifications in the business process.

Implemented Market Segment and Customer score logic for all prospective customers.

Implemented Lead Routing Queues based on Region.

Implemented Lightning Components using LWC as widgets in Account and Lead object.

Implemented custom record types for Accounts.

Implemented integration between Salesforce and Netsuite using SOAP API.

Language

English   Kannada

Tamil   Hindi   Telugu

Member Technical

*ADP Private Limited*

**2017 - 10   Till 2020 - 07**

Involved in Salesforce.com Application Setup activities and customized the applications to match the functional needs of the organization.

Implemented new enhancements which includes creation of Workflows, email alerts and email templates.

Created various Users, Roles, profiles and configured the permissions based on the organizational hierarchy requirements.

Written Validation rules and developed workflow rules, process builder.

knowledge of Integration with External sources by making callouts that used SOAP/REST API.

Security Management of the Salesforce Org at various levels.

Implementing custom reports and dashboards using the Lightning Report Builder.

Preparing the project related documents.

Developing custom applications using Lightning App Builder.

Periodic Health Check of the Salesforce Org to meet Baseline Standards.

Implementation of Single Sign On and 2 Factor Authentication.

**Software Engineer**

*Tech Mahindra*

**2014 - 11   Till 2017 - 09**

Customize applications by making best use of point and click capabilities of the Salesforce platform.

Execute all phases of software application projects including resolving issues and helping to ensure successful deployments.

Providing process documentation and operating instructions.

Import bulk data using DataLoaders.

Create, disable and unlock users.

Remove any kind of duplicate contacts or account by mass updating them.

**Education**

August 2010 – June 2014	<b>S.J.B. Institute of Technology, Bangalore India.</b> Electrical & Electronics Engineering - 75%
July 2008 – May 2010	<b>National College Jayanagar, Bangalore India.</b> Karnataka State Board Pre University College - 93%
July 2007 – May 2008	<b>Bangalore High School, Bangalore India.</b> Karnataka State Board SSLC - 96%

**Certifications**

Salesforce Certified Administrator - ADM 201    Mar 2019 - Till Date