**P R A S H A N T H R A M**

[ramagiri.prashanth@gmail.com](mailto:ramagiri.prashanth@gmail.com) (202) 860-4999

Jersey City, NJ 07302

Organized Business Analyst with 8+ years of being a consistent producer, driven to improve results and exceed goals. Strong abilities to garner team buy-in to organizational changes and drive forward progress on business reorganization. Versed in data mapping and user acceptance testing, as well as solving complex problems in high-pressure environments. Excels at cultivating, managing and leveraging client relationships that lead to extended engagements and business opportunities.

# W O R K E X P E R I E N C E

**S K I L L S**

**Statefarm , Business Analyst (Bloomington, IL)**

2018 – Present

# BUSINESS/TECHNICAL

System Requirements Analysis Software Development Processes Agile Methodologies

Feasibility Report Generation Program Development

Web-based reporting tools Risk Mitigation

Business process mapping Budgeting and Forecasting Planning and Monitoring System Designing Specification Development Structural Analysis Information Analysis Product Development Model Building

Initiation Observation Performance Validation

# SOFTWARE

UML Interaction Diagrams Class Diagrams,Creating Entity Relationship Diagrams / Use Case Diagrams,

MS Word, MS Excel, MS PowerPoint

MS Visio, MS Project, MS Access

MS Outlook, MS Windows Unix, DOS, OSX & BIOS

MS SharePoint, MS Visual Studio, MS SQL Server

Created, maintained, supported, troubleshooted and tested credit union Mortgage loan origination, servicing and digital systems.

Understood and worked closely with technology and mortgage staff to create and maintain key integration points with other necessary systems.

Responsible for system file maintenance and troubleshooting for all Mortgage systems. Consulted with Business Units and Subject Matter Experts to identify, clarify, and document project objectives.

Provided input to the Business Operations Support team to prioritize incoming business requests.

Implement agile management ideals by facilitating exercises such as sprint planning and team leading standups.

Able to groom user stories and make accurate estimates through story points.

Provided daily communications, scrum notes, sprint reviews reports, project retrospectives, and regular snapshots of project velocity and budget burnrate.

Monitor performance and pricing levels of existing holdings relative to expectations and economic trends

Managed purchase budget for department and reporting to management directly with respect to budget related issues.

Responsible for building and maintaining reports used to drive production based on business needs.

Responsible for analyzing our reporting to help find process gaps, trending within reporting, and help facilitate the production business through reporting.

# Intel, Graphics Hardware Engineer / SCRUM Master (Folsom, CA) 2016 – 2018

Synthesized current business intelligence data to produce reports and polished presentations highlighting findings and recommending changes.

Established online configuration knowledge base to support functionality by developing robust system application overview.

Led two scrum teams, working with cross functional teams, to increase revenue from $1.5M to $2.3M in 2 years, slashing time to delivery 22%.

SCRUM master of four products, completed an average of 10% under budget. Trained and mentored 3 other entry level SCRUM masters for other departments. Employed KANBAN to improve team velocity by 35% and cutting cycle time by 20% Increased idea implementation by 45% with a new LEAN idea system.

Designed Excel spreadsheet to estimate costs of future custom projects for clients.

# Intel, Graphics Hardware Engineer Intern (Columbia , SC) 2015 – 2016

Contributes to sales engineering effectiveness by identifying short-term and long-range issues and recommending courses of action.

Analyzed marketing data, including market trends, competitor performance and product strengths.

Ascertain availability of metrics, reporting and analysis of tools for developed systems Assist Senior Business Analyst in planning, designing, programming, testing and implementing client projects.

Provides supports to supervisors by documenting organizational structures, internal processes and clients’ business requirements.

Conducts presentations to key decision makers.

# TOOLS

MS Visio Notepad++ PSPAD Editor Version One JIRA

MySQL

Tableau

# PROGRAMMING

SQL PL/SQL NoSQL HTML XML

C

**University of Dayton (Dayton, OH)** 2013 – 2015

Worked effectively with cross-functional design teams to create software solutions that elevated client side experience and significantly improved overall functionality and performance.

Derived conceptual designs from business objectives to deliver software and applications according to specifications for usability, performance and functionality.

Worked effectively with cross-functional design teams to create software solutions that elevated client side experience and significantly improved overall functionality and performance.

Plan, prioritize and deliver system enhancements and provide support to upgraded systems service providers.

Excellent skills in identifying business systems problems and recommending controls to address them effectively.

# Ventura Logistics, Consultant Business Analyst (Hyderabad, INDIA) 2012 – 2013

Created Integrated Operating Model strategies tailored specifically to clients' business goals, budgets and available resources.

Analyzed ongoing research and development (R&D) strategies to determine optimal prioritization based on historical completion rates and market data.

Applying knowledge of finance, market, and economics to plan strategies for development of particular product, project, system and business as a whole.

Identifying inefficient and non-profitable areas of the business process. Acted as a liaison between several departments of the organization.

Participated in critical issues and problem management, and followed-up with root cause analysis of production incidents.

# A C C O M P L I S H M E N T S

Audit Technology Integration - Uncovered $500,000 budget process errors with development of a multiple source analytical auditing tool.

Improved business system efficiency by 25% by modifying existing systems to meet changing requirements.

Trained newly hired systems analysts in leading software requirements analysis procedures. Built a core business model, thereby decreasing the time taken to build specific business systems models by 28%.

Outstanding communication, persuasive, and coordination skills.Skilled in collecting, compiling, and presenting business data.

Product Development - Led team of 6 direct reports to determine packaging, positioning, pricing, advertising, sales forecasts and promotional aspects for successful new product launch.

Client Interface - Worked in close collaboration with clients, providing accounting, payroll and taxation advice.

Consumer Research - Effectively executed new marketing outlines based on market research data collected to reflect consumer interest on both tactical and strategic levels.

Research and Analysis - Evaluated PeopleSoft accounts receivable detail level mapping to general ledger.

Managed and administered an orphanage ‘Happy Hearts'. (April 2011-Mar 2013) Taught MATLAB to undergraduate students. (July 2011- Mar 2012)

Volunteer at Hindu Temple of Folsom Partner Development - Effectively raised $30,000 in sponsorship dollars for a nonprofit organization through effective networking and community involvement activities.

# E D U C A T I O N

**UNIVERSITY OF DAYTON, DAYTON**

Master in Electrical Engineering GPA - 3.7 2013 – 2016

# JNT UNIVERSITY

Bachelors of Electrical and Communication Engineering GPA - 3.8 2008 – 2012