

# B.Sunil Kumar

## Software Engineer

- Wide knowledge of Salesforce.com application, features, architecture and technical capabilities.
- Hands-on experience in the configuration areas like workflows, process builders and customization areas like writing Apex classes, triggers, and developing Visualforce pages for achieving custom functionality.
- Basic knowledge on developing HTML, CSS, JavaScript and JQuery.
- Have executed projects in waterfall and agile methodology.
- Ability to quickly grasp new technologies and concepts
- Ability to work as a team member or an individual and confident in achieving the best results
- Hands-on experience in working with Salesforce steelbrick CPQ and Apttus (a Salesforce app-exchange app for CPQ)

## Technical Skills:

Programming Languages	:	Apex, Java
CRM Packages	:	Salesforce.com.
Databases	:	MySql, Sql
Web Tools	:	HTML, Java Script, JQuery, CSS, Visualforce, Lightning

## IT Experience Details:

- 1) Cognizant Technology Solutions, Chennai (June- 2016 to November - 2017)
- 2) Lister Technologies, Chennai ( November - 2017 to May 2019)
- 3) Merit Software Services (May 2019 to till now)

Total IT Experience : **4 year, 9 months.**  
Salesforce Experience : **4 year, 9 months.**

## Educational Qualification:

- SRM University – 2012-2016 - B.Tech Information Technology.

## Certifications:

- Salesforce Certified Platform Developer I - CERT NUM - 21898137

## Key Projects:

<b>Client</b>	<b>Leading Healthcare Company using Salesforce</b>
<b>Description of the project</b>	<b>Implementation of Account Change Tracker and POST Changes to AWS API Endpoint</b>
<b>Role</b>	<b>Developer</b>
<b>Responsibility</b>	<ul style="list-style-type: none"> <li>● The project involved implementing a functionality to track changes (new records) in Salesforce for Accounts &amp; Contacts in a separate object.</li> <li>● A Batch class to poll changes in this Object, POST changes to AWS Endpoint everyday (after creating a Remote site setting for it). I was part of the development team. My primary responsibility was to write Apex REST Callouts and Apex Trigger to track changes to achieve the above mentioned functionality</li> </ul>
<b>Technology Used</b>	Salesforce

<b>Client</b>	<b>Leading Cement Company using Salesforce</b>
<b>Description of the project</b>	<b>Implementation of Visit plan and Reporting for a particular business unit users</b>
<b>Role</b>	<b>Developer</b>
<b>Responsibility</b>	<ul style="list-style-type: none"> <li>● The project involved implementing a functionality to enable their sales user to plan visits and report information captured as part of each visit in SFDC.</li> <li>● I was part of the development team. My primary responsibility was to write VF page &amp; controller to achieve the above mentioned functionality</li> </ul>
<b>Technology Used</b>	Salesforce

<b>Client</b>	<b>Leading Books and Publishing Company using Salesforce</b>
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<b>Description of the project</b>	<b>OneCRM R6 – Release 6 of CRM Application specific for UK Market</b>
<b>Role</b>	<b>Developer</b>
<b>Responsibility</b>	<ul style="list-style-type: none"> <li>• The project involved implementing separate functionality for UK market users for orders in the same instance, which previously had direct addition of product to opportunity (discount and pricing are done in salesforce) and finalizing to create order for all the other markets. We, a team of 4 members, implemented functionalities like creating Apttus integration for Quote generation &amp; cart facility, where the order is submitted to an external System and products are loaded from MDM.</li> <li>• I was part of the development team. My primary responsibility was to write apex classes to organize products (loaded from MDM) automatically in cart page (Based on particular attributes, products are initialized in Apttus Object through Batch process ) and Change Request around price calculation (for specific products) on cart finalize</li> </ul>
<b>Technology Used</b>	Salesforce

<b>Client</b>	<b>Leading Books and Publishing Company using Salesforce</b>
<b>Description of the project</b>	<b>L3 – Continuous Improvement</b>
<b>Role</b>	<b>Developer</b>
<b>Responsibility</b>	<ul style="list-style-type: none"> <li>• The project involved handling Enhancement/Change requests from Pearson involving both configurations and Customizations.</li> <li>• Change Request like Populating related Opportunity when Account is updated with primary shipping/ billing address and Handling Email – 2 – case through Trigger, when 2 or more emails were present in TO (or CC) Address (Restrict two case creation and assigning the case to correct queue ), were implemented</li> <li>• I was part of the development team. My primary responsibility was to handle a minimum of three change requests per month. Change requests involved writing triggers, VF Pages, Batch Classes</li> </ul>
<b>Technology Used</b>	Salesforce

## Academics Achievements And Co-curricular Activities:

- Attended Machine Learning Workshop in IIT Chennai.
- Received 2<sup>nd</sup> Prize in 'CodeRunner'(Programming Event Conducted by SSN College).
- Core Member of Project Club, Programming club of SRM University.
- Mentored FOUR projects – based on Android, PHP done by juniors.
- Essayed the role of an Event Manager for “Code Cracking” – A Coding Event conducted by SRM University