

Sneh Parul

414-B, Gazipur DDA Flats

New Delhi - 110096

Contact: +91-8368049444 , +91-9643288606**Email:** sneh.parul1499@gmail.com**CAREER OBJECTIVE**

I Aspire to work with an Information Technology based company where I can utilize my skills and capabilities to carve a niche for myself and also help me to achieve organizational goals.

EDUCATIONAL QUALIFICATION

QUALIFICATION	INSTITUTE/SCHOOL /COLLEGE	UNIVERSITY/ BOARD	PASSING YEAR	PERCENTAGE / CGPA
Bachelor of Computer Applications	Guru Jambheshwar University of Science and Technology	HISAR Board, Haryana	2021	69%
Senior Secondary	Kala Niketan International Sr. Sec. School, Delhi	CBSE Board	2017	79%
Matriculation	Kala Niketan International Sr. Sec. School, Delhi	CBSE Board	2015	87.4% (9.2CGPA)

TECHNICAL SKILLS

Languages	C , C++ ,Python , html5, Javascript
Database	Mysql
Software	Turbo C++
Platform	Windows

TRAININGS

- Undergone training in C
- Undergone training in Python
- Undergone training in Data Analysis

Professional Summary

- **Misha Infotech Pvt. Ltd. (April 2021 – Present)**

Role & Responsibility:

- 1) Identify and develop opportunities with new as well as existing client
- 2) Gathering data for potential clients through internet research
- 3) Achieving monthly and yearly sales target
- 4) Analyzing client requirements and drafting proposals for web designing / seo and other services.
- 5) Dealing with the domestic and International Market.
- 6) Lead generation from linkedin and Other platforms.
- 7) Monthly target was 3000 USD per month.

- **Fourbrick Technology Pvt. Ltd. (Oct 2020 – March 2021)**

Role & Responsibility:

- 1) Identify and develop opportunities with new as well as existing client
- 2) Gathering data for potential clients through internet research
- 3) Fulfilling all aspects of successful sales cycles (RFP, quotes, proposals and closing)
- 4) Achieving monthly and quarterly sales target
- 5) Analyzing client requirements and drafting proposals for web and Mobile app development.
- 6) Dealing with the International Market.
- 7) Monthly target was 10,000 USD per month.

ACHIEVEMENTS & PARTICIPATION

- Attended and got certified for participating in 2 Days Python workshop with Data science from “Skill Enhanced Academic Solution- Microsoft AEP”
- Attended and Certified for Participating in 1 day workshop on Ethical Hacking and Cyber Security from “HackerOn”.
- Certified for Successful completion of “The Fundamental of Digital Marketing” by Google Digital Unlocked.
- Diploma in Computer Fundamentals from Mehta Institute, Delhi
- Diploma in Management and Information Technology from International Institute of Management, Media and IT, Delhi

STRENGTHS

- Quick learner
- Good Communication Skills
- Fluent in English
- Good Technical Understanding
- Disciplined and Good etiquettes

PROFILE

Father's Name : Mr. Devendra Pandey

Date of Birth : 01/04/1999

Marital Status : Unmarried

Language Known : Hindi, English

I hereby solemnly declare that the above particulars given in format are true and correct to the best knowledge and belief.

Sneh Parul