**Sunny Manohar Atluri (Certified Sr. Salesforce Developer)** 

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**Professional Summary:**

* An astute professional with over **9 years of IT experience** in which **6 Years of experience** in Salesforce.com on configuration, customization, integration, deployment and Data migration, **3 Years of experience** in Java/J2EE Technologies.
* Expertise in Development, **Administration, Configuration, Requirements gathering, Implementation, Integration and Support of Salesforce CRM and Salesforce applications**.
* Expertise in **aura framework**, **Lightning Components** and Salesforce Lightning Design System(SLDS).
* Upgraded some Apps from Salesforce Classic to **Lightning Experience** to develop rich user interface and better interaction of pages.
* Qualified experience in **configuration identification**, **data management**, **subversion concepts**, **java application** deployment, **release management**, deployment automation.
* Developed strategy for the mobile first approach for enterprise adoption to ensure Sales team on road had **analytics** supporting them
* Hands in Experience on designing, developing and implementing applications like Sales, Marketing, and Service and Support modules in force.com platforms.
* Worked on various Salesforce.com **standard objects** like Accounts, Contacts, Opportunities, Products, Cases, Leads, Reports and Dashboards.
* Designed **custom objects, custom fields, Pick-list, role-based page layout, formula fields, field dependencies, validation rules, workflow rules** and **approval processes for automated alerts, field updates** and **email** **generation** according to application requirements.
* Configured **security and sharing rules** at object, field and record level for different users at different levels of organization.
* Worked on **Visualforce pages** and having experience with **CSS and Java Script.**
* Working with web services API.
* Expertise in building **Visual Force Pages**, Visualforce Custom Controllers, Components, Custom Objects, Reports, Dashboards, Tabs and Customer Portal. Involved and provided support during the UAT. Knowledge of Customer Portal/Partner Portal implementation.
* Worked with **Apex Triggers** for automation process.
* connecting the **Zuora** connector for salesforce cpq by using the global methods.
* Implementing the **WSDL** by schema set up by including all the correct fields, such as tax fields and custom fields.
* Customized **page layouts, search layouts, custom links, related lists** and other components on a record detail and edit pages as per the business needs.
* Experience in SFDC development using **Apex classes and Triggers, Batch apex, Email services, Visual Force Pages, Web Services, SFDC Integration.**
* Expertise in building **Visual Force Pages, Visual force Custom Controllers, Components, Custom Objects, Reports, Dashboards, Tabs and Customer communities, Analytic Snapshots.**
* Experience in querying salesforce.com database using **SOQL & SOSL** queries using Force.com Explorer.
* Experience in working with **Eclipse IDE** with Force.com Plug-in environment for writing Business logic in Apex Programming Language.
* Experience in installing Salesforce **AppExchange Apps**, configured and maintained user security permissions in compliance with organizational needs.
* Experience in data migration from **ACT, Excel, MS outlook and Legacy Systems using Data Loader, Import Wizard**.
* Designed and developed **SOAP** and **REST** based web services to integrate Salesforce with different external system.
* Hands on experience with **Bulk API, Rest API, Soap API, XML.**
* Strong knowledge & experience working in teams implementing **Agile Methodologies.**
* Expertise in developing applications using **Java, Servlets, JSP, J2EE, JDBC, XML, Eclipse, Apache server with Tomcat, HTML, Java Scripts.**
* Quick learning ability to ramp up with new technologies and tools.

**Skills profile**:

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| --- | --- |
| Salesforce Technologies | Apex Language, Apex Trigger, Apex Scheduler, Batch Apex, Apex Class & Apex Web Service, Visual Force (Page, Component & Controllers) And S-Control. |
|  Custom Integration | Outbound Messages, Workflow & Approvals, Field Updates, Reports, Custom Objects Custom Settings, Custom Labels and Tabs, Email Services, Role Hierarchy, Dashboards, Security Controls, AppExchange Package & Custom Application. |
| Force.Com Tools  | Force.Com IDE, Force.Com API Tools (Data Loader), Force.Com Explorer, Force.Com Migration Tool, Force.Com Excel Connector.  |
| Web Technologies | HTML, DHTML, HTML-5, CSS, Java script |
| Web Services  | SOAP, WSDL, XML, REST |
| Operating Systems | Unix, Windowsxp/Vista/7/Nt/2000/2003  |
| Databases | Oracle, MS Access, Microsoft SQL Server, SQL & PL/SQL  |
| Programming Languages | Apex, Java, J2ee, C, C++, C#, Sql, Soql, Sosl  |
| Methodologies | SDLC Methodology Waterfall, Iterative, Agile Scrum |

**EDUCATION:**

* Bachelor’s in computers.

