

Bonugunta Sravan



Business-driven Manager always finding successful ways to acquire new clients and foster lucrative relationships. A determined leader with an 1.6 years of experience assisting clients with financial planning, Marketing, Project Management and Lead Generations. Offering dynamic collaboration and decision making skills.



Contact

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Skills

Microsoft office- Excel, Word, Powerpoint

Google Adwords, Analytics

Digital Marketing

New business generation

Business relationship cultivation

Relationship building and Project management



Work History

2019-07 –
2020-12

Relationship Manager Institutional Sales

Union Asset Management Company Pvt Ltd, Hyderabad, Telangana

- Developed summaries to assess each client's participation level and determine targets for follow-up plans.
- Built and maintained relationships with new and existing clients while providing high level of expertise.
- Educated customers about Product or Service Options and processed purchases.
- Networked with business leaders and executives to identify clientele within local community.

2017-12 -
2020-12

Organisation Study

Rastriya Ispat Nigam Limited (RINL), Visakhapatnam, Andhra Pradesh

Studies how the organization flows and their practises.

2018-05 -
2018-07

MBA Internship

Yaantra Retail Pvt Ltd, Bengaluru, Karnataka

Worked as an intern for 2 months in Refurbished Mobile Platform in finding the correct vendors and achieved numbers.



Languages

Telugu, English, Hindi



Education

**2017-06 -
2019-05**

MBA: Marketing And Finance

CMS Business School, Jain University - Bengaluru
Completed PG with a GPA of 69

B.Tech : Mechanical Engineering

Gitam University - Visakhapatnam
Completed UG with a GPA of 78



Certifications

Autocad and Catia certifications

Participated in Best Manager round in Parichay

Award from CMO for performer in NFO event

Best Relationship Manager Awards

Declaration

I hereby declare that the above furnished details are true to the best of my knowledge and belief.

Place: Hyderabad

Date: