

Name: Kunal Sharma - (Immediate Joiner)

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CAREER OBJECTIVE

I am seeking further opportunities in Salesforce Domain to join a organization that can help me in enhancing my skills, strengthening my knowledge and realizing my potential. A Trained Entry Level Salesforce Professional willing to explore a wide variety of opportunities that can help me gain perspective.

PROFESSIONAL SUMMARY

- Experienced Salesforce Developer with 3+ years of experience
- Building Custom Objects, Reports, Dashboards, and Components.
- Proficient in identifying relationships and converting them into Salesforce custom objects, lookup relationships, junction objects, and master-detail relationships.
- Expertise in the Force.com technology stack including APEX, SOQL, SOSL, Triggers, Asynchronous Apex, and Lightning Web Components (LWC).
- Extensive hands-on experience utilizing declarative features such as validation rules, workflows, approval processes, and sharing rules to automate complex business processes.
- Skilled in creating and customizing page layouts and search layouts to efficiently organize fields, custom links, related lists, and other components on record detail and edit pages.
- Worked extensively with various standard Salesforce objects such as Accounts, Contacts, Opportunities, Products, Cases, Leads, Campaigns, Reports, and Dashboards.
- Proficient in Salesforce Lightning, Lightning Experience, Lightning App Builder, and Flows.
- Hands-on experience with Apex Language, Apex Triggers, Apex Classes, and Asynchronous Apex.
- Demonstrated expertise in creating Users, Validation Rules, Sharing Rules & Profile Security Settings, Custom Settings, Custom Metadata Types, and Custom Permissions.

EXPERIENCE/INTERNSHIP-

- Working as a Salesforce Developer with Cloudprism Solution Pvt Ltd from Feb 2022 to March 2024.
- Worked with Pegasus Technologies & Software Pvt.Ltd from Feb 2021 to Jan 2022.
- Worked with Persistent Systems Pvt Ltd Internship from July 2019 to Aug 2019.

PROJECT DETAILS

Project Name: Seen Media

Role: Salesforce Developer

Environment: Rest API, Batch Apex, Apex Trigger, Apex Classes, Visual force

Tools: Force.com IDE

Responsibilities:

- Worked closely with stakeholders for requirement gathering, ensuring a clear understanding of business needs and objectives.
- Designed and implemented custom objects, tabs, and validation rules to meet specific business requirements.
- Developed a batch class utilizing Batch Apex to track and analyze user activity, providing valuable insights at the end of each day.
- Implemented validation rules to enforce data integrity, ensuring that each user could create only a single record for their daily activity within Salesforce.
- Collaborated with the team to integrate Rest APIs for seamless data exchange between Salesforce and external systems.
- Utilized Apex Triggers to automate processes and enforce business logic, improving system efficiency.
- Developed Apex Classes and Visualforce pages to create custom functionalities and enhance user experience.
- Conducted unit tests and participated in code reviews to maintain high-quality code standards.
- Provided ongoing support and training to users, ensuring smooth adoption of the Salesforce platform.
- Proactively identified areas for optimization and enhancement, implementing solutions to improve overall system performance and user productivity.
- Played a key role in system maintenance, including troubleshooting, bug fixing, and implementing new features based on evolving business needs.
- Actively participated in sprint planning, sprint reviews, and retrospectives, contributing to an agile development environment.

Project Name: Trinity

Role: Salesforce Developer

Environment: SOAP API, Apex Triggers

Tools: Force.com IDE

Integrations: SOAP API & Rest API

Responsibilities:

- Read and analyzed all technical requirement documents, ensuring a thorough understanding of project needs.
- Provided technical guidance and support for development and troubleshooting efforts.
- Successfully met project timelines and business expectations.
- Implemented a process for SAP to Salesforce and Salesforce to SAP data flow.
- Created SOAP APIs for inserting and updating Account, Sales Order, Invoice, and Invoice Line records.
- Developed Reports and Dashboards to visualize data as per user requirements.
- Assisted the QA team in writing effective test cases.

Project Name: Jaideep

Role: Salesforce Developer

Environment: SFDC, Apex, Visualforce, Rest Integrations

Tools: Force.com IDE

Responsibilities:

- Developed Apex classes to implement business logic based on project requirements.
- Participated in requirement analysis and design phases of the project.
- Created a custom Rest API according to client specifications, supporting both GET and POST methods.
- Completed deployments with comprehensive test coverage, including various types of test classes and methods.

Project Name: JK PAPER

Role: Salesforce Developer

Environment: SFDC, Apex, Visualforce

Tools: Force.com IDE, Apex Data Loader, Data Import Wizard

Integrations: SOAP API & Rest API

Responsibilities:

- Imported data into Salesforce org using Data Loader for Account, Contact, Opportunity, Contract, and their related files in content documents.
- Developed Apex triggers on Contract, Account, Opportunity, Contact Role, and Task objects to automate processes.
- Configured automation including validation rules, workflow rules, and formula fields.
- Managed object and record permissions through OWD and sharing settings.
- Configured custom settings to meet specific business requirements.

CERTIFICATION & ACHIEVEMENT

- 382 Badges and 163,025 Points on Trailhead.
- Journey2Salesforce Program Ongoing.
- Salesforce Certified Associate.
- Platform Developer 1

Technical Skills:

- Salesforce Administration
- Salesforce Developer
- HTML
- CSS

ACADEMIC QUALIFICATION

- BSc-(IT):- Graduated from from [R.T.M.N University, Nagpur in 2021].
- H.S.C:- Completed 12th from [B.K.B.V.B college, Nagpur in 2016].
- S.S.C:- Completed 10th from [LBSH High school, Nagpur in 2013].

PERSONAL DETAILS

- Name: Kunal Sharma
- Father's Name: Sunil Sharma
- Present Address: 3, Medical square Rambagh Layout Nagpur 440003
- Date of Birth: 12/06/1997
- Languages Known: English, Hindi and Marathi.