   

**Sagar Gurav (Salesforce Developer Lead)**

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**SUMMARY:**

* Certified Salesforce Developer with Over **6.5+ years** of experience in the areas of Salesforce.com and CRM implementation.
* Worked with architects and other developers to **translate business requirements** into **solution designs** that best achieve the target capabilities and leverage the platform effectively.
* Provided detailed estimates of the level of effort associated to implement capabilities based on business requirements and solution design.
* Provided technical thought **leadership coaching** and **mentoring** to **junior** technical team members.
* Performed **code review** and **code optimization** on APEX.
* Experienced in **all phases** of Software Development Life Cycle (**SDLC**), quality management systems and project life cycle processes. Highly skilled in Salesforce.com (SFDC) development and implementation.
* Strong knowledge on understanding **application architecture**, its **integration** points with other technologies, role of each team/technology and understanding the **flow of data**.
* Strong experience in **working Sales, Service** cloud, **Salesforce CPQ** and delivering projects using **Agile** **and Scrum** methodology.
* Knowledge and understanding of underlying **Lightning** **aura framework**.
* Worked on **Salesforce lightning components**, **controller & events**. Implemented **end-to-end lightning components** for building Lightning applications.
* Experienced in developing Visualforce Pages, Visual force Custom Components**, Visualforce with SLDS lightning**.
* Experienced with best practice implementation in Apex development in creating Objects, **Triggers, standard Controllers, Custom Controllers and Controller Extensions**.
* Experienced in **integration** of Salesforce.com with external applications by using **Web Services API, Metadata API**.
* Extensive experience in the design and development of applications using **HTML, CSS, XML, Web Services, Javascript & Jquery**.
* Extensive experience in Creating Roles, Profiles, Page Layouts, Workflow Alerts, Actions, and Approval Processes & **process builder**, **security settings, OWD**.
* Successful POC’s completed on **Salesforce IOT** using Context, Orchestration & **Platform events**, Salesforce **Mulesoft** Integration, **Lightning Web Components**(LWC).
* Proficient in **data migration** and **integration** using tools like **Informatica** on Demand, **Pentaho tool** , **Data Loader**, and **Force.com migration Tool**.
* Good knowledge on scheduling batches on VM server using Command Line Interface (CLI).
* Possess **excellent communication**, interpersonal and analytical skills along with can–do attitude.

**TECHNICAL SKILLS:**

SFDC Technologies: Apex, Visual force, Lightning (Aura Framework/LWC).  
Programming Languages: Java, JavaScript, Angular JS.  
Web development: XML, HTML, CSS, Visual force.  
 Methodologies: SDLC Methodology Waterfall, Agile Scrum.

**Certifications**:

* Salesforce Platform Developer 1
* Salesforce Certified Administrator
* Salesforce Platform Developer 2
* Salesforce Sales Cloud Consultant

**Academic Qualifications:**

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| --- | --- | --- | --- |
| **Degree** | **College** | **Year** | **Grade(SGPA)** |
| B-Tech (IT) | College of Engineering Pune (COEP) | 2014 | 6.26 |
| Higher Secondary and Secondary Education | | | |
| Class | College/School | Year | Grade |
| XII | Rajashri Shahu College Latur. | 2010 | 83.33% |
| X | Vidya Vardhani High School Udgir | 2008 | 90.61% |

**PROFESSIONAL EXPERIENCE:**

**Company - Mindtree. Dec 2018 – Till date  
Role- Module Lead**

**Project 1 – Wolters Kluwer (Small Firm Services)**

**Description:**

Small Firm Service(SFS) is a B2B project used to sell tax based products to other businesses via estore/site. SFS business process involves multiple systems used for customer creation till product order completion. In salesforce, we are preliminary using **Salesforce CPQ** to configure tax products and create orders for different customers. Since data is residing in different systems, integrations are used to get real time data for customers.

**Responsibilities:**

* Responsible for retiring the INVOICE IT managed package. Design and build new solutions to accomplish the installed package functionality.
* To architect new solutions in SFDC and check compatibility with other systems.
* Actively involved in developing solutions for new integrations.
* Perform code review of the complete team and provide corrections if applicable.
* Drive solution meetings from the SFDC side with non SFDC team members.
* **Environment:** VS Code, Workbench, ANT, JIRA.

**Project 2 – Boston Consulting Group (FCA Pricing Tool)**

**Description:**

The pricing tool allows you to realize the substantial impact it has on competitive positioning, volume mix, CO2 & tax, profit and customer value. The pricing tool is pre-filled with several data coming from FCA source systems. With this tool, we can directly send approved prices to FCA or export key facts to Excel. This tool is linked to FCA’s tax API system, giving you back local tax information. Reporting dashboards allows us to monitor price and margins time evolution and to drive multi object optimization. The tool is relatively fast as it is based on the latest cloud technology.

**Responsibilities:**

* Responsible for supporting production issues for this **lightning pricing tool application**.
* Took ownership of EPIC story which was complex enhancement which impacts complete application and delivered within mentioned time period.
* Responsible for mentoring team members & reviewing their task.
* Participated in meetings with **Architects, Analysts & Managers** to discuss the Business requirements.
* **Environment:** VS Code, Workbench, Gitlab, JIRA, Jenkins.

