

**sekhar**

**SalesForce Developer**

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### **Experience Summary**

- Experience 4+ yrs of experience and sales force in designing Custom Objects, Custom Tabs, Custom Fields, Page Layouts, and Record Types and good experience in relationships.
- Experienced in creating and applying Triggers, Validation Rules and Workflow Rules
- Involved in writing Batch classes and scheduling the batch classes.
- Involved in developing Apex Classes and Designing Visual force Pages.
- Worked on java script and Ajax functions.
- Experience with DML, SOQL and SOSL.
- Experienced in use of Standard and Custom Controllers of Visual force in development of custom Sales force pages as required by business requirements
- Good experience with data loader to perform operations on mass volumes of records.
- Having experience in writing unit test classes for the triggers and classes.
- Involved in deploying the project using change sets.
- Experience in using Eclipse IDE.
- Proficient knowledge of Governor limits. Experienced in optimization of existing code in according to the governor limits.
- Good Knowledge of Object Oriented Programming (OOPs) concepts.
- Good Knowledge on HTML,Cascading Style Sheets and XML.

### **Educational Details**

- M.C.A Sri Venkateswara University(2009-2012)

### **Professional Experience**

- Currently working as a Software Engineer at **Archler private ltd** .from jan 9 2017 –Till Date.
- Worked as a Software Engineer at **Servion't global solution pvt ltd** .from May23 2016 –Dec8-16
- Worked as a AssociateSoftware Engineer at **Tech mahindra**from July 2012 – May-20-2016.

## \*[ project :- 1 ]\*

### American Express

|                    |                                                       |
|--------------------|-------------------------------------------------------|
| <b>Client</b>      | : American Express, Phoenix, AZ                       |
| <b>Role</b>        | : Developer                                           |
| <b>Environment</b> | : Apex, Visual Force Pages, Triggers,html,java script |
| <b>Tools</b>       | : Apexdataloader, Eclipse IDE.                        |

#### **Description:**

American Express is the world's largest card issuer, the premium network for high-spending card members, a processor of millions of transactions daily, and a partner that provides business-building services to a worldwide merchant base. Salesforce.com solution implemented for American Express helps the association to track and support new and existing customers.

#### • **Responsibilities:**

Designed, developed and deployed the **Custom objects, Page layouts, Permission Sets, Custom tabs, Components, Visual Force Pages, Apex classes** to suit to the needs of the application.

- Customized the Dashboards to the track usage for productivity and performance of business centers and their sales teams.
- Customized **tabs** for among different business users groups and business centers.
- Create **various profiles** and configured the **permissions** based on the organizational hierarchy requirements.
- Designed and developed workflow rules, validation rules, and customizations within Sales force. Implemented **Apex Classes & Triggers** and linked them to manage the workflows Implemented in the system.
- Administrated and monitored the company's Sales force CRM application.
- Migrated data from Excel / CSV files to SFDC using Data Loader.
- Maintained data cleanliness and accuracy by adding custom validation rules and formulas.
- Implementing automated process to simulate daily scheduled jobs within the limitations of the system and hosted entirely on Salesforce.com.

## \*[ project :- 2 ]\*

### Status Update Tool::

It is an Internet based product. This solution will automate status update between the employees. This is the project where the developer can submit his daily status. And corresponding lead will view his status of particular developer. And each developer can view his previous status also. Whenever employee submits his status, a mail will go to his corresponding lead. And lead can view his status either by login into the tool or by email he received.

|                    |                                                                                                   |
|--------------------|---------------------------------------------------------------------------------------------------|
| <b>Client</b>      | : Techno Spine                                                                                    |
| <b>Environment</b> | : Salesforce.com, Apex, Visual force, JavaScript, Force.com Platform, Data loader, Force.com IDE. |

#### Roles and Responsibilities:

- Designed and developed Apex Triggers for various functional needs in the application.
- Migrate the data in excel sheets into CRM using Import/Export Wizard and Data Loader

- Designed and developed the Custom objects, Custom tabs, Validation rules, Workflow Rules,
- Worked on Eclipse for testing and deploying Apex classes and triggers into production instance.