**CERTIFICATIONS:**

* Salesforce Certified Platform Developer-1-

**Professional Experience:**

**Client: DEO (Department of Economic Opportunity),State of Florida Jan 2020-Till date**

**Role: Salesforce Lightning Developer**

**Project: Salesforce Classic to Salesforce Lightning Migration**

**Description**: DEO (Department of Economic Opportunity) is one of the state client of Florida in Tallahassee. This project involves in community cloud and migrating existing functionalities from Classic interface to lightning interface which gives a more intuitive user experience. And also created various Lightning components, Lightning pages and worked on Salesforce1 Community cloud platform.

**Responsibilities:**

* Interacted with business users for requirements, analysis, design and development.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
* Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
* Retrieved some data and its functionality from Third-Party API's and displayed within the lightning component.
* Created multiple **Lightning Components,** added CSS and Design Parameters that makes the Lightning component look and feel better.
* Leveraged **APEX Controller** to make a call for external requests to retrieve data from various API's and displayed them on to the component.
* Enabled **Aura Framework**, by adding Aura Attributes and Aura Handlers for Events to focus on Logic and Interactions in Lightning Applications.
* Minimized code in JavaScript Controllers by adding reusable functions in Helper Component.
* Updated the APEX Controller and Helper functions regularly making the Component Context Aware as per business requirement.
* Created modern Enterprise Lightning Apps combining Lightning Design System, **Lightning App Builder** and Lightning Component features.
* Tested apps by appending multiple components to a Lightning Application thereby deployed Applications from Sandbox to Production.
* Experience working with **Sales cloud** and **Service cloud**.
* Used refined global search in Lightning by developing Apex classes and Controllers.
* Developed Cascading Style Sheets in Visualforce pages for rich UI and used **Java Script** and **jQuery** for front-end validations.
* Customized application business logic using declarative programming like Formula fields, Validation rules, Workflow rules, Approval process, Record Type, Picklist, Dependent Pick lists, List views.
* Established objects relationships between various objects using Master-Detail, Lookup, self and Junction objects.
* Used Force.com IDE for development for **Visualforce Pages, Apex classes, Triggers** and debugging and analyzing logs.
* Created Visualforce tabs for custom reports, developed Workflow rules, Approval Processes and developed related actions like Tasks, Email alerts and Field updates.
* Deployed Salesforce components from sandbox to production using **Changeset**.

**Environment**: Saleforce.com platform, Apex Language, Visual Force Pages, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Jenkins, Security Controls, Sandbox, Eclipse IDE Plug-in, Dell Boomi, SOQL, SOSL.

**Client: Verizon, Irving, Texas Mar 2018- Dec 2019**

**Role: Salesforce Lightning Developer (Remote)**

**Project: Salesforce Classic to Salesforce Lightning Migration**

Description: This project involves migrating existing functionalities from Classic interface to lightning interface which gives a more intuitive user experience. Created various Lightning components, Lightning pages and worked on Salesforce1 platform.

 **Role & Responsibilities:**

* Performed the role of Salesforce developer, **lightning** developer and interacted with various business user groups for gathering the requirements for salesforce.com, **Lightning** and **CRM** **implementation**.
* Upgraded from **Salesforce classic to lightning.**
* Worked on various Salesforce.com Standard objects, **Custom** **Objects**, **Triggers**, **Classes**, **Pages**, **Reports** and **Dashboards**.
* Developed and deployed the **Custom** **objects**, **Page** **layouts**, **Custom** tabs, **Components**, **Visualforce** **Pages** to suit to the needs of the application.
* Customized existing Visualforce to align with **salesforce new Lightning UI experience**.
* Created multiple **Lightning web Components,** added CSS and Design Parameters that makes the Lightning component look and feel better
* Hands on experience in building Reports, **Dashboards**, **Analytics** Snapshot using Standard and custom Report types for the business users, management for higher visibility.
* Created Batch **Apex** **classes** for batch execution and updating of related fields.
* Created various Reports (summary reports, matrix reports, pie charts, dashboards and graphics) and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports and for different user profiles based on the need in the organization.
* Integrated the Web Services for extracting the data from external systems, and used the Sandbox for testing to ensure minimum code coverage for the application to be migrated to production.
* Involved in **Agile** **methodology**, Scrum which improved productivity and reduced errors.
* Worked on from the scratch of generating readiness report to end release to lightning
* Worked on various custom buttons and **visual force** **pages** that were not supported in lightning at the time of migration of classic to **lightning**
* Involved in developing salesforce **Lightning** **Apps**, **Web** **Components**, **Controllers** and Events.
* Implemented **Salesforce** **Lightning Components** for small set of users for customizing reports and dashboards.
* Experience on end user training.
* Provided post-implementation support to assist end users in administration tasks.
* Did code deployment using Eclipse and Deployment Change Set.

