

# RAHUL AGARWAL

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Nationality: Indian

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SALESFORCE  
CERTIFIED

CPQ Specialist

SALESFORCE  
CERTIFIED

Platform Developer II

SALESFORCE  
CERTIFIED

Application Architect

## Profile Summary

- Technical expertise on Force.com platform
- Experience of 4+ years on Salesforce.com Platform – Force.com, API calls, Apex, Triggers, Visualforce, Workflows and Approvals, Communities, Sharing and Security, Lightning Development, Lightning Web Component, Salesforce CPQ.
- Worked as a solution architect and build lead for last 1 year in salesforce CPQ having complex product bundling, configuration, price rules, order management, service contracts and advance approvals.
- Experienced in Lightning framework such as – Lightning Application, Custom lightning component, lightning events and lightning design system.
- Experience of business requirement analysis and providing end to end solution.
- Experienced in Service Now, PROTON & JIRA.
- Salesforce Platform Developer I certified, Salesforce Platform Developer II certified, Salesforce Admin Certified, Salesforce CPQ certified, **Salesforce Application Architect**.
- Participated in Semicolons (24 hours coding challenge): Work on Smart Traffic Lights which includes Prediction IO, Einstein Vision, AngularJS & JavaScript.
- Participate as Mentor in Smart India Hackathon 2018.
- Win prizes in “#DontStopDeploying trailhead challenge” organized by salesforce.
- Appreciated by manager for my excellent skills on quality deliverables and contribution on the overall solution which helped the team immensely.
- Excellent problem-solving skills and motivational qualities along with zeal to work in team.
- Quick learner and ability to train people on emerging technologies, enforce best practices and guidelines.
- Experience in end to end delivery of project from making POCs, requirements gathering and QA.
- Excellent time management skills with ability to perform under pressure & meet deadlines.

## EDUCATION

Education	Institute Name	Aggregate	Year of Passing
Post-Graduation	MANIT, Bhopal	9.32 CGPA	2016
Graduation	M. J. P. Rohilkhand University, Bareilly	73%	2013
Intermediate	Kendriya Vidyalaya No 2	71%	2010

## SKILLS

### Salesforce.com

Apex  
Prediction IO  
Einstein Vision  
Visualforce  
Triggers  
Workflows  
Approvals  
OWD  
Sharing Rules  
Profiles  
Communities  
Chatter  
Data Loader  
Salesforce CPQ  
Salesforce Lightning

### Other

Core Java  
XML  
HTML  
CSS  
JavaScript  
jQuery  
AngularJS  
Bootstrap CSS  
D3 JS

### Tools

Eclipse  
Force.com IDE  
Apex Data Loader  
SVN  
Ant  
Jenkins  
Service Now  
Proton  
Jira

<b>EXPERIENCE</b>		
<b>6 months as Intern</b>	Jan 2016 – June 2016	
<b>2 Years as Software Engineer</b> (Persistent System Ltd., Nagpur)	July 2016 – July 2018	
<b>1.5+ Years as Salesforce Technical Lead</b> (Wipro Technology, Pune)	Aug 2018 – <b>Present</b>	
<b>Wipro Technology</b>		<b>Aug 2018 – Present</b>
<b>Microfocus</b>		<b>March 2019 - Present</b>
<b>Specification / Description:</b>	The scope of this project is to develop complete sales solution for their sales rep to win the deals and their customer will get the question quickly. Company major sales is dependent on renewal/amendment since they are charging high amount to their customers when they renew their services.	
<b>Role / Responsibilities:</b>	<ul style="list-style-type: none"> <li>• Experience in leading large team with 10-15 developers and leads in providing the salesforce technical solution and tracking the build.</li> <li>• Working at client location in UK to understand the business requirement and provide the best salesforce CPQ solutions for their business needs.</li> <li>• Providing the Technical solution for the business functional requirements and prepared a salesforce approved technical document on product configuration and advance approval in Microfocus.</li> <li>• Worked on complex product bundle structure and their end to end behavior depending on the product attributes.</li> <li>• Worked on complex business product rules and provide technical solution to the team.</li> <li>• Worked on Pricing, Order Management, Service Contracts, Conga Document and advance approvals.</li> <li>• Approvals are very complex piece in MFI business for that provided complete end to end technical solution.</li> <li>• Communicate with different country business leads (UK, Canada, Spain, Italy, Germany, Poland, Mexico and Australia), project reporting as Lead and perform release manager to move components within SF orgs.</li> <li>• Collaborate with business/customer and team to complete sprint wise deployments.</li> <li>• Interact with client customers to show case team progress and updates.</li> <li>• Ability to rectify errors and help customer to understand root cause with proposed solutions.</li> <li>• Collaborative team work with different European vendors like 4C, Navient.</li> </ul>	
<b>Environment:</b>	Salesforce.com, Steelbrick CPQ, Visual Force, Apex & triggers, Fore.com IDE, Advance Approval Process	
<b>Novartis</b>		<b>Aug 2018 - Mar 2019</b>
<b>Specification / Description:</b>	The scope of this project is to develop a system that can generate very accurate quote document for the sales team. A complex product bundling with proper advance approval rule setup with discount schedules so that quote documents are accurate for that customers which save time for the sales users.	

