**RAJESH KUMAR GONOLA**

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**SUMMARY:**

* Salesforce developer with 8+ Years of IT experience that includes Salesforce.com CRM Platform administrative and security management.
* Proficiency in administrative tasks like **creating profiles, roles, users, email services, Approvals, Workflows, Reports, Dashboards, Forecasts, Developed Formula fields, Workflow rules, Validation rules**.
* Great understanding of **Apex design patterns** and have implemented multiple projects using this methodology.
* Experience in **Salesforce to Salesforce** (OOB) functionality from E2E. Also achieved this functionality with API connection between two Salesforce Instances.
* Experience in SDLC using **Force.com Sites, Communities.** And ecommerce functionality such as cart abandonment and so using Force.com sites and Communities.
* Good understanding and hands-on experience with **Salesforce CPQ, Vlocity CPQ** and **Salesforce Billing** Managed packages.
* Strong experience on **SAML SSO** configuration and also have good experience on **Certificate and Key Management.**
* Good hands-on experience in developing **Lightning Standard apps** and **Lightning custom apps** using lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better
* Ensured data integrity through the appropriate use of de-duping, loading, and exporting tools, for bulk of data using **Data Loader, Enabler4Excel** and**Workbench**.
* Good understanding of Jenkin and GIT automation of deployments.
* Hands on Experience deploying change sets using Packages functionality.
* Strong Experience in architecting the data models and designing technical flows for projects.
* Designing of **custom objects, custom fields, role-based page layouts, custom Tabs, custom reports, report folders, report extractions** to various formats**, Snapshots, Dashboards**.
* Proficiency in developing **APEX classes, Test classes, Triggers, Process builders, Visual force pages, Java scripts, jQuery, Visual Flows,** **Controllers, writing Workflows**, Integration and Force.com API.
* Strong experience in developing **SOAP** and **REST API’s**.
* Proficiency in working with Force.com IDE, data migration and updates through the tool App Exchange **Data Loader** in Salesforce.com (SFDC).
* Hands on experience in building **S3, App Flow** in **AWS.**
* Implemented **Integration of Boomi** Atmosphere into Salesforce.com Platform.
* Implemented **security and sharing rules** at object, field, and record level for different users at different levels of organization.
* Proficiency in querying salesforce.com database using **WORKBENCH** **SOQL & SOSL queries** using Force.com Explorer.
* Hands on Experience on Boomi,AWS, Jitter Bit, Kingswaysoft (ETL), Ownbackup Applications.
* Excellent understanding **of OOPS concepts and Design Patterns.**
* Design and Coded Application Components in an Agile Environment utilizing **JIRA**, **Version One**, Box, Confluence, TFS, GIT, Salesforce DX, Mavens Mate, Microsoft Visual Code.
* Proven ability to lead, manage and deliver projects on time and on budget, with a can-do attitude.
* Ability to adapt and learn quickly, Self-Motivated and a Team Player.

**CERTIFICATIONS:**

* **Salesforce Certified Platform App Builder**
* **Salesforce Certified Administrator.**
* **Salesforce Certified Advanced Administrator.**
* **Salesforce Certified Platform Developer I.**
* **Salesforce Certified Platform Developer II.**
* **Dell Boomi Application Developer I.**
* **Salesforce Certified Sharing and Visibility Designer.**
* **Salesforce Certified Data Architecture and Management Designer.**
* **Salesforce Certified Integration Architecture Designer.**
* **Salesforce Certified Application Architect.**
* **Salesforce Omni Studio Consultant**
* **Salesforce CPQ Specialist**

**TECHNICAL SKILLS:**

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| --- | --- |
| **Sales Force Tech** | APEX Language, SOQL, SOSL, APEX Trigger, APEX Classes, APEX Web Services, Visual Force (Pages, Components & Controllers), APEX data loader, S-Controls, Force.com APEX Explorer, Workflow & Approvals, Dashboards, Reports, Analytic Snapshots, Custom Objects, Aura, LWC |
| **Custom Integration** | Outbound Messages, Rest API, Soap API and Integrating through MuleSoft, Boomi, Kingsway soft, Informatica.  OAuth2.0 and Auth provider, S2S (OOB), Force.com Sites and Communities  Platform Events |
| **Force.com Tools** | Apex Data Loader, Force.com Apex Explorer, Force.com Migration Tool. |
| **web Technologies** | HTML, JavaScript, CSS |
| **IDE** | Eclipse, Sublime Text, Microsoft VS code using SFDX |

