### **RESUME**



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## **Salesforce Developer**

#### **Career Conspectus**

- Over 6 years of experience as an IT professional, with over 3.10 years of experience in Salesforce.com CRM platform Administration, Configuration, Development using Apex, and Visual Force as a Developer and around 10 months' experience of Salesforce Lightning as well.
- Experienced in all phases of Software Development Life Cycle (SDLC), quality management systems and project life cycle processes. Highly skilled in Salesforce.com (SFDC) development and implementations.
- Experience in designing Custom Objects, Custom Tabs, Custom Fields, Page Layouts, and Record Types.
- Worked on Salesforce.com Configuration & Customization, Visual force, Apex Programming.
- Experience in developing applications on Force.com platform, APEX, Visual Force, Triggers, SOQL, SOSL, JavaScript and HTML.
- Ability to Perform ongoing Salesforce administration (create accounts/profiles, defining fields, updating layouts, reports, dashboards etc.) and development.
- Experience in using workbench.
- Proficiency in administrative tasks like creating Roles, Users, sharing rules, Queues, Record types, Page layouts, Workflow, Validation rules, Reports, monitor Salesforce.com usage for compliance and to Maintain security for SFDC data.
- Experience in Workflow Rules and Approval Process for automated alerts, field updates, and Email generation according to application requirement.
- Migrated the data in excel sheets into CRM using Import/Export Wizard and Data Loader.
- Possess exposure in the process of implementing improvements and new functionality in SFDC application.
- Experience in building Lightning components
- Experience in using Demand Tools.
- Possess exposure in data migration tools like Jitterbit, Dataloader, io (by MuleSoft)
- Process exposure and still exploring the Salesforce DX (with VS code) and Salesforce CLI.
- Experience in using Dupe Blocker.
- Actively following the GDPR issue.
- Involved in Lightning migration pre-work activities.
- Experience in creating scratch org using SFDX.
- Areas of expertise include Force.com development, Apex, Visual force, SOQL, SOSL, JavaScript, HTML, CSS and JQUERY.

#### **Technical Competencies**

CORE TECHNICAL COMPETENCIES AS SALESFORCE DEVELOPER:

## **Software Efficiency**

Apex	Apex, Apex triggers, SOQL, SOSL and Lightning
Front End	Visual force pages
Salesforce.com took	Force.com Eclipse IDE Plug-in, Force.com Explorer, Force.com Data Loader,
	Force.com Excel Connector, Force.com Connect for Outlook, Force.com
	Platform (Sandbox and Production), Force.com Migration Tool, NetBeans
Platform	SalesForce.com.
Database	Force.com and SQL
Scripting Languages	Java Script, Html, CSS.
Functional Analysis	Analyzing the requirement from the design swarm and writing User story as
	per the requirement.
Operating Systems	MS Windows, MAC, Unix, Linux.

#### **Scholastics & Certifications**

- ✓ Bachelor of Technology (B.Tech) in Computer Science and Engineering from QIS College of Engineering affiliated to JNTUK.
- ✓ Board of Intermediate Examination in MPC from Sri Chaitanya, Ongole.
- ✓ Secondary School of Education from Damodara Public School, Ongole.
- ✓ DEV 450 certified Platform Developer I, Certificate number (16761249).
- ✓ Professional training on Java, SQL Server, Salesforce& Force.com.

#### **Career Contour**

Company	Tech Mahindra
Location	Hyderabad
Working Since	68 Months(Jan- 2015 to till date)
Projects	I) Getinge, II)GEHC Next Gen Service CRM, III) REXIS, IV) FFM.
Role	Salesforce Developer
Tools & Languages	Data Loader, TFS, Jenkins, Ant, Apex, SOQL, Visual Force, Force IDE, Workflows, Triggers, Javascript, Css
Projects Handled	
Project Name	Getinge
Client	GETINGE * Getinge Group

