**[Koluguri Bharath Sagar](https://www.linkedin.com/in/bharath-sagar-950ab8137/)**

**Phone: 741-686-6114**

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**https://www.linkedin.com/in/bharath-sagar-950ab8137/**

**CAREER OBJECTIVE:**

Around four years of experience in IT industry, Performed recruiting functions across various software skill sets with various positions. I am extremely confident that my expertise will greatly contribute to the progression and productivity of business within your organization.

* Having solid experience in performing needs analysis, requirements definition, consulting on sourcing strategies, recruiting, screening, , reference checking, negotiating, making offers, creating contracts and closing candidates that can help actualize corporate missions etc.
* Good experience in placing the third party profiles.
* Extensive network of recruiting partners
* Strong communication skills, written, oral and more importantly the ability to listen
* Ability to prioritize urgent needs and multi task effectively
* Handled all the IT Technologies involving combination of complex skill sets and rare technologies.
* Extensive experience of Internet Recruiting for candidates and industry leads, pre-screening to quality potential candidates.
* Dealing with consultants on H1B, GC and CITIZEN, etc. Negotiating the rates on Contract, Contract to hire basis.

**EDUCATION:**

* Aurora's Scientific and Technological Institute, Ghatkesar - Mechanical Engineering - 2016

**SKILLS:**

Sourcing, Screening resume,Contract recruitment, Vendor Management,Human resouces, Benefits negotiation, Fulltime placements,Internet recruitment, Vendor Database, Client Engagement, Delevery Support, Scheduling and Interviewing

**Operating Systems**:Windows 10, Office 365, Windows 8, Mac OSX

**Packages:**MS Office, Outlook, Exchange, OneNote

**Recruiting software**:Monster, Dice, CareerBuilder, SalesForce, BigBiller, Indeed, Simply Hired, Corp 2 Corp, LinkedIn, MaxHire, Bullhorn, The Resumator, GoodHire, E-Verify

**PROFESSIONAL EXPERIENCE:**

**WBSolutions LLC, Hyderabad April 2019 – Till Date**

**Senior Talent Acquisition Specialist**

**Roles & Responsibilities:**

* Handling end to end recruitment process.
* Have worked across all IT technologies.
* Understanding client requirements.
* Working on Monster, Dice, Career Builder, Tech Fetch, LinkedIn, Facebook and Google.
* Maintained constant communication with Hiring Managers for completing the recruitment process and procedures.
* Assigned the tasks of sourcing suitable candidates for different positions.
* Worked with some implementation partners to the client and the 2 tired vendors.
* Handled the tasks of maintaining proper records of the candidates in the database system of the organization.
* Assigned the tasks of evaluating the abilities of candidates for particular positions
* Located potential candidates through Internet research, internal database, cold calling, referrals, networking, job fairs, and other strategies.
* Qualified candidates for appropriate positions through a process of sourcing, screening, and interviewing.
* Performed reference checks, negotiated terms and rates for each project, coordinated the interview process, extended offers, and closed candidates.
* Confident in interactions with individuals of all levels and backgrounds
* Handled other administrative tasks as required
* Comfortable in interacting with people & a good listener.

**Cygnus Professionals Inc.Hyderabad March 2018 – April 2019**

**Senior Technical Recruiter**

**Roles & Responsibilities:**

* Getting requirement from team lead and the HR team based in USA.
* Check the resume database for the relevant match if I have.
* If not, search online on search engines like Dice, Monster, Corp to Corp.
* Get the right resource matching the requirement with skills set of the consultant.
* Evaluate the resume with current assignment looking for Mandatory Skills, Must Haves & Like to Have, Would be a Plus in the resume.
* Evaluating the candidate’s resume is matching with the requirement that the prime vendor or client has sent.
* After evaluating the candidate’s resume, get all his details like his full name, SSN, contact details etc through e-mail.
* Negotiating any constraints regarding Face-to-Face interviews if required from the client.
* Negotiate the rate with the employer in the case of corp to crop.
* Getting R2R (Right to Represent) from the consultants.
* Submit the resume to HR based in USA.

**Codeforce360, Hyderabad Jan 2017– Feb 2018**

**Role: IT Technical Recruiter**

**Roles & Responsibilities:**

* Getting requirement from Team lead/Accounts Manager.
* Check the resume database for the relevant match if I have.   
  If not, search online on search engines like Dice, Monster, and The ladders. Also flashing the requirement in VMS and Smart Recruiters. Connecting on LinkedIn for niche Skill set requirements
* Get the right resource matching the requirement with skills set of the consultant.
* Evaluate the resume with current assignment looking for Mandatory Skills, Must Haves & Like to Have, Would be a Plus in the resume.
* Evaluating the candidate’s resume is matching with the requirement that the prime vendor or client has sent.
* After evaluating the candidate’s resume, get all his details like his full name, SSN, contact details etc. through e-mail and verifying complete work permits of the consultants.
* Negotiating any constraints regarding Face-to-Face interviews if required from the client.
* Negotiate the rate with the employer in the case of C2C.
* Getting R2R (Right to Represent) from the consultants.
* Submit the resume to Team lead.

**DECLARATION:**

I hereby declare that the above-mentioned information is correct to my knowledge and I bear the responsibility for correctness of the above-mentioned particulars.

**Place: Hyderabad**

**Date: (Koluguri Bharath Sagar)**