

VASUNDHARA PENTAKOTA

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CAREER OBJECTIVE

To pursue a challenging and satisfying career in the industry and to be a part of a progressive organization that gives me a scope to enhance my knowledge and skills in order to cope with the latest technological changes.

PROFILE SUMMARY

- Having 3+ years of experience in Oracle CPQ and certified as **Oracle CPQ Cloud Service Implementation Specialist**.
- Have experience in all phases of Oracle CPQ (Big Machines) tool such as Configuration, Commerce, Document Engine/Designer and Integration (SFDC).
- Have experience in guiding and leading team and analyzing complex requirements, effort & time estimations and provide technical approach.
- Have experience in handling calls and Proficient in programming/debugging.
- Responsibilities include technical study, coding, and manual testing.
- Highly motivated, quick learner, ability to work independently and in team.

TECHNICAL SKILLS

- **Programming:** C, JAVA, Big Machines, CSS, XML, XSL, JSON
- **Scripting and Markup Languages :** JavaScript, HTML
- **Operating Systems:** Windows 2000/XP.
- **Debugging Tools:** Manual Debugging

CORE COMPETENCIES

Functional : CPQ Big Machines

Technical : CPQ Configuration, attribute addition, configurations flows and layouts, Configuration rules, BML, BMQL, data table and Parts management , commerce pricing and discounting, commerce rules, formula management, workflows, approvals , steps, performer steps, forwarding rules, transition rules, Partner setup, User and Groups, document engine XSLs ,document designer,

global snippets, simple and complex conditions, Printer friendly XSLs, integration setup (both standard) and XSL coding, Product Synch, CSS, JS, XML, HTML,JSON, Web Services and SOAP calls,BOM.

Professional Experience

Project Profile# 1: RSA – Sep/2017 – Till date

Client	RSA
Role	Solution Implementer
Organization	OSSI, India
Project Team Size	10
Business Process	Model development, Commerce Pricing, Document Designer, JSON
Environment (with skill versions) Languages:	Oracle CPQ, SFDC

Project Description

RSA is a commercial insurance company based in Toronto. Currently, RSA uses Salesforce to create insurance policies. The solution implemented to use CPQ to create insurance policies. The purpose of CPQ is to add more control over required dependencies for insurance coverages and to provide more accurate premiums for RSA's customers (which are referred to as Brokers).

Contribution:

- Involved in all areas of implementation i.e developing models, Pricing and document output.
- Implemented logic using JSON to maintain data and access easily.
- Implemented pricing functionality at line level and quote level dynamically in single library function.
- Implemented translations dynamically using data tables.
- Developed the Integration XSL to fetch the Account, opportunity information from SFDC
- Involved in Testing.
- Involved in calls with clients, project manager and team members for requirements discussion.

Project Profile# 2: Tandem – Aug /2017

Client	Tandem Corp Pty Ltd
Role	Solution Implementer

Organization	OSSI, India
Project Team Size	3
Business Process	Model development, Commerce Pricing, Document Designer, CSS, HTML, JS, Testing
Environment (with skill versions) Languages:	Oracle CPQ

Project Description

Tandem project is implementing ERP along with Big Machines, a configuration and proposal generation cloud application for aiding their sales process. This would be user friendly and ensure quicker turnaround for the sales process. It would allow for better reporting and tracking of opportunities in various stages in the sales process. Big Machines would be used for product configuration, pricing of the products and generation of the quote.

Contribution:

- Implemented document designer enhancements.
- Provided solutions for tasks on document designer.
- Worked on Steps, Approvals in commerce sections.
- Involved in testing for all the test cases.
- Worked with JS for Home Page redirecting task

Project Profile# 3: Zumtobel – Aug 2017

Client	Zumtobel
Role	Solution Implementer
Organization	OSSI, India
Project Team Size	11
Business Process	Requirement analysis, model development, Commerce Pricing, complex workflow and approvals, Web Services, CSS, HTML, customizations like JS, Testing
Environment (with skill versions) Languages:	Oracle CPQ, Sales Cloud

Project Description / Contribution:

Zumtobel is implementing oracle sales cloud along with CPQ, a configuration and proposal generation cloud application for aiding their sales process. This sales process is intended to add parts from advance search. This supports only EUR and GBP Currencies.

Contribution:

- Implement the configurator by creating attributes, CSS changes for better UI
- Implemented Advanced Part Search.
- Implemented Configuration and commerce layout.
- Actively participated on calls related to daily tasks.
- Fixed the bugs/issues.