**EDUCATION:**

Texas A&M University **-** Kingsville Aug 2013- Dec 2014

**Master of Science - Computer Science**

**Personal Project:**

**Lead Conversion and Management (Salesforce Managed Package):**

Designed, Developed and Implemented managed Application product for Force.com Applications. This App provides ability to configure and Customize Lead Conversion Page, Custom Search Page, Lead Auto Conversion, Owner Assignment Process (Direct/Round Robin) based on configured Rules unlike Standard OOB. [App Exchange Link](https://appexchange.salesforce.com/appxListingDetail?listingId=a0N3A00000FMiDLUA1)

**WORK EXPERIENCE:**

**Sr. SalesForce.com Developer ( July-23-2018 – Till Date)**

**Cox Automotive Corporate Services LLC, Atlanta, GA**

**3003 Summit Blvd NE #200, Atlanta, GA 30319**

**Responsibilities:**

* Hands on Experience implementing Product Rules, Price Rules, Quote templates, Custom Actions, Search Filters, Quote Process (guided selling) in **Salesforce CPQ**.
* Configured **Option constraints** for Product requires rule and Product Exclude rule in Salesforce CPQ.
* Developed custom process for migrating Salesforce CPQ product configuration from org to org using external Id’s which include **Products, features, options**.
* Based on values from Quote and other custom objects information using CPQ implementation interface filtered product data in CPQ cart.
* Built different views in Salesforce CPQ Cart based on condition, Configured Products to determine different view for Products in cart.
* Customized User experience in Salesforce CPQ cart using editlinefieldsetname, Configuration Attribute, Global attribute, Attribute sets, Product Rules, configuration rules, Price Rules and lookup queries.
* Built custom UI and embedded it in Quote editor and Quote Line configurator to achieve business uses cases.
* Designed, and developed **Aura Components**, **LWC components, Visual Force Pages**, **Apex Classes, Controller Classes, and extensions for various functional needs in the application.**
* Wrote **SOQL** and **SOSL** statements within custom controllers, extensions and performed business logic to manipulate data or update data.
* Development of **workflows**, Process builder, Flows, Triggers, time triggered tasks, email alerts, filed updates to implement business logic.
* Hands on Experience implementing **Vlocity** development tools like Omni scripts, Data Raptors, Card designer, template designer.
* Good understanding and hands-on experience in **Vlocity** CPQ for Communication Module.
* Using **Omni** script tool in Vlocity designed and developed UI for custom business logic, also used DR, Remote Action to execute full stack experience.
* Responsible for **integrating** other internal applications with Salesforce platform using **SOAP/REST** services in real time.
* Good hands-on experience in developing Lightning Standard Pages and Lightning custom apps using lightning Components, added CSS and Design Parameters that makes the Lightning component UI better with good user experience.
* Develop POCs for introducing, implementing and reviewing new frameworks/technologies.
* Developed custom Lightning Web Components/ Aura Components using **Lightning Design System and Lightning Base components**.
* Built multiple reusable components using **aura/lwc** framework.
* Participate in problem-solving, requirements gathering, definition, and design of new or changing applications.
* Responsible for developing test classes for the organization such that it meets the Business requirements.
* Involved in the development like creation of objects, profiles, sharing rules, roles, triggers, validation rules, workflow rules, S-control, Apex classes.
* Responsible for Deployment of code from one org to other by using Copado.

**Environment:** SaleForce.com platform, Vlocity CPQ, Copado, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, HTML, Java Script, Salesforce.com Custom Objects, Workflows, Reports, Maven-Mate, Force.com Maven-Mates Plug-in, change sets, SalesForce.com sandbox.

**SalesForce.com Sr Developer ( Jan-31-2017 – Jul-22-2018)**

**Wolters Kluwer, Kennesaw, GA**

**225 Chastain Meadows Ct NW, Kennesaw, GA 30144**

Wolters Kluwer Tax & Accounting US (CCHGroup.com) is a leading Provider of tax, accounting and audit information, software and services, and is a division of Wolters Kluwer, a marketing-leading global information services company. It has served tax, accounting and business professionals since 1913.