**Client: Vanguard,** [**Malvern, PA**](https://www.google.com/search?q=Valley+Forge+Pennsylvania&stick=H4sIAAAAAAAAAOPgE-LUz9U3MDY2N7dQAjMNs8osCrVUs5Ot9POL0hPzMqsSSzLz81A4Vmn5pXkpqSkAPnjQnj8AAAA&sa=X&ved=0ahUKEwiphYHHgbDaAhVSA6wKHUrnDV0QmxMIyQIoATAe) **Jan 2017 – Feb 2018**

**Role: Sr Salesforce Developer.**

**Description**: **The Vanguard Group** is an American [registered investment advisor](https://en.wikipedia.org/wiki/Registered_investment_advisor). It is the largest provider of [mutual funds](https://en.wikipedia.org/wiki/Mutual_fund) and the second-largest provider of [exchange-traded funds](https://en.wikipedia.org/wiki/Exchange-traded_fund) (ETFs) in the world. In addition to mutual funds and ETFs, Vanguard offers brokerage services, variable and fixed annuities, educational account services, financial planning, asset management, and trust services.

**Responsibilities:**

* Worked with the user group for requirement gathering throughout the planning and implementation, analyzing the information, documenting the functional and non-functional requirements.
* Involved in analyzing business needs and gathering requirements.
* Created new User Accounts and assigned Profiles as per their Role Hierarchy.
* Involved in **Salesforce.com Application** Setup activities and customized the applications to match the functional needs of the organization.
* Maintained **release notes and release plan** for every release. Effectively communicated with client, team in Knowledge Transfer sessions.

Developed various Apex Classes, Triggers, Controller classes and methods for functional needs in the application.

* Triggered interface events by user interactions,
* Worked on writing Apex Triggers Apex Classes, Batch Apex and Scheduled Apex.
* Experienced Salesforce developer in Developing Apex Classes, Triggers and Visual force Pages.
* Defined **Analytics** dashboards to bring action based insights on Opportunities / Sales / team performance
* F**ind Opportunities. Designed, Implemented and deployed the Custom objects, Page layouts, Custom tabs**, Components to suit to the needs of the application.
* Implemented **escalation rules, automatic case generation and their escalation to call center representative**, and generated email alerts for quick issue resolution.
* Designed various **Visualforce Pages** for Customization.
* Designed the **visual force pages** to model, view, paradigm by accessing the **server-side to data and logic**.
* wrote custom controllers implementing the complex code for retrieval from **salesforce to visual force pages**.
* created **visual force pages** to separate the database, model and view out into separate layers.
* Developed custom **SOAP** and **REST** Web Services in Salesforce and published for External applications for consuming.
* Developed several **Triggers, Apex classes and Visual force pages** as part of the application development.
* Customized the **Dashboards** to track usage for productivity and performance of business centers and their sales teams.
* Created and defined **lookup and master-detail relationships** on the objects and created junction objects to establish many-to-many relationship among objects.
* Created various **profiles and configured the permissions based on the** organizational hierarchy requirements.
* Used Salesforce Workbench for various tasks such as sObjects, components and session information, write **SOSL**&**SOQL** queries, perform **DML operations**, migrations using Deploy and retrieve, execute Apex, **REST API** queries and **Metadata API** process status.
* Created **the workflows for automated lead routing, lead escalation**, alerts.
* Experienced in the use of **Data Loader and scheduling timely data backup operations** using Apex scheduler.
* Used Salesforce **Chatter to provide real time notifications of changes in accounts, leads and opportunities to help sales** and service teams to be more efficient.

 **Environment**: Saleforce.com platform, Apex Language, Visual Force Pages, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Jenkins, Security Controls, Sandbox, Eclipse IDE Plug-in, Dell Bhoomi, SOQL, SOSL.