Project Profile# 4: ISM - JUNE/2017 – AUGUST/2017

Client	ISM
Role	Consultant
Organization	OSSI, India
Project Team Size	5
Business Process	Detailed performance review of CPQ system implemented by SI partners, analyze the system, observe the improvement areas and provide suitable recommendations.
Environment (with skill versions) Languages:	Oracle CPQ, Sales cloud

Project Description / Contribution:

ISM project has hit major performance issue during the UAT and it has come down to OSSI for consultation. As part of the system review, we have

- Analyzed the system deeply
- Observe the performance hit/improvement areas
- Suggested many recommendations on BML, Config, commerce areas
- Suggested design changes without affecting existing implementation.
- Pro-actively participated on calls with on-site product and support managers

Project Profile# 5: Zuelling Pharma - Feb/2017

Client	ISM
Role	Consultant
Organization	OSSI, India
Project Team Size	5
Business Process	Requirement analysis, provide design and technical approach, model development, Commerce Pricing, Product Synch, Document Engine, Web Services, CSS, HTML, JS, Testing

Environment (with skill versions) Languages:	Oracle CPQ, Sales cloud
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Project Contribution:

- Implement the configurator by creating attributes, CSS changes for better UI.
- Implemented commerce pricing.
- Involved in Testing.
- Pro-actively participated on calls with on-site product and support managers

Project Profile# 6: MOVE(Realtor.com), US – JUNE/2015 - Jan/2017

Client	MOVE(Realtor.com), US
Role	Solution Implementer
Organization	CPQ Solutions, India
Project Team Size	10
Business Process	Requirement analysis, provide design and technical approach, model development, Commerce Pricing, Product Synch, Document Engine, Web Services, CSS, HTML, JS, Testing
Environment (with skill versions) Languages:	BIGMACHINES integrated with Salesforce

Project Description:

A rental search of products where the customer buys through sales rep. When the customer requests for product then the sales rep check the availability or presale of selected product based on customer request and enters the required quantity and add to quote. Each product must buy in term basis like Monthly, Quarterly, Bi-annual, Annual and pricing also differs by terms. Pricing will be calculated and approval will fire if any and after all approvals got approved quote will be ordered. After the quote gets ordered sending a sales proposal to SFDC. Every customer information, orders, assets are maintained in Sales Force. Syncing every product which buys by the customer with SFDC and if the status was fulfilled of quote product in SFDC then this will be an asset to that customer where he can extend the term, renew or cancel the ordered product. Complex Business Issues are solved by this project. Configure the products easily through the Recommendations,

Constraints and hiding rules. Discount calculations, approvals are also developed at commerce. Web Services are also used in some use cases and made it flexible to use by client.

Contribution:

- As per client requirements and specification document developing the project dynamically through CPQ Model.
- Developed the Configuration using Rules and styling with CSS and JS.
- Developed the Pricing, Approvals in Commerce and Document Engine. Developing Web Service calls using SOAP services
- Developed the Integration XSL to fetch the Account, opportunity, Asset information from CRM (SFDC)
- Involved in Maintenance for this project and debug the bugs as per client requirement.
- Implement the configurator by creating attributes, writing different rules, CSS changes for better UI
- Implemented discounting process and complex pricing and Ordering workflow approvals.
- Implemented the partners and distributors setup
- Implemented the performer steps for transactions security and implemented the auto forwarding rules.
- Integration with SFDC.
- Implemented web-services like AddtoTransaction, UpdateTransaction to add parts/models with parts to the quote page
- Implemented document designer enhancements and document engine.
- Support the application during UAT, Post Prod and fix the issues
- Involved in Manual testing for all use cases.

Project Profile# 7: Core Logic - Aug/2016 - Oct/2016

Client	Core Logic
Role	Offshore Developer
Organization	CPQ Solutions, India
Project Team Size	5
Business Process	Requirement analysis, provide design and technical approach, model development, Commerce Pricing, Product Synch, Document Engine, Web Services, CSS, HTML, JS, Testing
Environment (with skill versions) Languages:	BIGMACHINES integrated with ERP

Project Description:

Core Logic is implementing Salesforce along with Big Machines, a configuration and proposal generation cloud application for aiding their sales process. This would-be user friendly and ensure quicker turnaround for the sales process. It would allow for better reporting and tracking of

opportunities in various stages in the sales process. Big Machines would be used for product configuration, pricing of the products and generation of the quote.

Contribution:

- Development and coding.
- Integration with other third party system.
- Requirement Analysis and design documentation
- Defect Fixing
- Migration and post prod support
- Unit Testing and Regression testing
- Developed Document Engine and involved in implementation for some part of commerce like approvals.
- Involved in manual testing and develop the integration files to integrate the data.

Internal Project Profile# 8: Leave Tracker – Developer - May/2015

Client	CPQ Solutions(Internal)
Role	Developer
Organization	CPQ Solutions, India
Project Team Size	1
Business Process	Requirement Analysis, Desiging,Development,Testing
Environment (with skill versions) Languages:	Eclipse, Java, Oracle DB

Project Description:

A web application is developed where each employee leaves are easily managed. Each employee can easily track their leaves.

Personal Information

Date of Birth : 16-Aug-1994

Gender : Female

Nationality : Indian

Languages : English, Hindi, Telugu
Known

EDUCATION

B.Tech in Computer Science and Engineering, *(April 2015)*

Miracle Education Society Group of Institutions, Vizianagaram.

JNTU Kakinada University, Andhra Pradesh, India

Declaration:

I do hereby declare that the above information is true to the best of my knowledge.

P.VASUNDHARA