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|  **Neha Manchanda** **SME/BSA | Bachelors of Engineering**E-Mail: neha@cloudely.comContact: +91-9818088094 |
|  **Areas of Expertise*** Salesforce
* CLM
* CPQ
* GIT
* JIRA
* Deployment Manager
* Apex Data Loader
* X-Author
* Approvals
* Profiles/Permission Sets
* Workflows/Process Builders

 **Education/Certifications*** Bachelors of Engineering, Chitkara University
* Conga Contracts for Salesforce
* Conga Sign
* Conga Composer
 |  **WORK PROFILE****Summary:** Neha is a Subject Matter Expert with Cloudely. She is an engineering graduate having an experience of 8.5 years in the field of Contract Lifecycle Management/CPQ and technology implementations. She has extensive onsite experience in understanding business requirements and customize the solution to meet the requirements. She has worked extensively on technologies like: Apttus, Icertis, Determine, Callidus Cloud, Seal, Kira, DocuSign, EchoSign etc. As a BSA/SME she helps in data model designs, understanding requirements and managing implementations.**Work Experience:**Success Highlights with clients including:* APA (CLM and CPQ End-to-End Implementation)
* Cirrus Aircraft (CLM and CPQ End-to-End Implementation)
* Human Good (CLM – Templates Configuration)
* Gateway Casino (CLM – End-to-End Implementation)

**Relevant Experience:*** Gather customer requirements and convert them to user stories
* Conduct discovery sessions and prepare BRDs and TDDs
* Implementing and Manage projects under Agile/Hybrid Models
* Implement different phases of a software product/services (Involvement in end-to-end implementation of the product/service)
* Provide End User/Admin Trainings
* Manage Hypercare Support
* Worked on Apttus CLM/CPQ configurations including IWA Approvals, DocuSign
* Configuration of Workflow Rules, Process Builders, Email Templates, approvals, Profiles/Permission Sets
* Experience in Data Migration Activities using Data Loader
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