1. What excited you about this Project Manager opportunity with Acrotrend? --> I am interested in this position because it emphasizes creativity, innovation and discipline, which are the qualities I value in my work. I also see an opportunity to contribute to the company's growth.

2. What is the name of your current company? If you dont work right now, please  
write the name of your last company with annotation &quot;past&quot;. --> Royalwave Telecom Pvt Ltd

3. How long have you worked for your current or last company? --> 6 Years

4. And what is the reason for a change in the career? --> Current Organisation financial condition

5. What are the primary areas of your experience as a project manager? --> Architecture, Network designing, Software development, Data centre designing and building, Smart Surveillance, Projects, and Operations along with Cyber security knowledge and expertise

6. What is the typical size of the projects you have managed? -> I have experience managing both large and medium-sized projects. I once had the chance to manage five projects at once, and I completed each one on schedule and within budget.

7. Have you managed distributed teams? Can you describe where these teams were  
located? I have experience leading distributed teams. I have led teams in Madhya Pradesh, Hyderabad, New Delhi, Rajasthan, and Goa. At one point in time, I oversaw teams with up to 105 members.

8. As we typically work with UK clients: Are you flexible to work around our client  
business hours (12 PM to 9 PM IST)? We offer flexibility in working hours from the   
office based on the call timings on a case-to-case basis yes or no --> Yes

9. Have you previously worked for any global businesses as your employer or client?  
Please provide the client names if the answer is affirmative. --> No

10. How would you rate yourself on Agile Methodologies on a scale of 1-5 (1 being the  
lowest)? --> 5

11. Have you worked on projects where client organization or your scrum teams were  
low on agile maturity? Summarize briefly how you adapted yourself to deliver  
them if the answer is affirmative. Based on the nature of scope, build the strategic approach deliver the things.

12. Are you a process-driven PM or a practical PM? Explain why you think so. --> I see myself as a Process and Practical PM, because based on the gravity of the situation and project I work on the strategy and adopt the approach to deliver the output, Experience in handling both conditions.

13. What size of budgets and teams have you managed on the projects as a project  
manager? --> > Budget range from 5 million to 10million & Team size from 35 to 105 members

14. Are you comfortable with estimations? What kind of tools and techniques have  
you used to estimate the size/budgets/efforts of your projects? – Yes, MS Projects

15 What are the biggest risks to such projects in your view? --> lack of communication, and last minutes because of lack of coordination are the biggest risks.

16. Please describe your most difficult or challenging project and how you overcame  
the challenges to deliver it. --> The project was developed, worked and delivered on Agile methodology, in 15 days of schedule we supposed to build, test and deliver the application who can access the user size of 12000 users on a timely basis. With a proper plan and risk assessment we have complete the project on time.

17. Which stakeholders did you mostly interact with? List the designations along with  
the type of interaction. -->

Mohit Gupta – Business Head

Anil Verma – Technical Director

Manivannan – Operations Head

Mrigendra Dwivedi – Senior Manager, Indus Towers

Ashish Bagde – Manager, Indus Towers

Somesh Mittal – Manager, Indus Towers

Rajiv Agnihotri – SmartCity Senior Engineer

Jitendra Rathore -- SmartCity Senior Engineer

Arpit Sahu – Consultant, PWC

Divya Pillai – AD, EY

Ashish Shrivatsav – Deputy Engineer, NagarNigam Bhopal.

Various other designated people from different organisations like HPE, Ericssion, Airtel, Juniper, A10, Fortnite, Ruckus from time to time.

18. Have you been responsible for People Management and team resourcing including Hiring Performance Reviews, Cross-Training, Upskilling, etc.? If yes, please list your number of  
reportees. Yes team size is 35

19. Do have experience in creating SoWs and responding to RFPs? – Yes

20. List the top 3 strengths which make you fit for the role.  --> Innovative, Strategic and Result Oriented

21.Have you executed Request for Proposal or Quote (RFP/RFQ) process for a client? if yes, describe your experience in executing or contributing to the RFQ document, the due diligence steps and on subsequent SoW/Contract?

Introduction and Background

BID Process schedule and details

Eligibility Criteria

Proposal

Bid Security

BID Process

Conditions of Award of Contract

Specific Instructions to Bidder

I am actively participated and included in every stage of the RFP/RFQ preparation.  
  
22. Could you please provide us with the link to your LinkedIn profile?

23.Are you comfortable with estimations? What kind of tools and techniques have you used to estimate the size/budgets/efforts of your projects? Yes, with available resources and sources executed the project, Usually uses MS Projects to do the kind of things,

24. At the end, lets talk about money! :) What annual CTC are you looking for in this new role? Please provide value in 2200000  
  
25. What is your current CTC? Please add the currency and mention the variable and any other bonus components that make up the annual compensation. -  1600000 (1200000+400000)  
  
26. What is your notice period? 30 days negotable  
  
27. Are you currently serving a notice period? If yes, please tell us what is your last working  
day. No