

# Manoj Verma

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## SAP Certifications

SAP Activate Project  
Management for SAP S4HANA

SAP S/4HANA Cloud - Sales  
Implementation 2021

SAP S/4HANA Cloud - Service  
Implementation 2021

SAP S/4HANA Cloud -  
Enterprise Asset Management  
Implementation 2021

SAP S/4HANA On premise  
Asset Management 1909

SAP SD Certificate (2008)

## Academic Qualification

MBA (Finance & Marketing)  
From - BITS Ranchi

B.COM (Accounts)  
From – Rajasthan University

## Additional Skills

SAP CS  
SAP CRM

## Profile at glance

- Lead SAP consultant with more than 10+ years of experience in SAP S/4 HANA Sales and Service, Asset Management and SAP Activate Project Management Methodology.
- Has in-depth business processes and industry knowledge relevant to Sales & Service Processes And also Plant Maintenance processes.
- Magnificently handling different types of Implementations, upgrade, and support projects.
- Conducting prepare, explore, realize & deploy phase activities using SAP activate methodology.
- Currently working on S/4 Hana greenfield implementation project and also on ECC support project.
- Closely working with the functional & technical team to facilitate business requirements.
- I gained knowledge about new functionalities in different modules of S/4 HANA Cloud & On-Premises Platform and this helped me to clear 5 more SAP certifications.

## Skills Summary

### SAP S/4 Hana Service – Cloud / On Premise

- Setting up the service organization & service team organizational units in the system.
- Service Master Data & Agreement Management - Service contract configuration
- Configuration using SSCUIs in manage your solution app or in CBC system.
- Service Operations and Processes- Service Order Management and Monitoring
- Event-Based Revenue Recognition - Service Documents
- Procurement for Service Management, In-House Repair process
- Service Order Processing with SAP Field Service Management, Service Quotation
- Credit Memo Processing for Service Management, Solution Order, Solution Quotation
- Recurring Service, Intercompany for Service Documents
- Analytical Capabilities - Service Delivery Issue Analysis & Service Management Overview.

### SAP S4 Hana Sales – Cloud / On Premise

- Defining sales Organizational unit's and assignments to the relevant structure.
- Contract Management value & quantity sales contract, billing plan types.
- Knowledge of various business process Quotation, Sell from stock, Rebate, Intercompany.
- Complaint processing scenarios Customer Return, credit memo debit memo & Invoice cancellations.
- Configuration of different Sales Document types, Sales Order type, Delivery type, Billing type.
- Configuration of Pricing Procedure Pricing, Condition types, Access sequences & Condition tables.
- New scope id like Convergent Billing, Digital Payments, Order Fulfillment Monitoring and Operations
- Fiori Analytical Apps my sales overview, , Delivery performance
- Planning apps for sales plan, updating, copying, releasing the sales plan.
- Predictive analytics modeling: Understand the data, Prepare data, Model, Evaluate, Deploy & Monitor for apps like quotation conversion rate.

### SAP S/4 HANA Asset Management – Cloud / On Premise

- Maintenance Processes - Corrective , Emergency & Preventive Maintenance.
- New Maintenance Process (Cloud) - Reactive Maintenance, Proactive Maintenance, Improvement Maintenance, Overhead Maintenance and Maintenance Resource Scheduling
- Overview Phases and Sub Phases -Initiation, Screening, Planning, Approval, Preparation, Scheduling, Execution, Post Execution and Completion.

### SAP Activate Project Management

- Activate Elements content, tools, and methodology elements of SAP Activate Solution Implementation Framework. Including Fit to Standard.
- Agile Project Planning roles and responsibilities and the preparation of the project including the planning, estimation, user story mapping and construction of backlog.
- Transition Path for Implementation SAP S/4HANA Cloud & On-premise

### SAP Integration

- SAP Finance (FI), Procure to Pay ( MM)

Employment Summary

Career Highlights

Senior Consultant	(Feb'22-Present)	Deloitte Usi
Staff Engineer	(Ap'21-Feb'22)	Nagarro Software Pvt Ltd
Senior Associate Lead	(Feb'18-Mar'21)	Nagarro Software Pvt Ltd
Assist. Manager (SAP)	(Jan'16- Jul'17)	OTE Group LLC, Oman
Senior SAP Consultant	(Jan'12- Dec'15)	OTE Group LLC, Oman
SAP Consultant	(Apr'11- Dec'11)	OTE Group LLC, Oman

Project Details

Professional Achievements

Industry– Automobile(Sweden)

Team Size - 183

Project Type - Implementation

- Earn badges for completing courses like certified scrum master v3, Agile for All, Share Point.
- Won best project and team member award of the year 2020.
- Successfully implemented Make-Our own space project within Nagarro.
- Won the SAP best team awards in OTE group of companies (Muscat, Oman).

Project – YUNIX (Germany)

Team Size - 30

Project Type - Implementation

- Working on agile environment for SAP S/4 Hana service implementation.
- Organising and scheduling design, show & tell workshop with product teams.
- Setting up the basic configuration for service functionality
- Configuring solution based on user stories for relevant sprint and performing functional unit test.
- Activating relevant O-data and SICE services for service functionality.

Project - Siemens

Team Size - 35

Project Type - Support

- As lead for SAP S/4 Hana service implementation project involving in the different project management and functional activities.
- Planning and organising the workshops meetings with business users to demonstrate the SAP S4 Hana service features and capabilities.
- Conducting Fit to standard workshop for service to showcase functionality in the system and Gather customer requirement at process step level.
- Coordinating and supporting with other functional team members.

Project – DevOps

Team Size - 18

Project Type - Implementation

- Magnificently handing team lead & SPOC role for SAP SD & CS module within the project.
  - Working on strict SLA environment which include providing solutions within the defined SLA.
  - Also working on complex interfaces change requests along with support.
  - Managing the workload within the team and distributing the tasks accordingly.
  - Responsible for WRICEF objects documentations for entire projects.
  - Helping and mentoring the new colleagues.
  - Monitoring all the month end activity and task in the system.
  - Co-ordinating with client and ABAP team for the new enhancement requirement.
- Functional lead for SAP S/4 Hana Service implementation of model company.
  - Configuration of best practice scope ids relevant to service processes on premise environment.
  - Coordinating and supporting with team members.
  - Successfully Implemented business scenarios like, Service order management, Service contract, In-house repair process and Solution quotation.
  - Conceptualizing proofs/solutions (POCs).

OTE Group of Companies,  
Oman

Al Adiyat Automotives, Oman

Team Size  
15

Project  
Rollout/Implementation  
/Support

- Involved in Blueprint Preparation, Realization, Testing and Going Live.
- Configuration of the following as per Business Blueprint.
  - Configured SD / CRM / CS Organization Structure and Master Data.
  - Defined sales processes and overall sales document types, item categories & schedule line.
  - Configured pricing procedure, condition types, access sequences.
  - Defined delivery type, billing type, copy controls settings.
  - Account determination, output configuration.
  - Worked on Data Migration with BDC and Legacy System Migration workbench.
- Conducted End User trainings and developed training manuals.
- Worked on User authorizations and post live support.
- Worked with ABAP team to develop specific reports for Senior Management.
- Gathered requirements and created functional specs to meet business requirements.
- Identified gaps in existing business processes and filling by configurations and z developments.
- Providing support on day-to-day issues related to SD, CRM and CS.
- Developed SAP Personas screen and master record creation.
- Worked on Fiori App development with technical team for CRM my account & my lead.
- Implemented CRM service order creation app across the service locations in the region.
- Designed and implemented the job card app for technician and supervisor to update live data.