Duration	30 Months(February 2018 – till date)
Description	Getinge AB is a global medical technology company, founded in Sweden in 1904. The firm provides equipment and systems within healthcare and life sciences.
	✓ Worked on Visualforce pages to implement search functionality with pagination which invoked by the list button on the Opportunity that allows the users to search for the related opportunities and add to the master Opportunity.
	✓ Worked on Custom permissions which can be added to the permission set. So that we can use the custom permissions to bypass validation rules for set of users.
	✓ Worked on triggers, workflows, approval process, process builder and implemented the solution depending upon the business requirement.
	✓ Implemented Delegated Administration setup for set of business users on demand basis.
	✓ Created DupeBlocker scenarios using DupeBlocker which detects the duplicates based the rules.
	✓ Involved in Lightning migration pre-work activities like analyzing the Lightning readiness report and exploring alternatives for the features that is not available in Lightning.
	✓ Experience in building Lightning components development (LWC).
Responsibilities	✓ Experience in using Demand Tools and Data Loader for data loading.
	✓ Involved in the Data and functional migration activities during the acquisition.
	✓ Resolving tickets on change request and warranty issues (after release)
	<ul> <li>Deployment to production and migration between sandboxes using Eclipse and Force ant migration tool.</li> </ul>
	✓ Working with Apex classes, Visual Force pages, various APIs and JSON.
	✓ Worked on Record Types, Validation Rules, Triggers and Page Layouts.
	✓ Created user Roles and Profiles, security controls and shared settings.
	<ul> <li>✓ Developed Custom Objects, Custom reports.</li> <li>✓ Worked on various SFDC standard objects like Accounts,</li> </ul>
	Contacts, Leads, and Reports.
	<ul> <li>✓ Implemented field level security.</li> <li>✓ Created email templates and inbound emails using Visual force for</li> </ul>
	the clients and customers.
	✓ Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards.
	✓ Expert in preparing functional and technical design documents.

	<ul> <li>✓ Mastered implementations of multiple uses of Apex, SOQL queries, SOSL, customobject design &amp; management, and the creation of Visual Force Pages.</li> <li>✓ Developed Visual Force Pages.</li> <li>✓ Developed Visualforce pages and UI components as per client needs with the help of JavaScript, CSS, etc.</li> <li>✓ Debug Apex scripts using Debug Logs and System Log Console to catch Exceptions and execute Governors Limits.</li> <li>✓ Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.</li> <li>✓ Created test classes for Unit Testing.</li> <li>✓ Tested apps by appending multiple components to a Lightning Application thereby deployed Applications from Sandbox to Production.</li> <li>✓ Configured and used source control tool Git to maintain repositories for various releases.</li> <li>✓ Proficient in Data Migration from Traditional Applications to Salesforce.com using Data Loader Utility. Participated in all stages of Software Development Life Cycle (SDFC) i.e., System Analysis, Design, Development and Testing.</li> <li>✓ Solutions-oriented professional with proven success designing, implementing and integrating cost-effective, high-performance solutions to meet challenging business needs.</li> <li>✓ Used the sandbox for testing and migrated the code to the deployment instance after testing.</li> <li>✓ Experienced in importing and exporting data in Salesforce.com.</li> <li>✓ Knowledge of Salesforce release and change management process.</li> <li>✓ Created Page Layouts and assigning different layouts based on Record Types.</li> <li>✓ Developed Workflow rules, Field, Email updates to implement the business logic for Standard and Custom Objects as per the business needs.</li> <li>✓ Configured/Created Profiles, Roles, and Permission Sets for the organization and setting up Field-level, Object-level security rules for the application.</li> </ul>
Environment	Apex, Visual Force , Java Script, CSS,Force.com IDE, TFS, Jenkins, Workbench, Force ant migration tool, Data Loader, Demand Tools, VS Code,SFDX,Lightning(LWC)
Project Name	GE-HCIT (GEHC Next Gen ServiceCRM)
Client	GE Health Care
Duration	10 Months (May 2017 - February 2018)
Description	GE is the world largest product based manufacturing company in almost all sector of manufacturing GE-Energy, GE-Aviation, GE-Healthcare, GE-Money etc. GE Healthcare is a subsidiary of General Electric, headquartered in Little Chalfont, Buckinghamshire, United Kingdom. GE Healthcare provides transformational medical technologies and services helping to deliver patient care to people around the world. General

