

# MAYANK SHETE

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SALESFORCE  
CERTIFIED

Application Architect

## Profile Summary

- 7+ years of experience in software development
- Experience in developing business processes and system solutions based on cloud platforms like Sales Cloud, Service Cloud, Vlocity Cloud and Community Cloud in Salesforce.
- Experience in back-end technologies like Apex, Triggers , Async Apex, Integrations on Salesforce platform
- Experience in front-end technologies like Aura, LWC, JavaScript,HTML and CSS on Salesforce platform
- Certified Application Architect and worked on multiple Salesforce.com projects including finance as well as healthcare domains
- Roles performed include requirement analysis, design and implementation of end to end Enterprise applications
- Hands on experience of deployment with Salesforce.com migration tools using SVN, Gearset and Azure DevOps
- Hands on experience of integration with other system in Salesforce using REST APIs
- Hands on experience on documentation as per processes/guidelines.
- Experience in end to end delivery of project from making POCs, requirements gathering and QA.

## SKILLS

### Salesforce

Integrations  
Web Services  
Reports  
Dashboards  
Triggers  
Workflows  
Sales Cloud  
Service Cloud  
Vlocity Cloud  
Community Cloud  
OWD  
Sharing Rules  
Profiles  
Apex Data  
Loader  
Force.com IDE  
Communities  
Customer Portal  
Batches  
Schedulers  
Migration Tool  
Unit Testing  
Aura  
LWC

### Web

HTML  
CSS  
JavaScript

### Tools

VS Code  
Webstorm  
Git  
SVN  
Jenkins  
GearSet  
PMD

## EDUCATION

### Post Graduate Diploma

CDAC Pune

2015

### Bachelor of Engineering (BE)

Yashwantrao Chavan College of Engineering ,  
Rashtrasant Tukadoji Maharaj Nagpur University,  
India

2014

## CERTIFICATIONS

Salesforce Certified Sharing and Visibility Designer  
Salesforce Certified Data Architect and Management Designer  
Salesforce Certified Platform Developer I  
Salesforce Certified Platform Developer II  
Salesforce Platform App Builder  
Salesforce Certified Administrator  
Salesforce Application Architect  
Salesforce Omnistudio Developer

## EXPERIENCE

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**Technical Lead**  
Mindtree Pune, India

Jan 2022 - Present

**Salesforce Developer**  
StoneX. Bangalore, India

Oct 2020 – Jan 2022

**Module Lead**  
Persistent Systems Ltd. Nagpur, India

Jun 2017 – Oc 2020

**Software Engineer**  
YASH Technologies. Indore, India

Mar 2015 – Jun 2017

## PROJECTS

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### **Market Intelligence - StoneX**

Client: **StoneX.**

Duration: Oct 2020 – Jan 2022

Present Team size: 10

Role: Salesforce Developer

StoneX Group Inc. is a financial services organization. The company operates in six areas: commercial hedging, global payments, securities, physical commodities, foreign exchange and clearing and execution services.

Scope of the project:

- Salesforce CRM, Vlocity and Community Cloud implementation
- Display various articles on basis of subscription
- Integrating with External Systems for retrieving data

Roles and responsibilities:

- Analysis of business requirements, Design documentation and development
- Technical guidance
- Hands on Business Implementation and Integrations
- Responsible for building and maintaining the company's CRM and Customer Community Portal implementations within Salesforce.

### **AbbVie Endocrinology Inc – Patient Assistance Program and Valet Application**

Client: **Abbvie Inc.**

Duration: Jan 2019 – Oct 2020

Team size: 20

Role: Module Lead

AbbVie Endocrinology Inc. is a pharmaceutical company that works mainly in the areas of oncology, immunology and neuroscience. The current implementation AbbVie has in Salesforce mainly consists of the PAP and Valet module.

Scope of the project:

- Salesforce Health Cloud implementation with platform shield encryption
- Provide insurance benefit information, financial assistance, product replacement, and dispensing of Abbvie Products.
- Health Cloud and Service console (Omni-Channel and SLA), Salesforce lightning implementation .
- Integrating with External Systems for Insurance and benefit information.
- Case Intake channels and Master Data management for Hospitals and providers.
- Online Portal for patients to check their application and order status

Roles and responsibilities:

- Analysis of business requirements, Design documentation and development
- Technical guidance
- Hands on Business Implementation and Integrations
- Deployment through Gearset tool and Azure DevOps

### **Capital First – CRM Implementation**

Client: **Capital First Ltd.**

Duration: July 2017– January 2019

Team size: 50

Role: Senior Developer

Capital First provides an array of options like borrow, investments, planning etc. with its personal loan facility. Capital First moved its current CRM to salesforce.com CRM System for centralizing their systems/processes and gain advantage of unique customer registration number (CRN) which will help to structure the data and process across all the business lines.

Scope of the project:

- Loan management system for multiple business domains
- Multiple Integrations with third party vendors
- Customer service which includes email to case and web to case

Roles and responsibilities:

- Analyzed requirements, involved in the development of customer service module.
- Developed Aura Components , Apex classes and Triggers to support the custom functionality
- Used validation rules, cross object formulae, lookup rules, workflows and dynamic approval processes to implement business logic
- Responsible for creating reports and dashboards.
- Code coverage, unit testing and deployment

### **John Deere – Data Quality/ Integration**

Client: **John Deere**

Duration: March 2015– July 2017

Team size: 20

Role: Developer

John Deere provides data from their sensors fitted into their machinery . They perform analysis on this data to gain insights .

### Scope of the project:

- Salesforce Integration with AWS
- Developing custom inbound services with Salesforce .
- Filtering and partitioning of data using AWS Big Data technologies
- Storing the data in MySQL after computation .
- Visualization of data using Tableau .

### Roles and responsibilities:

- Provided inputs for Salesforce and AWS technologies
- Developed and reviewed code for Salesforce services .
- Responsible for making POC on both Salesforce and AWS services .