

Sunil Kumar

Salesforce Technical Lead

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SUMMARY

- IT Professional with 10+ years of comprehensive **technical** and **management** skill set and expertise in providing **CRM data consulting** and **configuration (Salesforce)**.
- Extensive experience in **Salesforce.com** setup, **Configuration**, **Customisation**, **Administration**, **Data Migration** of applications to Force.com platform for large user groups.
- Extensive experience Creating **Roles**, **Profiles**, Email Services, Page Layouts, Workflow Alerts and Actions, and Approval Workflow.
- Proficient in **Data Migration** from Traditional Applications to Salesforce.com using Data Loader Utility.
- Experience in various **stages** of product **life** cycle ranging from product development to end to end testing of the product.
- Working with technical product managers contributing to **blueprints**, and assisting with annual planning of feature sets that impact multiple platforms.
- Leading and contributing to design sessions, and promoting superior **design** alternatives.

WORK EXPERIENCE

Salesforce Technical Lead

Boeing International Pvt. Ltd.

📅 JULY 2019 - Present -

Bangalore , INDIA

- Currently working as Development Lead, leading a Team of 5 senior developers and providing solution for **OneBoeing** on **Classic**, **Lightning** and **Salesforce1**. I work as a Techno-functional consultant where I interact with the Business on day-to-day basis, refine user stories and designed the solution and developed user stories. I do feature development - Configuration and customisation ,write complex **triggers** and **lightning** components(**Aura & LWC**) .I am also involved in **System designing and integrations**.
- Working on **EINSTEIN ANALYTICS** to create dashboards and analytics for opportunity pipelines.
- Working on implementation of a CPQ solution - **PDQ**(Product-Delivery-Quotes) for oneBoeing and integration with other systems using **KAFKA** messaging bus.
- Consulting with Organisation to identify opportunities for **automating** and **streamlining** processes.
- Presents **solutions** to senior architects and gets involve in solution brainstorming.
- Lead a technical team, including configuration and **data migration**.
- Led **UAT** efforts including training **UAT** testers where necessary.

Senior Salesforce Developer

Thomson Reuters

📅 JUNE 2012 - JUNE 2019

- Salesforce configuration, customisation and development on Sales cloud and Force.com.
- Participating in business process customer meetings to guide the customer through their processes.
- Administering and creating the business portal as well as sustained Salesforce, Page Layouts, Recording Types, and other Salesforce incorporation.
- Working hand in hand with branches to collect business necessities and identify business procedures.
- Creating technical plans and strategies for the team, developing solutions to address company-wide issues and making processes more efficient.
- Worked on Apex development on writing Triggers, Apex Classes, Batch Apex and Controllers.
- Developed RESTful APIs as a java developer and created java API testing framework.

Siebel CRM Consultant

ITC Infotech

📅 October 2008 - April 2012

- Worked as a Siebel CRM Consultant as a techno functional analyst.

- Interaction with the client to understand the basic requirements and perform analysis.
- Customisation and development of the user requirements on Vanilla Sieble CRM.
- Cloud based testing and integration testing of CRM-OD with SALSA and SAP.
- Inbound and Out-bound data testing from i-pad to SALSA and vice-versa.
- Involve in functional testing (System Testing, Integration testing, usability Testing).

EDUCATION

Master of Computer Application (M.C.A.)

R.G.T.U.

2004 - 2007

CGPA 7.2/10

CERTIFICATIONS

Certified Salesforce Administrator

Salesforce

Certified Salesforce Platform Developer 1

Salesforce

Certified Salesforce App Builder

Salesforce

Sun Certified Java Programmer(SCJP 6.0)

Oracle

SAP Certified Associate -OS/DB Migration

SAP

Safe 4.6 Certified Agile Practitioner

SAFE

International Software Testing Qualifications Board

ISEB

AREAS OF EXPERTISE

Apex Programming

Lightning (Aura & LWC)

Web Services(REST)

Java Programming

Custom Integration - Design

Deployment using ANT Tool

Salesforce.com Customizations

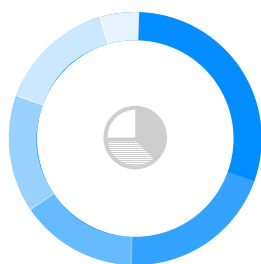
API Testing

JavaScript

Process Automation

HTML-CSS

MY TIME



Programming and development (30%)

Application/System Design (20%)

Brainstorming (15%)

Prototyping (15%)

Mentoring (15%)

Others (5%)

HOBBIES

Cricket

Reading