

KARTIKEY H KULKARNI

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CAREER OBJECTIVE

Passion to learn and strive to achieve goals day by day. Getting better stronger at all possible regions to keep the ignition on. Adapt the best approaches to understand and translate business into technical requirements and forward into end customer Business Applications. Responsible for analyzing company processes, developing CRM workflows. Excellent understanding of Force.com platform, both configuration and customization with strong communication skills.

EXPERIENCE

- Ceptes Software** March 2017 - May 2019
Lead Salesforce Developer
- Huron Consulting Group** May 2019 - Till Date
Senior Salesforce Developer

TECHNICAL SKILLS

- Apex: Apex Classes and Apex Trigger, Asynchronous Apex, Apex Test Classes, Apex Integration Services, Batch and Scheduable Apex, SOQL/SOSL.
- Lightning: Lightning Component, Components communication, Lightning Data Service, Lightning Design System.
- Process Automation: Formulas and Validation Rules, Process Builder, Workflow Rules, Approval Process, Flows, Knowledge on "Who sees What".
- Reports and Dashboards, Schema Builder, XML parsing, Change Sets, Data Loader, ANT Deployment tool.
- Data loading tools : Demand Tool, People Import and Data Loader.
- Version Control using Azure devops and Microsoft's Visual Studio Code.
- Integration with Google Gmail and LinkedIn, LWC Beginner.

CERTIFICATIONS

- Salesforce Certified Administrator
- Salesforce Platform Developer I
- Salesforce Certified Platform App Builder

PROJECTS

- Project ReCharge** May 2019 - Till Date
 - * ReCharge project is developed to provide insights of the HURON customers and employees, unifying the CRM system and client experience.
 - * Includes implementation of Sales Cloud and is a foundational step in unlocking the power of an integrated company model.
 - * Project focused on migrating all the existing practices to new Lightning UI and unifying business process.

Roles and Responsibilities: Senior Salesforce Developer

 - * Involved in architecture, design and development of many critical modules.
 - * Implemented Version control using Azure Devops, Data Loading in production as per business requirements.
 - * Involved in transformation of Huron Sales process from Classic to Lightning for various practices.
 - * Responsible for managing Service Desk from India team including assisting the users and guiding them on how to work on Recharge.
- Market Research Tool** Sept 2019 - Dec 2019 | June 2020 - Till Date
 - * Market Resarch Tool helps Life Science practice users in helping pharmaceutical companies to understand the market landscape and potential market for their new treatments.
 - * Around 150 research projects are done every year, where data is accumulated from reputable sources. It also involves LS practice users carrying out blinded interviews and surveys with Healthcare professionals.
 - * Details were manually recorded by LS team and this tool helps automate it.

Roles and Responsibilities: Senior Salesforce Developer

 - * Involved in development of Lightning component with different permissions and sharing settings.

- * Involved in design and implementation of Salesforce built in components.
- * Worked on Permission Sets, Roles and Hierarchies.

- **CEPTES CRM**

Nov 2018 - May 2019

- * Ceptes CRM is an application which is developed to increase the sales and marketing process of organization which deals with Sales Cloud.
- * Ceptes CRM provided 360 degree view of which projects are running in the company and their current statuses, who are our potential leads and areas where we lacked using Lightning Reports and Dashboards.

Roles and Responsibilities: Lead Salesforce Developer

- * Managed project from start to finish, oversaw all data and incorporated all results into the plan with low cost license which saved a lot of company's money.
- * Worked on Sales Cloud which looked through and managed company's sales process including Quote and Order generation.
- * Ensured the communication within the CRM systems were working efficiently with less/no coding intention.
- * Set up and controlled user profiles and access levels to protect important data.
- * Reports and Dashboards for all Roles including CEO, Sales Associate and Sales Manager.

- **CHaRM**

June 2018 - Nov 2018

- * ASPEN project was developed to replace the existing ADD and AMD Complaint Management Systems with 123Compliance, a software based on Salesforce.com platform.
- * This project charter is specific to implementation 123Compliance, thereby having a improved data management, quality decision making, audits, enhanced speed and reliability of a cloud-based solution.

Roles and Responsibilities: Delivery Specialist

- * Part of weekly scrum meeting to discuss on the requirement and work on them accordingly.
- * Unit testing of the application and fixing reported issues from the testing team.

- **AGILINO**

Mar 2017 - June 2018

- * Agilingo is an application that allows companies of any size or industry to plan and execute corporate initiatives from initial concept, build, test and release of a working product.
- * The AGILINGO Agile Business Management Suite helps organizations manage value streams to achieve their mission, goals and objectives. In addition, it also helps to balance the IT portfolio between ongoing maintain and strategic initiatives.

Roles and Responsibilities: Salesforce Developer

- * Involved in architecture, design and development of many critical modules.
- * Part of the daily and weekly scrum meetings to discuss on the requirement and updating the test plan and document as per the new changes.
- * Worked on Lightning components, user creation including Permission Sets, Roles and Hierarchies, Profiles, Process Builder, Workflow Rule and Trigger to control the flow of the application.

EDUCATION

- **VTU**

Computer Science Engineering

2016

PERSONAL PROFILE

- Date of Birth : 11/01/1994
- Marital Status : Unmarried
- Nationality : Indian
- Known Languages : English, Hindi, Kannada