ASHWINI DUBEY

SYSTEM ENGINEER

Hyderabad - Warangal Highway, Hyderabad, 500084, India

+91 9827186820

ashvinidubeylive63@gmail.com

SKILLS

SALESFORCE ADMIN

APEX

VISUAL FORCE

SALES CLOUD

SFDC

MYSQL

LANGUAGES

HINDI

ENGLISH

HOBBIES

PAINTING, SKETCHING

LINKS

LinkedIn:
https://www.linkedin.com/in/ashwini-dubey-a11529103

PERSONAL DETAILS

Date of birth
06/06/1995

Nationality
Indian

Marital status
Single

ABOUT ME

Salesforce Admin & Developer with 3 years experience evaluating company processes, developing CRM workflows and adapting applications for business needs. Skill at preparing technical documentation, supporting fellow developers and testing applications. Creative team player with problem solving abilities , strong technical and time management skills. Willing and adept at learning new technologies. Explained complex technical details in simplified terms, advising clients on relevant resources to achieve individual goals.

WORK EXPERIENCE

TCS
Hyderabad
Nov 2017 - Present

Salesforce Developer

- Having experience in Administration and configuration with Salesforce platform.
- 2 + Year of Experience on working with Salesforce divisions like SALES CLOUD.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Campaigns, custom objects, Reports and Dashboards.
- Crafted Workflow Alerts, Actions, Page Layouts, Reports, Dashboards, Approval Process, Validation rules, sharing rules, Approval processes and created users, profiles, roles through native Salesforce development.
- Knowledge of security and sharing rules in object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
- Developing and designing projects keeping industry best practices in mind
- Excellent analytical and problem-solving skills, self-motivated.
- Enthusiastic to learn new concepts, to work as a team and quick in grasping things and understanding the core related to them.
- Good communication & presentation skills.

PROJECT SUMMARY

Mar 2018 - Present

Lexmark International – USA

Roles and Responsibilities:

- Involved in Setting up Users, roles, profiles, permissions, reports, dashboard KPIs, custom searches, mass updates, mass deletions and renaming records.
- Created Triggers, Visual force pages, Apex Classes. Created Batch Classes, Scheduled Classes. Experience on Test Classes for

code coverage. Designed and deployed
- Apex Classes, Triggers, and Schedulers for various functional needs in the application.
- Performed the roles of Salesforce.com Developer, Administrator in the project.
- Worked on Agile Methodology.
- Supported business needs with technical design documentation.
- Migrate the data in excel sheets into CRM using Import/Export Wizard and Data Loader.
- Understanding the requirements from a client for developments and enhancements.
- Writing queries using SOQL and SOSL . Experience in SOAP,REST services Created Workflows, power builder and Validation rules .
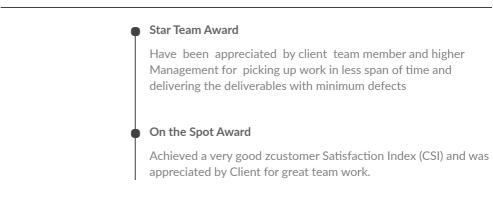- Analyzed production defects and provided solutions through CR.
- Developed Validation Rules for the Custom Objects and Approvals for some fields

CERTIFICATIONS

Dec 2020 - Present ● **Salesforce Certified Administrator**

ACHIEVEMENTS

● **Star Team Award**

Have been appreciated by client team member and higher Management for picking up work in less span of time and delivering the deliverables with minimum defects

● **On the Spot Award**

Achieved a very good zcustomer Satisfaction Index (CSI) and was appreciated by Client for great team work.

EDUCATION

RAJIV GANDHI PROUDYOGIKI VISHWAVIDYALAYA
Bhopal
2017

● **Bachelor of Technology**

- Bachelor of Engineering in Information and Technology from Oriental College Of Technology, Bhopal (M.P) Affiliated to RGPV (2013-2017), with 7.9 CGPA.