RamNarayan Reddy Patlola

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Skills

Languages/Technologies/Tools: CONGA CPQ, APTTUS CPQ, QUOTE TO CASH, PRICING, PRICELISTS PRICE MATRIX, Search Filters, Proposal Creations C, C++, JAVA, JavaScript, OOPS, SQL, ORACLE, MYSQL, SOQL, HTML, CSS, JSON, XML, INTEGRATION APIS (SOAPUI), AUTO RABBIT, SALESFORCE INSPECTOR, POSTMAN, ORMB, JIRA, CA AGILE, SFDC ADMIN.

Certification: Programming Foundations with JavaScript, HTML, and CSS from Duke University on Coursera, Salesforce Certified Administrator, Salesforce Certified Associate, Salesforce Certified CPQ Specialist.

Professional Experience

TATA CONSULTANCY SERVICES   **INDIA, Telangana**

Salesforce Apttus CPQ Business Analyst – NA-Apttus Commercial Team (Align Technology)   **Nov 2021 – Present**

- Coordinate with Align Finance Department in Gathering, Analyzing Business scenarios and requirements for its customers and designing the solution.
- Effective Communication and close collaboration with SQA, FBO, and ADMIN teams.
- Configuring Standalone, Bundle & Option Products in Apttus CPQ Console.
- Configuring Price List Item, Price Matrix, Price Matrix Entries,Price Rule ,Price Dimension.
- Incentive, Attributes Rules, Attribute Value Matrix, Constraint Rules, Visibility Rules, loyalty, Workflow Approvals.
- Data Migration Through Auto Rabbit
- SOAPUI Testing for Integrated sandboxes to create orders on the Account, Contact for Testing The adjustment, discount, List price.
- Incentive-Promotion configuration for the products in Apttus Based on The Business Requirements.
- Configure Incentive Eligibility Criteria (IEC) - Search Filters for Business Scenarios.
- Using SQL for Data manipulation needed for Platform on Objects Operations.
- Consistently Provide Timely and accurate resolution of Issues impacting the orders in Production.
- Working With Business stakeholders (Finance department) on regular basis for Priority Configuration requirements and Road Blocks.
- Advise Testing Team on TCS Scenarios & Manual Testing.
- Creation of Knowledge Documents for end-to-end Transparency on configuration.
- Validation of existing configurations After Sandbox syncing Every Quarter.
- Aiding FBO with Process walk on Configuration.
- Dealing with data on the cart/ Catalog Page on the Apttus platform To Finalize Quotation.

- Validation and functionality of data on Promotion/incentive Migrations.
- Document Data for Production Deployment to improve and maintain a high level of data quality.
- Take Part in Deployment activities and Support Road Blocks during Deployments with the Admin team.
- Supporting QAT testing for Integrated Applications in SQA Absence.
- Involve In Sprint Planning with Client ,Business and CR Creation For Production Deployments

OPTUM GLOBAL SOLUTIONS   **INDIA, Telangana**
Software Engineer – ISB Module1   **Aug 2021–Nov 2021**

- Test and validate an industry-standard product for UnitedHealth Group.
- Functional Test case Scenario Writing.
- Manual testing on ORMB Through JSON Processing.
- Perform Unit Testing, Integration Testing.
- Running Jobs Through Post Man.
- Automation Testing Through Existing code Enhancement for Running HTML Report on Data verification.
- Using X path Validating the data in Database Through Functional test ID.
- Presenting the Functional Test Results and Automation Test reports to PO review and Involve with BA, Developer team In Functionality and Bug Clarification calls.
- Debugging the automation script and feature file enhancement.
- Join daily stand-ups with Dev Team, PO, and Scrum along with the team to share the updates.

Education

(GRIET) GOKARAJU RANGARAJU INSTITUTE OF ENGINEERING AND TECHNOLOGY   **INDIA , Telangana**
Computer Science & Engineering (CGPA - 8.39)   **July 2017 – July 2021**

Projects & Co-Curricular Activities

- Designed and Developed a User-friendly Website for Restaurant Management for Booking, Feedback, and Employment Opportunities Using HTML, CSS, and JAVASCRIPT.

- Conga CPQ Asynchronous Project-Products, Pricing, Fields, Visibility, Price Adjustments, Discounting.

- Organized the Biggest Technical Event (48hr Nation Wide Hackathon) Which was Conducted at our University. (Managed and Coordinated Sponsorships For the Event)

- Participated in AIESEC Events – Incoming Global Volunteer(IGV)

School Education

Intermediate -Sri CHAITANYA JUNIOR KALASALA - M.P.C (81.8%) Hyderabad, Telangana 10th – NARAYANA E-TECHNO SCHOOL (CGPA -8.0)