



Asutosh Kumar Tripathi

Functional Consultant

A Functional Consultant with an experience of **nearly 3 years** with proven capabilities in leading teams towards the achievement of organizational goals and industry best practices; targeting Assignments as a **Product Manager or Functional / Implementation Consultant**, in IT industry

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CORE COMPETENCIES



Requirement Gathering & Analysis
Cloud SAAS Solution Implementation
Business Process Transformation
Gap Analysis
Order-to-Cash Cycle
Project management & Road-Mapping
ERP Implementation
Team Management
Client Relationship Management



SOFT SKILLS



PERSONAL DETAILS

Date of Birth: 3rd July 1995

Languages Known: Hindi & English

Address: D3015, Luxor Apartments,
Hyderabad- 500084



PROFILE SUMMARY

- **National Institute of Technology graduated** professional with **nearly 03 years of experience in Software Implementation, Requirement Gathering and Documentation, User Acceptance Testing, SDLC, Order to Cash Cycle (OTC) & Customer Relation Management (CRM)**
- Developed software solutions by analyzing information needs, conferring with users, studying systems flow, data usage, and work processes.
- Engaged in automation of complex accounts in receivables domain for Fortune 500 companies using ERPs like SAP, Oracle, MS D365, and so on
- Generated revenue of **over \$1.5mn** and delivered 75-90% automation for US and European region clients by project implementation
- Provided insightful knowledge of business process analysis (As-Is, To-Be) and design; managed application-based process re-engineering, process optimization, and revenue maximization from technical solutions using cutting-edge technologies
- Liaised with stakeholders during the course of problem diagnoses, requirements gathering, detailed level design, development, system test and production implementation to ensure that optimal resolutions were achieved
- An effective leader & multi-tasker with strong business skills and excellent leadership, analytical, problem-solving, and analytical skills



IT SKILLS

- **Tools:** SQL, VISIO, JIRA
- Data Management and Reporting using Microsoft Office Tools
- Cash Application Implementation on ERPs such as Oracle, SAP, MS Dynamics 365
- RAID tracking, Risk analysis and Client Managements
- Advanced Excel



EDUCATION

- B.Tech. in Civil Engineering from National Institute of Technology, Patna in 2018 with 8.74 CGP
- 12th from Aditya Birla Public School, Sonbhadra, UP in 2013 with 90.60%
- 10th from Aditya Birla Public School, Sonbhadra, UP in 2011 with 10 CGPA



PROJECTS

The Amphibious Water Closet Project NIT Patna/IIT Kharagpur

Aug'16-Nov'17

Objective:

The objective of Amphibious Water Closet/Toilet is to help people in flood-affected areas of Bihar. It was a MHRD Funded Project recognized by IIT Kharagpur. It involved full end-to-end fabrication with activities related to procurement, planning and implementation.

WORK EXPERIENCE

Highradius Corporation, Hyderabad
Functional Consultant

Since May'18



Growth Path:

Since Jan'21 as a Functional Consultant

Jul'20-Jan'21 as an Associate Functional Consultant

Jul'18-Jul'20 as a Techno-functional Consultant

May'18-Jul'18 as an Associate Techno-functional Consultant

Key Result Areas:

- Conducting requirement gathering sessions to translate the business requirements into functional design document (PDD), flowcharts and use case diagrams
- Scrutinizing the business scenarios of MNCs through huge data sets and identifying project gaps in order to provide the solutions to meet business requirement
- Identifying and implementing process improvements, on-boarding, reporting improvements and providing user training as required within and across Testing Teams
- Implementing cloud-based Cash Application Automation solution by conducting 5 levels of testing including functional, regression, user acceptance, integration, and performance testing; analyzing historical and As-Is data to suggest design accordingly and developing testing strategy for UAT
- Pursuing the project life cycle methodology defined under the process framework; ensuring that customer deadlines were met within project budgets
- Developing comprehensive multi-departmental project plans and tracking progress through deployment process

Highlights:

- Spearheaded seamless on-boarding of clients and trained the customers; worked & collaborated with the product, support, and engineering team
- Trained & mentored a team of 15 consultants and scaled them for a robust delivery of the solution
- Received 4 promotions and 4 quarterly recognition rewards in just a span of nearly 3 years

INTERNSHIP

Highradius Corporation, Hyderabad

Jan'18-May'18

Key Result Areas:

- Worked on the implementation of Enterprise Projects
- Received training for client management and AR module of various ERPs like Oracle and SAP

Extracurricular Activities

- Acted as a:
 - Coordinator of Treasury Team Techno Cultural Fest, NIT PANA 2018
 - Coordinator of Dance Club and CESC (Civil Engineering Students Club, NIT Patna)
- Represented NIT Patna in Inter NIT Cricket, Basketball and Athletics
- Won:
 - One-on-one debate and Runners up Duet Dancing IIT DHANBAD, 2017
 - Various Intra-college Events in Dance, Debate and Sports, NIT Patna
- Felicitated as a Silver Medalist, International Youngs Mathematics Olympiad, 2012