1. What excited you about this Project Manager opportunity with Acrotrend? --> I am a Presales guy, involved into the project from building of the concept, smooth execution of the project and successful implementation of the same. Thus, it involves presales activities and project management both.

2. What is the name of your current company? If you dont work right now, please
write the name of your last company with annotation &quot;past&quot;. --> Ampersand Group

 3. How long have you worked for your current or last company? --> 1 year

4. And what is the reason for a change in the career? --> Transfer of my payroll without my consent

5. What are the primary areas of your experience as a project manager? --> Resources Management, Cost Management, achieving the milestones in stipulated timelines and proper & transparent communication

6. What is the typical size of the projects you have managed? -> approx. INR 100 Cr. (single project) and approx. more than INR 10,000 Cr. Till date

7. Have you managed distributed teams? Can you describe where these teams were
located? ---> Yes, teams is distributed across the state or else pan India depending on the project which is handled by me

8. As we typically work with UK clients: Are you flexible to work around our client
business hours (12 PM to 9 PM IST)? We offer flexibility in working hours from the
office based on the call timings on a case-to-case basis yes or no --> Yes

9. Have you previously worked for any global businesses as your employer or client?
Please provide the client names if the answer is affirmative. --> Yes, S2 Infotech International Limited

10. How would you rate yourself on Agile Methodologies on a scale of 1-5 (1 being the
lowest)? --> 4

11. Have you worked on projects where client organization or your scrum teams were
low on agile maturity? Summarize briefly how you adapted yourself to deliver
them if the answer is affirmative. Yes, I delivered the project as per the milestones defined in the tender document but simultaneously adapted agile methodology in my in-house implementation team, so that the delivery and timelines should be prior to the timelines mentioned

12. Are you a process-driven PM or a practical PM? Explain why you think so. --> Both as a project management depend on fact and figures and accordingly a PM has to react

13. What size of budgets and teams have you managed on the projects as a project
manager? --> > INR 8,000 Cr. (single project cost) having more than 2000 teammates

14. Are you comfortable with estimations? What kind of tools and techniques have
you used to estimate the size/budgets/efforts of your projects? – Yes, always prefer to go for reverse calculations, to generate more profits

15 What are the biggest risks to such projects in your view? --> Resource manegement

16. Please describe your most difficult or challenging project and how you overcame
the challenges to deliver it. --> MahaNet (BharatNet phase II), communication was the only key to handle such complicated projects

 17. Which stakeholders did you mostly interact with? List the designations along with
the type of interaction. --> State / Central Government Departments and PSUs, interacting with concerned Ministers, ACS/Principal Secretaries, MD/Directors, Nodal Officers, CFOs, CIOs etc.

18. Have you been responsible for People Management and team resourcing including Hiring Performance Reviews, Cross-Training, Upskilling, etc.? If yes, please list your number of
reportees. Yes, Complete team was more than 2000

19. Do have experience in creating SoWs and responding to RFPs? – Yes

20. List the top 3 strengths which make you fit for the role.  --> My Knowledge related to RFPs, team handling and big budget project handling

21.Have you executed Request for Proposal or Quote (RFP/RFQ) process for a client? if yes, describe your experience in executing or contributing to the RFQ document, the due diligence steps and on subsequent SoW/Contract? Yes, contribution depends on case to case which can be explained during call / F2F meeting

22. Could you please provide us with the link to your LinkedIn profile?

23.Are you comfortable with estimations? What kind of tools and techniques have you used to estimate the size/budgets/efforts of your projects? Yes

24. At the end, lets talk about money! :) What annual CTC are you looking for in this new role? Please provide value in INR 50 LPA (in Hand) with incentives

25. What is your current CTC? Please add the currency and mention the variable and any other bonus components that make up the annual compensation. -  INR 32 LPA having 10% variable with incentives; currently having an offer of INR 50 LPA with incentives

26. What is your notice period? 45 days

27. Are you currently serving a notice period? If yes, please tell us what is your last working
day. No