**Project 3 – Electronic Arts (Fraud Detection Mechanism)**

**Description:**

Electronic Arts is a video game company. Electronic Arts (EA) is transforming its business to keep pace with innovations in gaming and engage more closely with customers throughout the lifecycle using salesforce. They are also using salesforce for case management and fraud detecting mechanism from these cases.

**Responsibilities:**

* Introduced **code optimization** practices among team members.
* Involved in **lightning POC** implementation for a specific module in a project.
* Involved in providing **lightning solution** implementation for a complex module called **fraud detection mechanism** in project.
* Involved in designing & developing **Web Services using REST** for integrations with different systems.

**Environment:** Visual Studio Code, Workbench, SourceTree, JIRA, Jenkins.

**Company - Extentia Pvt Ltd. Nov 2016 – Dec 2018  
Role- Senior Software Developer**

**Project 1 - StayWell**

**Responsibilities:**

* Participated in meetings with **Business Users, Analysts & Managers** to discuss the **Business requirements**.
* **Designed, implemented & delivered lightning solution to requirement alone.**
* Involved in **creating complex lightning data table** structure using lightning components.
* Used **Financial Force** for developers used in Apex development as best practices.
* Implemented **lightning data service**, Navigate to Sobject, URL flow implemented.

**Environment:** Developer Console, Workbench, JIRA.

**Project 2 - AHM**

**Description:**

The Physician Payment Sunshine Act was passed in 2010 as the U.S. Healthcare Law to increase the transparency of financial relationship between the Healthcare Providers and Pharmaceutical Manufacturers. Compliance Platform is cloud based solution/product, designed to provide a single end-to-end platform suite to collect and consolidate all HCP transfer of value interaction across the enterprise.

**Responsibilities:**

* Responsible for Requirements **gathering, Analysis, Data Modeling and creating design** documents of user stories.
* Participated in meetings with **Business Users, Analysts & Managers** to discuss the Business requirements.
* Handle separate EPIC stories single handed to **deliver end-to-end solutions**. This involves processes from requirement gathering, client discussion till solution implementation.
* Responsible for **code reviewing**, **managing work of peer members** & **distributing tasks** to them.
* Introduced **code optimization** practices among team members.
* Involved in **lightning POC** implementation for a specific module in a project.
* Responsible for designing an approach to create **complex Apex Triggers**, Visual force Pages (with **SLDS**) with custom controller’s logic & **Apex batch** as well.
* Involved in designing & developing **Web Services using REST** for mobile applications.
* Worked on **Financial Force** for developers for Apex development which supports **SOC architecture** in salesforce.
* Worked on **Metadata API** for creating separate tools to determine test class coverage as well as limit display information page.
* Worked on **ASPOSE services** used for PDF generation in projects.

**Environment:** Sublime, Developer Console, Workbench, SourceTree, JIRA, Jenkins, APEX Data loader.

**Company** - **Screen Magic Sept 2015 - Nov 2016   
Role - Salesforce Developer  
Project- SMS Magic Interact. (Product on appExchange)**

**Description:**

Screen Magic Pvt. Ltd is publisher of SMS-Magic Interact App which is simple and powerful conversational text messaging for business. It is a one stop solution for every SMS need of a customer on the salesforce platform.

**Responsibilities:**

* Build **lightning components** & create applications using it. This application was functionality of existing single SMS.
* Provided technical thought **leadership coaching and mentoring** to junior technical team members.
* Lead all the new major development activities in this project. It includes development using visualforce page, controller & batch.
* Involved in **refactoring of existing code** in terms of implementing **security checks** in apex / changing approach of code.
* Involved in creating **workflow & process builders** for our package extension products.
* Worked on **Service Console** application as add on implementation for one of our clients.

**Environment:** Salesforce.com, Eclipse IDE, Data Loader, Apex Explorer, Apex, Visual Force, SOQL, SOSL, Visualforce Pages, Data loader.

**Company : Accenture July 2014 - Sept 2015**

**Role: Salesforce Developer**

**Project 1 - Comcast Residential**

**Responsibilities:**

* Took charge onall the major **deployment activities using ANT tool**, which involves maintaining deployment tracker, creating packages, etc.
* Singly created & handled requirement of **CLI data loader** which was basically used to **schedule batches on VM machines**. These batches were pushing/extracting data of few objects on a daily basis with few operations on it.
* Closely worked on class which **integrates data from another system to sfdc**. In this integration, we were collecting & calculating data from a non-sfdc system.
* Involved in **code refactoring** which involves using best practices of apex code, using appropriate customization, etc.
* Involved in installation & usage of **force.com eclipse plugin, novasuite, ANT setup, SVN/Subclipse, Pentaho**.
* Development Life Cycles, **Testing SDLC Life Cycle, Agile / Scrum** environment and Business Analysis including requirement gathering. Decision support and including key business activities and workflow actions are performed.

**Environment:** Salesforce.com platform, Apex language, Novasuite, ANT setup, SVN, Pentaho.

**Project 2 - SPLUNK**

**Responsibilities:**

* Involved in **Salesforce customization and development**.
* Developed **Apex Triggers, Batch class** and their corresponding test classes.
* Created Custom **Report** and building **dashboards** for various scenarios.
* Worked on html, css & jquery in a visual force page which was used to display asset view.

**Environment:** Eclipse Force.com, APEX Data loader, Force.com migration Tool.

I hereby declare that the above mentioned information is genuine and true to the best of my knowledge.

**Date: 1st Dec 2020 Place: Pune. Sagar Vithalrao Gurav**