	Electric Healthcare has decided to implement the Salesforce Service Cloud with ServiceMax solution for its field service operation
Responsibilities	<ul> <li>✓ Worked with various salesforce.com Standard objects &amp; Custom Objects.</li> <li>✓ Used Salesforce.com platform, Force.com IDE for development for Visual force Pages, Apex classes, Triggers and creating Objects.</li> <li>✓ Developed Apex Triggers in the application for various Business/functional requirements.</li> <li>✓ Worked with Visualforce Controllers (Standard, , Custom, and Extension).</li> <li>✓ Created Page Layouts and assigning different layouts based on Record Types.</li> <li>✓ Developed Workflow rules, Field, Email updates to implement the business logic for Standard and Custom Objects as per the business needs.</li> <li>✓ Good Exposure and ability to work on change sets and ANT tool for deploying.</li> <li>✓ Configured/Created Profiles, Roles, and Permission Sets for the organization and setting up Field-level, Object-level security rules for the application.</li> <li>✓ Worked closely with Clients in analyzing the requirements.</li> <li>✓ Written SOQL query language necessary for the application in Apex Classes and Triggers.</li> <li>✓ Developed UI Visualforce, HTML tags, and used JavaScript for front-end validation.</li> <li>✓ Environment: Apex, Visualforce, IDE, workflows. Triggers, CSS</li> </ul>
Environment	Apex, Visual Force, IDE, Workflows, Triggers, Javascript, TFS, Jenkins, Ant, Saleforce.com platform, Role Hierarchies, Sharing Rules, Email Templates, Reports, Dashboards, Custom Objects, Custom Tabs, Email Services, Security Controls, Approval process, Apex Triggers, Visualforce, Sandbox Data Loader, GitHub, CSS, HTML, JSON, jQuery, UI, Force.Com IDE.
Project Name	REXIS
Client	Roche  Diagnostics  ROCHE Diagnostics
Duration	6 Months (November 2016 - May 2017)
Description	Roche Diagnostics which manufactures equipment and reagents for research and medical diagnostic applications. It focuses on health care applications, targeting physicians, hospitals and clinics, or consumers. REXIS application is a Sales cloud application.

Responsibilities	<ul> <li>Performed the roles of Salesforce.com Developer and Administrator in the organization.</li> <li>Working in Configuration as well as Customization requirements.</li> <li>Creating the objects, profiles, page layouts, record-types and assigning the page layouts to appropriate record types as per the requirement.</li> <li>Worked on various Salesforce.com Standard objects like Accounts, Opportunities, Leads, Campaign and Reports.</li> <li>Implemented Lead Management.</li> <li>Implemented Triggers based on the requirements.</li> <li>Developing Visual Force, pages, Apex classes and test classes to implement the customization needed.</li> <li>Implemented Batch Apex.</li> <li>Implemented Scheduled Apex.</li> <li>Implemented "Power of One Field" in "Campaign with Leads" Reports for counting the Leads only once.</li> <li>Importing data using data loader or import wizard.</li> <li>Experience in working with Eclipse IDE with Force.com Plug-in environment for writing Business logic.</li> <li>Created various Custom objects, Tabs, Workflows, Reports, Apex triggers and validation rules for the application.</li> <li>Created Email templates in Text, HTML and Visual Force necessary for the application.</li> <li>Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.</li> <li>Used Data loader and workbench for all data adding, updating, and deleting, exporting data.</li> </ul>
Environment	Saleforce.complatform, Triggers, SOQL, Eclipse IDE, Change set, Validation rules, Workflow, Reports, Custom Objects, Custom Tabs, Page Layouts.
Project Name	FFM
Client	DHL , Brazil
Duration	22 Months (January 2015 – November 2016)

Description	DHL is Part of the World's Leading Logistics Group. DHL offers integrated services and tailored, customer-focused solutions for managing and transporting goods and information.  Financial and Fiscal Module is an Add-On module built for OTM (Oracle Transport Management) to meet the fiscal, financial and tax requirements of Brazil, Latin America. FFM interacts with OTM and external Brazil government systems. FFM includes Calculations of Tax, Freight Cost Allocations, Settlement (Carrier Payments and Client Billing), Document Management, Reports and Integrations. It consists of generating the documents for Intra-state, Inter-municipal, Debit note, CT-e (CONEMB), Service Nota Fiscal, Pre-Invoice (PREFAT), Invoice (DOCCOB), OCCUREN, Customer billing process, Carrier Payments, Audit Trail. Along with these integration connectivity to external systems like government agencies, ERP systems and internally within OTM for DHL Revenue, Billing and Payment processes
Responsibilities	<ul> <li>✓ Interacting with the onsite to discuss the status of the project, clarify any queries regarding the functionality and BRD Document.</li> <li>✓ Involved in the Analysis of the specifications provided by the clients.</li> <li>✓ Customized development as per client's request.</li> <li>✓ Resolved critical issues in the project which was well appreciated by the Client.</li> <li>✓ Database Management by using Oracle Application Server 10g.</li> <li>✓ Reviewing code.</li> </ul>
Environment	Core Java, Hibernate, Angular Js, , PL/SQL,Eclipse IDE

# **Personal Details**

Date of Birth: 12-07-1993

Linguistic Abilities: English, Telugu and Hindi

Marital Status: Married