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**Akash Solanki**  
Bachelor of Technology Information  
Technology  
Flat no A-801, Rama Melange, Opp. TCS  
Phase III, Hinjewadi, Pune, Maharashtra  
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## CAREER OBJECTIVE

Overall 5 years of total experience in Salesforce Development. Salesforce 4X Certified. My areas of expertise are development on Force.com platform using Lightning, LWC, Sales Cloud , Service Cloud, workflow rule, Process Builders, Validation Rules Apex Classes, Apex triggers, Visual force Pages, Lightning Components & deployments. With CRM being my key focus, I would desire to work in the challenging environment that can provide me with opportunities to learn.

## WORK EXPERIENCE

- Working as Salesforce Developer with Teacher's Insurance Of Annuity Association Of America(TIAA) Pune.
- 4 years of experience in Salesforce Lightning
- 2 Years 7 months of experience as Programmer Analyst in Cognizant Technology Solutions.
- Attended 3 months Cognizant Academy Training in "Salesforce CRM" Domain.
- Worked as an Offshore Team Member closely with Onsite Team on multiple CRM (Salesforce.com) projects.
- Strong technical skills in Apex classes, Lightning Components, triggers, Visualforce pages, Batch Classes, scheduler classes & Deployment .

## ROLES & RESPONSIBILITIES

- Research on various new requirements and if feasible, prepare a POC to show the demo to the technical team.
- Created Visualforce Pages, Apex classes, Apex triggers, Lightning components, Lightning web components, controllers and Scheduler classes to implement custom functionality.
- Used SOQL & SOSL queries during the custom development.
- Worked on Email to Case.

- Worked on CI/CD, SFDX & Sales Cloud.
- Worked on integrations to and from salesforce.
- Involved in the Design and Development of Workflow rules, Validations rules, Process builder and other customizations with Salesforce.
- Metadata deployment using ANT Migration Tool.
- Reports , Email to case and automation of case to survey.

## EDUCATION

Standard	Board/University(College/School)	Year of Passing	Marks (%)
B-Tech	Rajasthan Technical University (Arya College of Engineering & IT)	2015	65.02
12th	CBSE (LakshmipatSinghaniaSchool,J.KTyres)	2010	68.4
10th	CBSE(Alok Senior Secondary School)	2008	83.6

## GLOBAL CERTIFICATIONS

- Salesforce Certified Sales Cloud Consultant
- Salesforce Certified Community Cloud Consultant
- Salesforce Certified Administrator
- Salesforce Certified Platform Developer I
- Oracle Database 10g Administrator Certified Associate

## TECHNICAL SKILLS

- **Programming Skills** : C, JAVA, Apex, JQuery
- **Front End Technology** : Visualforce, HTML & CSS, Javascript, Bootstrap
- **Databases** : SQL, Oracle 10g, SQL Server 2012
- **Software** : Salesforce, Eclipse Mars, DataLoader.
- **Deployment Tools**: ANT Migration Tool, Change sets, Force.com IDE
- Intermediate Knowledge in the field of Lightning web components(Spring Release feature), Salesforce DX, Einstein Intent, IoT.

## PROJECT EXPERIENCE

### 1) Project :- Institutional Retirement Solutions

Client Type:- Insurance & Retirement Solutions

Role :- Force.com Developer

Duration :- November-2018 - till date

Project Details:-

The main objective of this project is to embed the Salesforce functionalities to replace the traditional application features to provide best CRM solutions & to engage more and more customers to opt for retirement solutions with the firm and roll out to the Lightning Experience to

keep in pace with the latest trends in the Salesforce CRM Solutions

Roles & Responsibilities:-

- Working as Force.com Developer
- Created Lightning components, Lightning web components, controllers & events.
- Worked on Email to Case and Case to Survey Automation.
- Worked on Process Builder, Workflow Rules, Flows, Approval Processes and other configuration items in phase 1 of the project requirements
- Worked on Integrations with multiple applications.
- Worked on Service Cloud and Sales cloud.
- Have written Apex Classes, Apex Triggers , Schedulers, Batch Classes and Test Classes.
- Have designed Lightning web components which is not part of Aura framework.
- Have deployed metadata using ANT Migration Tool & change sets.
- Worked on Reports & dashboards.

## **2) Project :- Institutional Retirement Solutions SF Integration with third Party**

Client Type:- Insurance & Retirement Solutions

Role :- Force.com Developer

Duration :- December-2019 - February-2020

Project Details:-

The main objective of this project is to integrate the Salesforce CRM system's account, contact and one custom object records to the third party system using REST Callouts with the request body in their format.

Integration using REST callouts

Apex Integration

Written apex classes

Workbench

## **3) Project :- Volunteer Management System**

Client Type:- Investment Professional Institute

Role :-Force.com Developer

Duration :-May 2017 – October 2018

Project Details:-

The main objective of this project is to transform its legacy application and infrastructure environment to a new digital platform; as a part of this transformation, The Client has developed a

Volunteer Management strategy for all of its Volunteer opportunities and selected Salesforce Cloud

as its next generation platform. It is looking for automated way to process the Volunteer applications.

Roles & Responsibilities:-

- Working as a Force.com Developer
- Created Lightning components and controllers.

- Worked on Process Builder, Workflow Rules, Flows, Approval Processes and other configuration items in phase 1 of the project requirements
- Have written Apex Classes, Apex Triggers , Schedulers, Batch Classes and Test Classes.
- Have designed visual force pages, controllers and validations.
- Have deployed changes using change sets.

#### **4) Project :- Contact Center**

Client Type:- Investment Professional Institute

Role :-Force.com Developer

Duration :-Jan 2017 – May 2017

Project Details:-

This Project has the requirement to provide an interface for various Service Agents who get assigned

to different service requests through various channels (Social Media, Call, SMS, Email)and asked to

resolve that issues.

Roles & Responsibilities:-

- Worked as a Force.com Developer.
- Worked on Process Builder, Workflow Rules, Flows, Approval Processes.
- Have designed visual force pages, controllers and validations.
- Have written Apex Triggers and Test Classes.

### **ACHIEVEMENTS**

- Secured a position in the “DreamForceTrailMix” Challenge provided by the Salesforce among top 100.
- Cleared the TOEFL (Test of English Foreign Language) with 71%
- Got developer certificate from Microsoft for developing Windows Store App.
- Got participation certificate in State Level lawn Tennis Competition held at Pali on august 2009.
- Secured 1st Position at District Level Lawn Tennis Competition
- Ist Runner up at “Euphonious 2012” a rock band competition held at Arya College Of Engineering & I.T on 6th October 2012
- Secured a TopFive position in “Voice of Rajsamand” at district level singing competition.

### **PERSONAL INFORMATION**

Name : Akash Solanki

Gender : Male

Date of Birth: 05rd March 1992

Maternal Status: Single

Nationality : Indian

Language : Hindi and English

Permanent Add: “MadhurPrem”, behind HDFC Bank, Mahaveer Nagar, 100ft.road, Kankroli, Rajasmand-313324(Raj.)India.

I hereby declare that information provided above is true and complete to the best of my knowledge.

Date: 02-Sept-2019 Aakash Solanki