

Yash Arvind Harale.

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Overview:

Completed **Bachelor in Business Administration** from Bharati Vidyapeeth Institute of Management Kolhapur University of Pune in the Year 2017 **“Financial Management”**

Career Objective:

To be a part of professionally managed organization where I can prove my skills, capabilities & learn which in turn helps in achieving organizational goals.

Educational Qualifications:

Qualification	Specialization	Institution & Place	Year of Passing	Board/ University	Percentage (%)
Bachelor of Business Administration (B.B.A)	Financial Management	Bharati Vidyapeeth Institute of Management, Kolhapur	2017	University of Pune	53.36
12 th Std.	Science	Chhatrapati Shahu Vidyalaya & Junior College, Kolhapur	2013	State Board Maharashtra	58.83
10 th Std.	General	Seventh-day Adventist Higher Secondary School, Kolhapur	2011	I.C.S.E Indian Certificate of Secondary Education	50.40

WORK EXPERIENCE:

➤ ATIDIV.

- PERIOD : 18th Nov 2019 to 29th Aug 2020
- DESIGNATION : ONLINE BUSINESS ANALYST.

➤ **MAHINDRA FINANCE.**

- **PERIOD : 2ND May 2019 to 24th Aug 2019.**
- **DESIGNATION : CUSTOMER MANAGER.**
- **GRADE : L90**

➤ **HDFC BANK LTD.**

- **PERIOD : 5th Oct 2018 to 29TH Apr 2019.**
- **DESIGNATION : RURAL SALES EXECUTIVE.**
- **GRADE : G7**

➤ **KOLHAPUR TURF ASSOCIATION.**

- **PERIOD : 4th Sep 2017 to 15th Sep 2018.**
- **DESIGNATION : Event Manager.**

WORK EXPERIENCE IN BRIEF:

➤ **ATIDIV.**

- Company primarily works for **Yelp.com**
- Department: - Revenue Operations.
- Handling **6** Queues in **Salesforce** platform in TAT based for U.S.A and Canada locations (Dupes, Leads, Parenting, Closure, NIS, Local Parenting).
- Quality Analyst for Newbie's.

➤ **MAHINDRA FINANCE.**

- Small Medium Enterprise (SME).
- Handling cases through Dealers, Existing Auto Loan Customers.
- General Insurance and Life Insurance.
- Loan Against Property (LAP), Mortgage Process.
- Machinery Loan with Hypothecation.
- Term Loan for Business end use.

➤ **HDFC BANK LTD.**

- Small Agri Business Cases/Working Capital cases, Term loans, OD,ODAP,FDOD
- Working Capital, Agri Finance and (Agri Term Loans, CC, OD)
- Mortgage Process.
- Account Opening in Bank and All formalities of KGC and WC for Limit Set.
- Cross sale of Multi Products of Bank (General Insurance, Health Insurance and Credit Card sales).

CERTIFICATE PROGRAMS:

- MS-CIT NOVEMBER 15,2011 (MARKS - 700/1000)

PROJECTS & ACTIVITIES:

- KOLHAPUR STEEL. INDUSTRIAL VISIT KOLHAPUR (BBA)
- RM MOHITE TEXTILE MILL. INDUSTRIAL VISIT KOLHAPUR (DURING BBA)
- Project Report “Credit Appraisal Under SME segment” at DENA BANK (BBA)

SKILLS SETS:

- Fluent in ENGLISH conversational in HINDI, MARATHI.
- Microsoft Office – Word, Excel, PowerPoint, Outlook and Spreadsheet.
- Experienced with ADOBE PHOTOSHOP BASICS.
- I am honest and self-motivated learner.
- NEVER GIVE UP Attitude towards my career & my goals
- Eager to utilize the Knowledge & Skills Acquired
- Punctuality
- Hard working

ACHIEVEMENTS/AWARDS:

- DOCUMENTARY PRESENTATION (1ST RUNNERUP) E-week, BHARTI VIDYAPEETH INSTITUTE OF MANAGEMENT KOLHAPUR.
- White belt in SIX SIGMA CERTIFICATION in 2017.

EXTRA AND CO-CURRICULAR ACTIVITIES:

- Participated in National Level Technical Event of Photography, organized by D.Y. Patil College of Engineering, Kolhapur in 2015.
- Participated in National Level Technical Event of various computer gaming tournaments, organized by D.Y. Patil College of Engineering, Kolhapur in 2015.
- Participated in Kolhapur Inter Bank Football Tournament, organized by Kolhapur Turf Association, in Kolhapur 2019.
- Event Organiser at Kolhapur Inter Bank Football Tournament, organized by Kolhapur Turf Association, in Kolhapur 2019.

COMPUTER AND OTHER SKILLS:

- Efficient in using Microsoft Office as well as other programs for drafting and preparation of reports.
- Experienced with hardware installations, software installation and troubleshooting
- Proficient Internet researching skills
- Knowledge of PC setup and installation

PERSONAL DETAILS:

Date of Birth : 07/08/1995

Gender : MALE

Language Known : English, Hindi, Marathi, Gujarati

Nationality : India

Marital Status : Single

Hobbies : Indoor Hobbies: - Crossword Puzzles, Drawing, Do it yourself,
: Outdoor Hobbies: - Basketball, Graffiti, Photography, Soccer,
Swimming, Vacation

Permanent Address : Flat No.8, Pruthvi Kapil Complex, Balbhim Lane, Kasaba Bawada,
Kolhapur-416006.

I hereby declare that the information furnished above is true to the best of my knowledge.