

SAHIL SHARMA

C – 202 Unnati Residency, Sec 1 Vidhyadhar Nagar, Jaipur 302039

Profile

Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence. Proven ability to establish and maintain excellent communication and relationships with clients. Organized, detail-oriented, and experienced in properly handling customer inquiries and transactions.

Employment History

Sales Executive,

KGK Group Jaipur

Apr 2023 - Present

- Building strategy for the smooth flow in sales execution, End-to-end process of Sales Execution.
- Supervise frontend and backend sales operation for assigned location.
- Preparing for the Exhibition and Trade Shows.
- Order Opening, Pricing & Cataloguing.

Sales and marketing executive

C A Creations Jaipur, Bangkok

Jan 2019 - Jan 2023

- B2B and B2C sales and marketing.
- Traveling overseas for trade shows and after-sales. Been to Tuscan, Bangkok, Hong Kong shows.

Details

Contact +91 87690-56491

DOB – 27-OCT-1992

SKILLS

- **Teamwork**
- **Customer Relations**
- **Creativity**
- **Leadership**
- **Communication Skills**
- **Microsoft Office**
- **Job oriented and sincere about work.**

LANGUAGE

English

Visa

Valid USA visa (B1, B2)

Validity till 2028

- Expertise in sales of semi-precious gemstones.
- Responsibility for checking the inventory on a daily basis and producing different shapes and sizes of color stones based on current demands and upcoming demands

Executive – Operation

Tech-mahindra

Aug 2017 – Oct 2019

- Handle team queries. ...
- Monitor team SLA, productivity, quality & AHT and drive improvement with required case scrubs & analysis.
- Report bugs/breakages to tech and identify scope for automation within the processes.
- Coordinate with the training and quality team for the individual's performance improvement
- Handling inbound/ outbound calls/ Email and chat (Domestic Process)
- Helping the customer manage the issues related to Flipkart and Milkbasket in-house mobile app.

Sales And Support

A.P Internationals

Mar 2016 – Jun 2017

- Supporting the team in a trade fare show of Gems and Jewelry.
- Traveled throughout Europe to make sales and marketing the company.
- Traveled to Spain, Paris, Denmark, Italy, and Germany for shows and after-sales.
- Order Opening, Pricing & Cataloging.
- Analyzed sales trends and customer feedback to identify areas of improvement and recommend strategies for increasing sales

Education

MSc. International marketing

EU Business school (Oct 2015 – Jun 2016)

PGDM (Marketing & Finance)

MAISM (Aug 2013 – Aug 2015)