	<b>Role / Responsibilities:</b>	<ul style="list-style-type: none"> <li>● Experience in leading small team with 4 developers along with role of handling development of ticket in remedy tool, service now for Novartis Steelbrick CPQ application.</li> <li>● Working on development and configuration task during this assignment like Advance Approval process, Quotes, Discounting Models, Visualforce Email Template, Price rule and xAuthor.</li> <li>● Complete end-to-end deployment using DevOps Tools like Sublime Text, Mavens Mate, Git, Source Tree, Beyond Compare, BitBucket and Cloud Bees (Jenkin's job).</li> <li>● Communicate with different country business leads (UK, Canada, Spain, Italy, Germany, Poland, Mexico and Australia), project reporting as Lead and perform release manager to move components within SF orgs.</li> <li>● Collaborate with business/customer and team to complete sprint wise deployments.</li> <li>● Interact with client customers to show case team progress and updates.</li> <li>● Ability to rectify errors and help customer to understand root cause with proposed solutions.</li> <li>● Collaborative team work with different vendors like Accenture, Delloite and Infosys.</li> </ul>
	<b>Environment:</b>	Salesforce.com, Steelbrick CPQ, Visual Force, Apex & triggers, Fore.com IDE, Advance Approval Process
	<b>Persistent Systems Ltd</b>	<b>Jan 2016 – July 2018</b>
	<b>Tubular Management System</b>	
	<b>Specification / Description:</b>	The scope of this project is to develop a system that can “track the life” (traceability) of anything company can inspect. Different modules of this application are Logistics, Work Orders, Inspection Forms and Reports etc.
	<b>Role / Responsibilities:</b>	<ul style="list-style-type: none"> <li>● Requirement gathering with client</li> <li>● Solution design – Data model, Functionality workflows</li> <li>● Development using Apex and Visualforce pages, unit testing and deployment</li> <li>● Major functionalities developed or contributed are material receiving tickets, shipping ticket, inventory on hand report etc.</li> <li>● Conducting demos, tracking feedbacks from UAT and Production environment</li> <li>● Code review and monitoring of team of 4-5 peers.</li> <li>● Client interaction to resolve understanding issues</li> <li>● Utilities development to reduce team efforts on client Feedbacks.</li> </ul>
	<b>Environment:</b>	Salesforce.com, Visual Force, Apex & triggers, Fore.com IDE, Sharing and security, Angular JS, Bootstrap CSS, D3 charts

	Survey App	
	<b>Specification / Description:</b>	The scope of this project is to develop a Survey application on Salesforce, which allows configuring the survey questions and answers as well, in order to execute a survey. Being a generic application, it should allow capturing the survey information in different ways for future retrieval.
	<b>Role / Responsibilities:</b>	<ul style="list-style-type: none"> <li>• Solution design – Data model, Functionality workflows</li> <li>• Development using Apex and Visualforce pages, unit testing and deployment</li> </ul>
	<b>Environment:</b>	Salesforce.com, Visual Force, Apex & triggers, Fore.com IDE, Sharing and security.