## Professional Summary

* 8 years of experience in software development as designer and developer.
* Experience in working with Java/J2EE, SFDC and Big Machines.
* Strong technical skills in design, development and implementing the applications.
* Experience in CRM technologies – Sales Force.
* I believe in doing high quality, thorough work, and clear, honest and straight forward and effective team player as a member.
* Quickly adapting to newer technologies.
* Involved in different verticals/domains at various stages from conception to implementation maintenance

## Skills:

|  |  |
| --- | --- |
| **Primary Skill category** | Big Machines, Java/J2EE and SFDC |
| **Frameworks** | Struts1.X, Hibernate, Spring3.0 |
| **Web Technologies** | HTML, JSP, |
| Servers | Apache Tomcat , WebSphere |
| IDE | Eclipse |
| Scripting Languages | Java script, CSS |
| Database | Oracle 10g |

## Educational Qualifications

* Master of Computer Application (2010) from JNTU-Hyderabad.

## Experience Details:

* + Capgemini Technology services India limited (Jun 2016 to till now)
  + Serene Software Solutions, India (Dec 2015 to Jun 2016).
  + Tech Mahindra Limited, India (Mar 2014 to Nov 2015).
  + Sein infotech, India (Apr 2012 to Mar 2014).

**Project Details**

**Project-1**

**GE P and W Commercial IT Support**

**Client** : GE Energy, USA.

**Duration** : Feb 2019 to May 2020

**Role** : Technical Lead

**Technologies** : Big Machines-BML scripting, SFDC, Big Machines configuration, commerce and proposal documents, XMl, HTML , XSLT

**Description**:

Oracle Big Machines is a leading cloud based Configure, Price & Quote (CPQ) solution provider. Big Machines' CPQ Cloud accelerates the conversion of sales opportunities into revenue by automating the sales order process with guided selling, dynamic pricing, and an easy-to-use workflow approval process, accessible anywhere, on any device. It allows the user to have a self-service ecommerce portal, with user friendly configuration, multiple language proposal generators with flexible and transparent pricing and discount.

**Responsibilities**:

* Worked on configuration, commerce and proposal issues.
* Worked on new requirements and change requests.
* Worked on solving several BM tickets based on the issue raised and complexity.
* Worked on the different rules which allow the user to choose their required option which renders a good usability for the application.
* Worked on importing and exporting huge amount of user data using the editor
* Created the workflow and technical specification document for all product families
* Experience in using Document Engine Editor which is specifically designed by The Big Machines Company
* Coordinating and communicating with clients and connecting with tams for various business requirements
* Involved in testing across different environments.
* Given Knowledge transition about Big Machines to team members by having several sessions online and offline.

**Project-2**

**Pyxis Logistics**

**Client** : BD (Becton Dickinson)

**Duration** : Nov2017-Nov2018

**Role** : Solution Architect

**Technologies** : Oracle CPQ Cloud and Salesforce CRM

**Description**:

Pyxis Logistics, Big Machines is a leading cloud based Configure, Price & Quote (CPQ) solution provider. Big Machines' CPQ Cloud accelerates the conversion of sales opportunities into revenue by automating the sales order process with guided selling, dynamic pricing, and an easy-to-use workflow approval process, accessible anywhere, on any device. It allows the user to have a self-service e-commerce portal, with user friendly configuration, multiple language proposal generators with flexible and transparent pricing and discount.

**Responsibilities:**

* End to end development, testing for scratch level project
* Coordinating with business team to get requirements
* Preparing high level technical design document as for client expectation
* I am only the one guy, who is handling entire project
* Configuration, Commerce, Document Engine and Integration.

**Project-3**

**Client** : HPE

**Duration** : July2016-July2017

**Role** : Functional Consultant

**Technologies** : Oracle CPQ Cloud and Salesforce CRM

**Description:**

HPE Aruba integration, Big Machines is a leading cloud based Configure, Price & Quote (CPQ) solution provider. Big Machines' CPQ Cloud accelerates the conversion of sales opportunities into revenue by automating the sales order process with guided selling, dynamic pricing, and an easy-to-use workflow approval process, accessible anywhere, on any device. It allows the user to have a self-service e-commerce portal, with user friendly configuration, multiple language proposal generators with flexible and transparent pricing and discount.

**Responsibilities:**

* Big machines Development and Support
* Production incident issue
* Training / mentoring

**Project-4**

**Client** : Lattice Product Configuration

**Duration** : Dec2015-June2016

**Role** : Technical Consultant

**Technologies** : Oracle CPQ Cloud and Salesforce CRM

**Description:**

Lattice CPQ has complex Semiconductor products to configure which are offered to their Customer and Sales Agent, Do the Quotation and Pricing for them. Project consists of Configuring products, setting Pricing, applying constraint rules, Price mapping.

**Responsibilities:**

* Working in Web service call from BM to other 3rd party application.
* Done migration of commerce process between different instances of BigMachines.
* Working in Document engine to generate the document with various styles.
* Managed different kinds of requirement and provide information based on the requirements.

**Project-5**

**Client** : Vodafone Spain

**Duration** : Apr2015-Nov2015

**Role** : BMI Developer

**Technologies** : Oracle CPQ Cloud and Salesforce CRM

**Description:**

Vodafone CPQ has complex telecom products to configure which are offered to their Customer and Sales Agent, Do the Quotation and Pricing for them. Project consists of Configuring products, setting Pricing, applying constraint rules, Price mapping.

**Responsibilities:**

* Working in Web service call from BM to other 3rd party application.
* Developed multiple models and product families to enable the required process.
* Done migration of product families and commerce process between different instances of BigMachines.
* Working in Document engine to generate the document with various styles.
* Managed different kinds of requirement and provide information based on the requirements.
* Direct interaction with the customer to understand the business`s requirements and translate them into design implementations.
* Designed all supporting and process documentation for the implemented requirement

**Project-6**

**Client** : Megapath Corporation

**Duration** : Apr2014-Mar2015

**Role** : BMI Developer

**Technologies** : Oracle CPQ Cloud and Salesforce CRM

**Description:**

Megapath CPQ has complex telecom products to configure which are offered to their Customer and Sales Agent, Do the Quotation and Pricing for them. Project consists of Configuring products, setting Pricing, applying constraint rules, Price mapping.

**Responsibilities:**

* Working in Web service call from BM to other 3rd party application.
* Developed multiple models and product families to enable the required process.
* Done migration of product families and commerce process between different instances of BigMachines.
* Working in Document engine to generate the document with various styles.
* Managed different kinds of requirement and provide information based on the requirements.
* Direct interaction with the customer to understand the business`s requirements and translate them into design implementations.
* Designed all supporting and process documentation for the implemented requirement