#### [ project :- 3 ]

##### Hippocratic Solutions, USA

##### **Description:**

We will have an organization with numerous accounts. Whenever the owner of the record clicks on the records in list view, the User should have a different view of account detail, displaying Related Cases, Contacts, Opportunities and Activity History. Else, if the user is not the owner of the record, he should see the detail page normally.

##### **Responsibilities:**

- Designed user interface using Visual force pages.
- Writing the apex classes in salesforce.com.
- Designed and Developed Domain Objects and its access levels.
- Performing unit testing on the designed reports Involved in testing the reports.
- create object and tab using lighting components
- lighting experience using html page.

#### \*[ project :- 4 ]\*

|                   |                                                                                     |
|-------------------|-------------------------------------------------------------------------------------|
| <b>Name</b>       | : Cox Cable Unit                                                                    |
| <b>Client</b>     | : Cox Cable.                                                                        |
| <b>Role</b>       | : Developer                                                                         |
| <b>Technology</b> | : Salesforce CRM, APEX, Visualforce, Force.com IDE, HTML, Data loader and windows 7 |

##### **Description:**

The project provides a tailored solution required for a major triple play cable provider to differentiate based on customer experience and a customer relationship management strategy and solution is required to meet the business objectives. The existing system required long training durations of over 5 weeks for reps, was not intuitive, and had limited issue management capabilities, which plays an important role in managing the customer experience. Looking to better manage the customer issues, track customer data, and increase more insight.

##### **Responsibilities:**

- Study of business requirements

- Involving in Configuring **Profiles, Security Rules**
- Creating UI using **HTML,Visualforce**
- Create **various profiles** and configured the **permissions** based on the organizational hierarchy requirements.
- Creating **custom objects** and **tabs**.
- Coding with **apex** and **Java Script**.
- Custom objects apply to **workflows** rules and **Approval processes** and Data **validation rules**.
- Implemented **custom controllers, Controller Extensions** for business logic.
- Code Migration from **Sandbox** to **Production** Using Eclipse IDE & Data Migration through Data Loader

\*[ project :- 5 ]\*

#### Ual health care (hospility)::

TEGA Manufacturing products like Rubber, Polyurethane and ceramic based products. The Sales force automation will aid sales Professionals and sales department for effective selling process. TEGA team process the Opportunity through different Stages depending on the Risk involved with the Opportunity.

**Client** : TEGA, USA.

**Environment** : Sales force CRM, APEX, Visual force, Force.com IDE, DataLoader

#### **Technical Skills:**

**Language** : Apex, Visual force.

**Web Technologies** : HTML, and JavaScript

**IDE & Tools** : Eclipse, Force.com IDE, Apex Data Loader

#### Roles and Responsibilities:

- Maintain and developed the **Custom objects, Custom fields, Custom tabs, and Validation rules**.
- Defined **lookup** and **Master-Detail** relationships on the objects and created junction objects to establish connectivity among objects.
- Creating **Workflow Rules, Tasks, Email Alerts**, and Components to suit to the needs of the application.
- Customized **page layouts** for Custom Object, Contacts and Accounts depending upon user roles and groups.
- Used **Data Loader** for insert, update, and bulk import or export of data from Salesforce.com subjects. Used it to read, extract and load data from comma separated values (CSV) files using **Apex Data Loader**.
- Creating **Visual force Pages, Apex classes & Triggers**.
- **sales force Rest APIs to get and post the external data** like redshift, slack and few middleware databases and **Product cloud Based Integration**
- **Integrated Slack with Salesforce** to pull latest leads reports on daily basis.

#### PERSONAL DETAILS:

Nationality : Indian

Pan Card No : BKHPI0083K  
Gender : Male