DHANANJAI SINGH,

Analyst (Pricing)

**Amazon Development Centre**

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**Objective:**

Seeking a challenging position in the development of Business Objects Data Services and growth stimulating environment to utilize my skills through a continuous learning process and provide meaningful solution to the organization in achievement of their goals and objectives and attain long term personal and career growth in the area of Data Science.

**Summary of Experience and Qualifications:**

* Having 4+ years of experience in Pricing Analytics and Operations team
* Querying databases using **SQL** to fetch relevant data
* Experience working with data pipelines, ETL processes and SQL in a business environment with large-scale, complex datasets; a track record of manipulating, processing and extracting value from large datasets.
* Charting and graphing of data for reporting purposes using **Tableau**.
* Designing of queries, compiling of data, and generation of reports in MS Access and **Excel**.
* Working closely with vendor managers worldwide in ensuring wide range of availability of products and best price in the market.
* Configuring automation tools for web scraping using HTML, Xpath & Regex.
* Manage team member(s) to publish weekly metrics reports in order for business teams to take proactive actions to improve customer experience.
* Analyze key insight trends and build models that predict customer behavior, using statistical rigor to simplify and provide thought leadership to device product and marketing groups.
* Conduct end to end deep dives using exploratory data and statistical analysis to create actionable insights.
* Monitoring existing metrics and partnering with internal teams to identify process and system improvement opportunities.
* Analyzing data using SQL, Excel, and other data management systems.

**Experience Details:**

* Working with **Amazon** from April 2017 to till now as an Analyst.

**Technical skills:**

* SQL, Tableau , Python , Machine Learning, Excel, Big Data Hadoop and Spark.
* Advanced Statistical Techniques, Analytics, Insights & Targeting
* Unsupervised and supervised techniques -: Regression, Clustering, Decision trees and reinforcement learning
	+ 1.

**Education:**

* Bachelor of Technology (B.Tech) in ECE, Lovely Professional University, Punjab with 7.32 CGPA in 2015.

**Project Experience:**

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| **Project # 01 (Low ASP)** |
| **Client:** Amazon |
| **Role:** Data analysis  |  |
| **Responsibilities:*** Experience in extracting data from database using SQL queries.
* Doing analysis and provide business insights.
* Analyzing data using SQL, Excel, and other data management systems
* Doing analysis to recommend the best price to the customers.
* Publishing report on a weekly basis to the management.
* Steps need to take to improve our efficiency and competitiveness.
* Using past data to improve customer experience and satisfaction.
* Charting and graphing of data for reporting purposes using **Tableau**.
* Conduct end to end deep dives using exploratory data and statistical analysis to create actionable insights.
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**Personal Profile:**

Gender : Male

Marital Status : Married

Nationality : Indian

Languages known : English, Hindi

Hobbies : Reading Books

Personal Strength : Passionate, Dynamic, Optimistic

**Place:** Bangalore Dhananjai singh