

Abbas Sayyed

Salesforce Developer

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Mumbai

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ABOUT ME

- B.E from University of Mumbai
- Experience: 5+ years in Salesforce Implementation
- Well versed with Salesforce Development and Deployment using CI/CD methodology
- Analyzing Business & Functional Requirements
- Well-versed with Apex, LWC, Visualforce, Javascript, Node.js, Git, Github, Jenkins

SKILLS

WORK

Apex (Classes & Triggers)



LWC



Visualforce



JavaScript



Integration



Aura



PERSONAL

COMMUNICATION



ORGANIZATION



TEAM PLAYER



EXPERIENCE

Sr. Salesforce Developer And Consultant Forcecraver Technologies Pvt Ltd

General Responsibilities:

- Involved in active development as team member for various projects.
- Involved in regular client calls for requirement gathering and delivering presentation to client after building solutions
- Involved in designing technical solutions and managing team of junior developers.
- Involved in enhancements of multiple projects and building multiple Industry specific accelerators.

Skills Summary:

- Hands-on development experience on **LWC(1.6+ years)**, built more than 250+ LWC components and several accelerators.
- Hands on Experience to technologies such as Apex, Aura, Visualforce, Javascript, Node.js, Git, Github, Jenkins, etc.
- Hands-on experience in Salesforce Development which involved Continuous Integration and Continuous Deployment practice and tools such as Salesforce DX, VCS(Git), Source-Tree, ANT deployment and ChangeSets.
- Well versed with SDLC methodologies (AGILE/SCRUM/Waterfall)

CERTIFICATIONS

- Salesforce.com Certified Platform Developer – II
- Salesforce.com Certified Platform Developer – I
- Salesforce.com Certified Platform App Builder
- Salesforce.com Certified Sales Cloud Consultant
- Salesforce.com Certified Service Cloud Consultant
- Salesforce.com Certified Administrator
- Copado Certified Administrator
- Copado Certified Developer
- Flosun Certified Professional

Employment Details

- Total Years of Experience: 5+ years
- Celebal Tech Pvt Ltd : July 2015 – July 2016
- Capgemini : September 2016 – September 2018
- Forcecraver Technologies Pvt Ltd: October 2018 – Current Date

EDUCATION

- Bachelor of Engineering in Electronics Engineering Branch, University Of Mumbai (2015).
- Diploma in Industrial Electronics, MSBTE, Mumbai (2012).

Accounts Managed:

Project Title 1	Valvoline Cummins Pvt Ltd
Technologies	Salesforce Lightning, Sales Cloud, Community Cloud, Authentication, Apex, Apex Trigger, Batch Apex, Sharepoint and Google Drive's Integration (using REST), LWC, Aura, External Javascript Libraries, Oauth2.0, Connected Apps etc
Description	<ul style="list-style-type: none"> • Sales Cloud implementation • Community cloud implementation for valvoline's partner/distributors • Archive data of salesforce • Custom accelerator development for sales rep
Responsibility	<ul style="list-style-type: none"> • Independently built various accelerators using LWC for Sales rep like sales planning, event planning etc. • Design technical solutions like data-model, automation tool selection, lightning component design as per business requirement and distribute to junior developers. • Integration of external system(Sharepoint,Google Drive) with Salesforce(using REST api) • Development of Lightning components(LWC + Aura),Apex classes, Apex Batch and triggers and business automation using flows, process builder and workflow • Helped Pre-Sales Teams for creating Client Proposal document , Client Demo's and Client Business requirement gathering and technical consultation.
Project Title 2	Volkswagen India Pvt Ltd & Audi India Pvt Ltd
Technologies	Sales Cloud, Community Cloud, Salesforce Lightning, LWC, Aura, REST webservices, Apex, Apex Trigger, Javascript, Netcore, Connected Apps, Oauth2.0 etc
Description	<ul style="list-style-type: none"> • Migration of Customer Portal to Customer Community of existing Audi's customer • Customization of Partner Community for Audi and Volkswagen's partners/distributors • New Sales cloud implementation for Audi and Volkswagen's sales process • Integration of Netcore to Salesforce. • Creation of REST API's for custom mobile app
Responsibility	<ul style="list-style-type: none"> • Involved in Client's Requirement gathering and then in designing DataModel for Salesforce as per Business Requirement Data. • Created API's (REST) for external systems to pull data from Salesforce, as well as integrated SFDC with other third party system(SOAP). • Developed Lightning Component and pages as per user story. • Worked on Community Cloud, created and managed Partner Community for Volkswagen and Audi Dealers. • Migrated Customer Portal to Customer Community for Volkswagen and Audi end users. • Responsible for Deployment from one org to another org. • Designed and Developed Workflow rules, Validation rules, Assignment rules, email alerts and templates. • Migration of Visualforce pages to new Lightning Framework. • Used Apex Language, Apex Trigger, Apex Batch, Apex Scheduler, Apex Class & Apex Web Service, Visual Force (Page, Component & Controllers) and Visualforce components. • Worked on various Salesforce standard objects like Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Products, Quotes, Campaigns, Reports and dashboards. • Performed admin activities like creating Users, Profiles, Roles, Field-level security and sharing rules.