**Client: Hewlett-Packard Enterprise, Houston, TX May 2016 – Dec 2016**

**Role: Sr Salesforce Developer**

**Description:**

Hewlett Packard Enterprise Company provides technology solutions to business and public-sector enterprises. It operates through Enterprise Group, Financial Services, and Corporate Investments segments. It operates through Enterprise Group, Financial Services, and Corporate Investments segments**.**

**Work Description:**

Here most of my work is related to the opportunity renewals i.e., related to the service cloud and also related also with case management as well and less likely 30% of my work is in configuration and also dealing with communities and REST and SOAP API product related work.

**Responsibilities:**

* Performing the **analysis of business as well as technical requirements to design the solution** by customizing different standard objects of Salesforce.com.
* Worked on **REST API** web services for lead management, **SOAP API** web services with XML as intermediate platform.
* Developed custom **Apex classes**, tests and triggers by applying design patterns to control code execution, avoid runtime limits, and remain bulk-safe and used **SOQL**&**SOSL** for data manipulation.
* Extensively worked **on force.com platform in salesforce.com environment** with Apex and Visual Force pages.
* Implementation of **Batch Classes, Scheduled Classes** as part of the Business Requirement.
* Designed, and developed the **100+Custom objects, Record Types, Formula fields, Page layouts, workflow rules**, tasks, emails and alerts to track customer related tasks and activities.
* Configured the settings and **communication templates and granted high volume portal users to objects** in the customer portal.
* Worked on **REST/SOAP** Web service to integrate Salesforce with third party systems
* Developed **Apex Classes**, and **Apex Triggers**, **Apex Schedule**, **Batch Apex**, **Apex Web** **services** for various functional needs in the application Classes and ensure on getting maximum Test Coverage, maintained around 85 percent for the code. Review code for potential performance issues, security and reusability.
* Managed **APEX classes, triggers, controllers**, to build instances/object and written complex- SOSL, SOQL quires to extract.
* Owning the responsibility of **Code and Data Migrations - collaborating with the Scrum development** teams to promote the tested requirements from Sandboxes to Production Environments.
* Developed and **configured various Custom Reports and Report Folders for different user profiles based** on the need in the organization.
* Interface Designing using **Visualforce page** and their supportive Controller Classes. Automate the functionality by writing **Triggers** and **Apex Classes**.
* Created Custom **Visualforce** components and attributes to override the look and feel of standard Visualforce components. Developed complex reports and dashboards using **HTML**, **PDF**, **Apex**, **Visualforce page** and mail merge.
* Implementation of **Apex Triggers**, **Apex Class** for automation of the business process on Account, Contact, Opportunity and Custom Objects.
* Define and **manage release** readiness and success criteria based on business requirements.
* Responsible as a **Release** Coordinator to deploy Salesforce components to Production using Eclipse Force.com IDE.
* Maintains and Publish the **Release management** plans to Client and stakeholders.
* Implementing the Environment **management** strategy.
* **Developed various Tabs, Components and Visual Force Pages** and Covisu.
* Generated **SOQL, SOSL Queries for maintenance of multiple objects,** to select the data from SFDC.
* Defined lookup and master-detail relationships on the objects, created junction objects Performed Role of Salesforce.Com, Design, Development, Administration and Operational Support.
* **Implemented Object as well as field level security to hide critical** information on the profile users.
* Created automations of emails to Opportunity owners based on business requirements.
* **Generating an XML file including all the components** developed for a Release.
* Configuring & customizing the applications.
* Monitor **configuration data updates regularly during** the development and production timeline.
* Sample **Testing to verify the components are migrated as** per the Requirements.
* Code Review and maintenance.
* Software development involved using **Eclipse**, **Ant**, **Maven**, local depository and Clear case.
* Strong Experience in build setup using Ant, Maven 2 also has extensive experience in migrating Ant projects to **Maven2.**
* Built the Project Structure using apache **Maven2**.
* Worked in querying Salesforce.com databases using **SOQL** and **SOSL** for various data fetching and manipulation needs of the application using platform database objects with consideration to Governor Limits.
* Worked on **REST API** web services for lead management, **SOAP API** web services with **XML** as intermediate platform.
* Manage operational requests and troubleshoot issues, working with diverse user groups.
* Troubleshooting and problem solving.