**Responsibilities:**

* Developed and enhanced **Salesforce2Salesforce** related functionality.
* Implemented **Product Rules** and **Price rules** within salesforce CPQ.
* Designed, and developed **Apex Classes, Controller Classes, and extensions for various functional needs in the application.**
* Wrote **SOQL** and **SOSL** statements within custom controllers, extensions.
* Development of **workflows**, Process builder, Triggers, time triggered tasks, email alerts, filed updates to implement business logic.
* Responsible for **integrating** other internal applications with Salesforce platform using **SOAP/REST** services in real time.
* Wrote multiple **Batch** Job, **Queueable** Jobs classes to accommodate business requirement for huge amount of data changes.
* Developed multiple **VF Pages** which can generate a **PDF** file from data collected from controller. This logic was replaced by **Conga App** (Paid pdf provider).
* Designed a process to generate **Bulk PDF’s** for all customers at once which was mainly used for mailing Renewal quotes to customers.
* Designed and Implemented **Automated Billing process,** using **ETL** to push data from a data base to SFDC and then generate **Usages** for existing Orders and these usages are converted into new usage **Order**s and then **payments** are collected against this using default payment method on **Account**.
* Created a process to accommodate **usage**-based Billing of Orders.
* Designed and Implemented **Sales Compensation** within Salesforce using given business requirements with the help of Custom **territory** management.
* Used SOQL & SOSL for data manipulation and fixing the Records on a weekly basis.
* Designed and implemented Salesforce CPQ BULK **Renewal Quote Generation** process for all customers once in a year.
* Customized the Dashboards to the track usage for productivity and performance of business centers and their sales teams.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Involved in the development like creation of objects, profiles, sharing rules, roles, triggers, validation rules, workflow rules, S-control, Apex classes.
* Responsible for Deployment of code from one org to other by using change sets.

**Environment:** SaleForce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, HTML, Java Script, APPTUS, Subversion, S-Controls, Salesforce.com Custom Objects, Workflows, Reports, Eclipse, Force.com Eclipse Plug-in, change sets, SalesForce.com sandbox.

**SalesForce.com Developer (Dec-14-2014 –Jan-30-2017)**

**SRK SYSTEMS INC, Naperville, IL**

**1811 W Diehl Rd #400, Naperville, IL 60563**

SRK is a global IT services provider delivering technology driven business solutions that meet strategic objectives of our clients. Possessing a core competency in Infrastructure solutions, SRK delivers unmatched business value to customers through a combination of process excellence, quality frameworks and service delivery innovation.

**Responsibilities:**

* Development of workflows, Process builder, Triggers, time triggered tasks, email alerts, filed updates to implement business logic.
* Developing and enhancing force.com Sites functionality for the Ecommerce project using APEX Cookies.
* Developing forms (Web to lead) using **Pardot** (Marketing tool) which creates a campaign in SFDC when they register for a demo product.
* Developed Visualforce pages using standard salesforce functionality along with Html, CSS, Java Script to meet the E-commerce Website standard visibility and accessibility.
* Involvement in Integration of other Domain
* website with this Force.com sites using **GET/POST** Restful services.
* Involvement in integration between Force.com sites and Salesforce App Exchange (Steel brick CPQ) for the payment gateway transactions.
* Developing Reports, Permission sets for the Guest User License and monitoring the logs on daily basis.
* Responsible for developing test classes for the organization such that it meets the business requirements.
* Involvement in uploading the data (Renewal Quotes) to the system using Data loader so that end user can access from website and also maintain data storage.
* Responsible for creating **PDF’s** for Renewal quotes in the system. Where these pdfs are used for marketing the customers regarding their renewal offers.
* Responsible for Developing **SOAP/REST** services such that **SFDC** and **Data Manager (database)** are integrated in real time and data is in sync.
* Used SOQL & SOSL for data manipulation and fixing the Records on a weekly basis.
* Involved in the development like creation of objects, profiles, sharing rules, roles, triggers, validation rules, workflow rules, S-control, Apex classes.
* Responsible for Deployment of code from one org to other by using change sets.

**Environment:** SaleForce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, HTML, Java Script, APPTUS, Subversion, S-Controls, Salesforce.com Custom Objects, Workflows, Reports, Eclipse, Force.com Eclipse Plug-in, change sets, SalesForce.com sandbox.

**SalesForce.com Admin/Developer (Jun-01-2012 –Jul-30-2013)**

**SRK SYSTEMS INC, Hyderabad, INDIA**

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**Environment:** SaleForce.com platform, Visual Force (Pages, Component & Controllers), Apex Language, Data Loader, Salesforce.com Custom Objects, Workflows, Reports, Eclipse, Force.com Eclipse Plug-in, change sets, SalesForce.com sandbox.