Project Title 3	SODEXO-Core Benefits and Reward Application (Sodexo-France)
Technologies	Salesforce Lightning, Sales Cloud, Git, Github , Source tree, Jenkins , JIRA, HP-ALM, Apex, P4 Merge,Aura, REST, SOAP,Connected Apps, Oauth 2.0, Javascript,etc
Description	<ul style="list-style-type: none"> • Sales cloud implementation for sales • Creation of customer loyalty program in salesforce • Salesforce code migration to Version control and setup of CI/CD for smooth • Salesforce release. • Integration of salesforce with java application
Responsibility	<ul style="list-style-type: none"> • Responsible for deployment from staging sandboxes to Production using tools such as Git and Jenkins(for automating deployment). • Created Lightning components, Apex classes, triggers, flows, process builder, formula fields and validation rules,etc as per requirement. • Involved in Salesforce.com customization including Roles, Profiles,permission set and accessibility for user • Made REST callout and consumed SOAP Services for interaction with Java application hosted in Heroku to salesforce. • Experience working with Force.com IDE, and managing salesforce.com sandbox environments. • Customize and configured Salesforce.com based on Client requirements. • Worked on Implementation of tech designs to SFDC user story and resolving defects.
Project Title 4	Qantas Direct Customer Connect (Qantas Airways - Australia)
Technologies	Service Cloud, REST Api callout, Lightning Components, APEX, Batch Apex, Apex Trigger,Aura, Javascript, Live-Agent, Omni-channel, Oauth 2.0, etc
Description	<ul style="list-style-type: none"> • Service cloud implementation for qantas support • Integration of Existing Java Support application with Salesforce • Case management with omni channel routing, Live-Agent, macros, etc for support reps
Responsibility	<ul style="list-style-type: none"> • Developed Lightning Components for various business requirements using best practices and modularity. • Involved in Salesforce.com Customization and integration using REST Services for integrating third party web services with Salesforce. • Worked on implementation of Service Cloud features such as Case Management, Omni-Channel, Live-Agent, etc. • Created Apex classes, triggers, VF Page, Formula fields and validation rules etc. • Responsible for deployment from one sandbox to another using ChangeSets. • Created multiple tech designs for JIRA Confluence User Story and was also involved in resolving defects.
Project Title 5	CEAT Specialty Tyres Limited (CEAT Tyres)
Technologies	Sales Cloud, SOAP, REST, Angular.js, FTP, Apex classes, Apex Trigger, Batch Apex, Flows, Process builder, Changesets,etc
Description	<ul style="list-style-type: none"> • Sales cloud implementation for CEAT's Sales process • Integration of Salesforce with SAP for fetching inventory • Creation of Partner Community for CEAT's partners and distributors
Responsibility	<ul style="list-style-type: none"> • Implemented SOAP callout to push data to SAP from Salesforce. • Pull and Push data from FTP server to Salesforce and vice-versa. • Developed Lightning Component and pages as per user story. • Created and managed Partner Community for CSTL Dealers. • Responsible for Deployment from one org to another org. • Created and Customized Visualforce using Angular.js