



# Nandkishor Naikwadi

## Certified Salesforce Developer

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SALESFORCE  
CERTIFIED

Platform Developer I

Highly seasoned and accomplished Salesforce Developer with a strong record of client satisfaction. Adept at configuring highly complex CRM systems as per business needs. Proven multitasker, independent worker and team player.

## WORK EXPERIENCE

### Salesforce Developer Decision Machines Pvt Ltd

12/2017 – Present

Pune, India.

Developed and customised salesforce platform for "Unique fire protection (UK) Ltd", a major fire safety equipment manufacturer and seller.

#### Tasks:

- Developed efficient apex classes as per required business logic and modified as per the changing needs.
- Written well structured triggers to automate processes which are not possible with declarative tools.
- Developed Lightning Web Components As per business logic and customised existing one's.
- Responsible for writing SOQL and SOSL queries
- Written apex REST classes to integrate salesforce with external services using OAuth 2.0 authorization.
- Automated business processes by using various declarative tools such as workflows, process builder and validation rules.
- Worked on data migration into salesforce application using Data Loader, import wizard and other tools.
- Written test classes for the developed apex classes and lightning web components ensuring maximum test coverage before deploying them.
- Created different sales processes for different products using record types and page layouts.
- Coordinated with cross-functional teams to find out efficient solutions to various business problems.

Tools: VS Code, git, Postman, Workbench, data loader

## COMPETENCIES

Good Problem Solving skills, Team Player, Quick learner, Adaptive to changing work environments, Good understanding of business functional model (Sales Process, CRM operations)

## EDUCATION

### MBA - IT (Pursuing)

Savitribai Phule Pune University

### MBA - Marketing

Savitribai Phule Pune University

### BE in Electronics & Telecommunication

Mumbai university

## TECHNICAL SKILLS

Apex

Triggers

Lightning Web Components

Salesforce Administration

SOQL/SOSL

Salesforce Platform

REST API Integration

Proficient OOPS concept

Visual Studio Code

Workflow Rules

Process builder

Validation rules

Sales cloud

Service cloud

## ACHIEVEMENTS

### Best Team Player Award - Decision Machines Pvt Ltd

Awarded as best team player at the annual function of the organisation

### Team Customer Delight - Decision Machines Pvt Ltd

Team awarded as 'Team Customer Delight' for completing goLive with 100% productivity and no bugs for six sprint cycles.

### Organised 'INNOVATIA' - Sinhgad Institutes

Successfully organised INNOVATIA - a innovative ideas based event in Sinhgad Institute of management and technology.

## CERTIFICATES

### Salesforce Certified Platform Developer - I

Credential ID : 20557412

### Lightning Web Component Development

udemy course certification

## LANGUAGES

English

Professional Working Proficiency

Hindi

Full Professional Proficiency

Marathi

Native or Bilingual Proficiency

## INTERESTS

Travelling

Bike riding

Cooking

Learning new Technologies