**Kalyan Rathipelli Salesforce Developer**

(650) 398 5400 | Rathipelli.kalyan@gmail.com | [LinkedIn Profile](https://www.linkedin.com/in/kalyan-ea-learn-80a99019a/) IT ▪ Finance ▪ Medical

Certified Salesforce Administrator and Developer with 6+ years of dedicated experience in the integration, development, implementation, administration, migration, Salesforce lightning, user or profile security, organization-wide default, sharing rules, as well as with the automation of workflows, approval process, and process builder. Exhibit a client-centric approach in developing solutions to service-oriented and cloud-based applications to meet critical business goals or operations while sustaining growth.Possess a solid foundation in computer science and a passion for Salesforce technology with a keen understanding of CRM processes.

**Core Expertise**

🞣 Code Review & Research Campaigns 🞣 Data Administration & Migration 🞣 Strategic Planning & Execution

🞣 QA Testing & CPQ Solutions 🞣 B2C / B2B Commerce Solutions 🞣 Wave Analytics & Gap Analysis

🞣 Agile Scrum Methodology 🞣 Rest & Soap API Integration 🞣 Organizational Architecture

🞣 Marketing Cloud 🞣 Process Improvement 🞣 Model Development

**IT & Technical Skills**

**Salesforce Technologies** (Salesforce, APIs, Lightning Framework, Lightning Components, LWC, Dell Boomi Integration, Controllers and Extensions, Triggers, Visual Force Page, SOQL, SOSL, Zuora, CPQ, APTTUS, Apex Classes, Apex Triggers, Workflows, Approvals, Email Templates, Data Import Wizard, Workbench, Validation Rules, AppExchange, Etl tool, Eclipse, Sales cloud & Service cloud, Salesforce.com, Force.com IDE, UI/UX, MuleSoft, Bootstrap, Apex Data Loader, Roles & Profiles), Scratch Org and using Salesforce out-of-the-box features.

**Salesforce Tools** (Force.com IDE (Eclipse), Pivotal CRM, AJAX Tool Kit, Force.com API tools (Data Loader), Force.com Explorer, Force.com Platform)

**ETL Tools** (Data Loader, Workbench, Salesforce-to-Salesforce, Apex- Explorer, Informatica)

**Languages** (Apex, C/C++, SQL, SOQL, Java, HTML, XML, CSS, AJAX)

**Database** (SQL Server 2008, Oracle, MySQL)

**Web** (HTML, XML, CSS, JSP, JavaScript, WSDL, SOAP)

**Tools** (MIS, MS Office, Adobe Photoshop, MS Excel, Silverlight, Eclipse IDE)

**Web Servers** (IBM WebSphere 4.x/5.x, Apache Web Server, Tomcat 6. X, Demandware)

**Professional Experience**

**IRVINE COMPANY 01/2020 – Present**

**Salesforce Developer and Administrator** | Irvine, CA

* Spearhead the development of multiple projects from requirements gathering through the solution or technical design, build, testing, and development to ensure the delivery of a solution that will ensure the creation of functional applications.
* Develop applications, execute unit tests, and write Apex test classes for code coverage while actively participating in design and code reviews to ensure development quality for customer solutions as well as environment migration or various functionalities.
* Execute business requirement documents and rules by creating process flow diagrams to represent the logic and algorithms used.
* Test or troubleshoot for production issues in multiple components while working on a batch or scheduled jobs and participating in user stories grooming sessions and sprint planning sessions to provide input on the quality of user stories.
* Experienced in creating Lightning Web Component, handling message channels and using Salesforce out-of-the-box features.

**CHUBB 01/2019 – 01/2020**

**Salesforce Developer and Administrator** | Jersey City, NJ

* Collaborated with a cross-functional team in various stages of Software Development Lifecycle (SDLC), ranging from analysis, business requirements engineering, software engineering, architecture design, development, enhancement, LWC and testing.
* Participated in the writing of test scripts as well as documentation for enhancement; designed, developed, and deployed Apex Classes, Controller & Extension Classes to support Visual Force pages development, Test Classes for Unit testing, and Apex Triggers for various functional needs in an application or business process automation.
* Exemplified knowledge in utilizing components access at the user, profile, and organizational level while visualizing and creating automated business processes to support the field sales team through auto-generation of quotes.
* Tracked pipeline or stages for management users, marketing users, sales users, or service users by updating reports and running a dynamic dashboard to display the homepage for marketing, sales, and service users.

**TIAA Cref 02/2018 – 12/2018**

**Salesforce Developer and Administrator** | Charlotte, North Carolina

* Functioned as an enhancement developer, administrator, and team member in the organization responsible for performing roles of Salesforce.com and setting up web services integrations while collaborating with customers or partner communities.
* Implemented the automation of the data loading process for sandbox refresh activity. Facilitated the migration to Lighting to provide sales representatives with information about customers or prospects, and acquired real-time data from an external SQL database to show internal Visualforce and Lightning pages by writing web services.

**Schneider Electric 08/2017 – 02/2018**

**Salesforce Developer and Administrator** | Louisville, KY

* Performed JAD sessions and continuously interacted with subject matter experts to conduct technical analysis and gather business requirements; implemented Salesforce application through iterative development methodology.
* Supported Salesforce Commerce Cloud environment and delivered assistance with its re-implementation using the latest Salesforce Commerce Cloud technologies as a first internal team member; developed and integrated solutions on the platform.
* Recognized expert in providing solution design and technical documentation through an apt immersion on digital commerce components such as users, catalog, pricing, inventory, and payment.
* Participated in software design, development, and solutions implementation using Salesforce Commerce Cloud (Demandware).

**Altria Group, Inc. 01/2016 – 08/2017**

**Salesforce Developer and Administrator** | Richmond, VA

* Identified complex business needs and developed a data model through interaction with business analysts and other stakeholders.
* Knowledgeable in managing service cloud, supporting cases, developing workflows, and triggers for automated case resolutions.
* Designed Web Pages for customers to select from a variety of services being offered prior to its integration with the pricing team.
* Developed custom business logic, conducted troubleshooting to ensure functionality, and devised search layouts to organize fields, custom links, related lists, and other components on record pages.

**Dignity Health 09/2014 – 04/2015**

**Salesforce Administrator** | Hyderabad, IN

* Collaborated with the QA team to identify test cases or data while ensuring the continuity in planning and defining system requirements for Use Case, Use Case Scenario, and Use Case Narrative using appropriate methodologies.
* Assisted with data migration and created custom fields, field dependencies, tabs, applications, home page components, custom objects, links, formulas, layouts, workflow, approvals, object-level, and record-level security.
* Analyzed problems and conducted a deep-dive analysis to formulate recommendations for solutions while adhering to the organization's established policies and procedures.
* Utilized excel based models to calculate the distribution of cash flows and various collateral criteria for legal documents.

**Other Role**

**Big Biz Solutions, Java/J2EE Developer** | Hyderabad, IN **08/2013 – 09/2014**

**Education & Professional Development**

**Ph.D. in Information Technology**, Specialization: Cyber Security, University of the Cumberlands | Expected: Dec 2022

**Master’s in Information Technology**, Campbellsville University | 2016

**Bachelor’s in Computer Science**, Jawaharlal Nehru Technological University | 2014

**Salesforce Certified (ADM 201) Administrator**, Salesforce.com | 2019

**Salesforce Certified Platform Developer-1**, Salesforce.com | 2019

**Civic Engagement**

**Member, Telugu Association of North America** | Edison, NJ, San Jose, CA **06/2015 – Present**

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