**Environment:** Saleforce.com platform, service cloud, sales cloud Apex Language, Visualforce (Pages, Component & Controllers), Data Loader, HTML, Java Script, Resource Management, Custom Objects, Maven, Jenkins, Custom Tabs, zuora cpq, Email Services, Security Controls, Eclipse IDE Plug-in, Windows XP, SOAP, REST, XML.

**Client: Sonata Software, Hyderabad, India April 2014 – Nov 2015**

**Role: Salesforce Developer**

**Description:**

Sonata Software Limited is a Global IT Services company, that provides services in business intelligence and analytics, application development management (ADM), mobility, cloud, social media, testing, enterprise services (ERP and CRM), and infrastructure management services.

**Responsibilities:**

* Involved in identifying, planning and implementing new Salesforce.com features and functions new screens, workflow, force.com objects, reports, apex code) to meet business requirements.
* Developed **various Custom Objects, Tabs, Components and Visual Force Pages and** Controllers.
* Use of data-loader, **data exporter and migrated the attachments from legacy CRM to Salesforce**, and also worked on salesforce to salesforce.
* Involved in End to end **testing and gathering requirements to feedback from business users**.
* Used Sales Force **Automation (SFA) for Sales Lead Management, Account and Contract Management** and Approvals and Workflow.
* Implemented **SFDC based products, including contract management, revenue and rebate management, and other related** solutions.
* Developed **APEX Classes, Controller Classes and APEX Triggers for various functional needs and implemented** the business logic as per the requirements.
* Developed and deployed workflows and approval processes for opportunities and products/ assets management.
* Developed **Unit test class for Apex class and worked for improving code coverage**.
* Used SOQL & **SOSL with consideration to Governor Limits for data manipulation needs of** the application using platform database objects.
* Involved in **building of the Customer Portal in the** organization.
* Used Data **Loader for insert, update, and bulk import or export of data from Salesforce.com** subjects. Used it to read, extract and load data from comma separated values (CSV) files.
* Integrated **Salesforce with Informatica on Demand for the proper mappings** and extraction and transformation of data.
* Configured **Chatter to track emails from Outlook to Salesforce by following** a user.
* Worked with **AppExchange Dup Catcher to filter and prevent duplicate records** in the organization.
* Responsible for **weekly and monthly data export, updates, and backup** for the organization.
* Used Apex data loader to **Inset, Update, and Import data from Microsoft Excel into Salesforce**.com.
* Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
* Implemented the **requirements on Salesforce.com platform and Force.com** IDE Plug-in using Eclipse.
* Tuned ETL jobs/procedures/scripts, SQL queries, PL/SQL procedures to improve the system performance.
* Created and used Email **templates in HTML 5 and Visualforce**.

**Environment**: Saleforce.com, Apex Classes, Controller Classes, Triggers, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Page layouts, Email Services, SOQL, SOSL, Sandbox, Force.com IDE.

**Client: Syntel, Pune, India May 2012-Feb 2014**

**Java Developer**

**Description:**

Syntel is a leading global provider of Information Technology and Knowledge Processing services. Our digital services enable clients to engage their customers, discover new insights, and create more connected enterprises**.**

**Responsibilities:**

* Involved in **Analysis, Design and Development of different phases of the** Process Flow module.
* Developed the **web interfaces for Process Flow using JSP technology, which provides flexibility** in page design and makes easy for maintenance and modifications.
* Scripting **of Test cases based on the Specifications received for** the request.
* Responsible **for testing of application on various levels like integration and System** testing by utilizing various methodologies.
* Implemented **Maven** and used **Jenkin** build tool to build jar and war files and deployed war files to target servers.
* Managing Build using **Maven**.
* Responsible for **Coding using JSP, Java Servlets, Spring MVC and XML**.
* Responsible for **proactively monitoring performance, diagnosing problems** and tuning queries and databases.
* Worked on **Dynamic, object-oriented programming language RUBY**.
* **Used PL/SQL extensively to generate stored procedures** and functions to use with Java.
* Involved in **implemented all components of the application including database** tables, middleware designing, client-side web programming and server-side java programming.
* Solid understanding in **Object-Oriented analysis and design. Worked on** various Design Patterns, UML and Enterprise Application Integration.

**Environment**: J2EE, Java Servlets, Java, SQL, PL/SQL, Oop,Maven,Jenkins,Apache Tomcat, XML, CSS, AJAX.