NAGA MOHINI

Mail: nagamohinia432@gmail.com

Phone: +91-9972020076

OBJECTIVE

- Highly skilled Salesforce Developer with over 5+ years of experience in designing, developing, and implementing solutions on the Salesforce platform. Proficient in Lightning Web Components (LWC), Salesforce CPQ (Configure, Price, Quote), and Lightning framework. Strong knowledge of Apex, Visualforce, SOQL, and RESTful web services. Adept at collaborating with cross-functional teams to deliver scalable and innovative Salesforce solutions.

PROFESSIONAL SUMMARY

- Overall 5+ years of experience in Salesforce.com CRM and Force.com platform with proficiency as developer and administrator.
- Experience in developing client-specific solutions on force.com platform using Apex classes and Triggers, Visual Force, Force.com IDE, SOQL, SOSL, DML.
- Based on the Client and application requirements, write Apex classes, Custom controllers, and Controller extension data binding and different other components.
- Created Lightning Components, added CSS and Design Parameters which improves performance.
- Designed and implemented custom Salesforce solutions using Lightning Web Components (LWC), Aura components, and Salesforce CPQ.
- Experience in Salesforce CPQ, with the ability to configure price quote components, create pricing rules, manage product catalog, and create advanced approval processes.
- Enabled Aura Framework and added Aura Attributes/Handlers for Events / Logic & Interactions.

EDUCATION DETAILS

- BTech from JNTUK

TECHNICAL SKILLS

- **Salesforce Configuration & Customization:** Proficiency in configuring Salesforce.com objects, layouts, workflows, process builder, and security controls.
- **Salesforce Lightning Platform:** Proficient in customizing, designing, and deploying Salesforce Lightning UI.
- **Lightning Web Components (LWC):** Hands-on experience in developing, testing, and deploying reusable and efficient LWC.
- **Salesforce CPQ:** Strong understanding of the Salesforce CPQ module. Ability to design, implement, and maintain complex pricing structures, product configurations, and quoting processes.
- **Apex & Visualforce:** Strong understanding of Apex programming language and Visualforce pages to create custom functionality.
- **Salesforce APIs:** Familiarity with Salesforce's REST and SOAP APIs to integrate Salesforce with other applications.

- **Data Migration Tools:** Experience with Salesforce.com data migration tools, including Data Loader and Import Wizard.
- **Version Control Systems:** Familiarity with version control systems like Git.
- **Testing:** Proficiency in writing unit tests and performing functional, integration, and regression tests.
- **Agile/Scrum Methodologies:** Familiarity with Agile/Scrum development methodologies.
- **Salesforce Developer Certifications:** Ideally, the candidate should have Salesforce Developer certification (Platform Developer I and II).
- **Software Development Best Practices:** Familiarity with code reviews, troubleshooting, and debugging skills.
- **Query and Database Skills:** Skilled in SOQL and SOSL query language.
- **Front-End Technologies:** Knowledge of HTML, CSS, and JavaScript to aid in creating visually appealing and user-friendly interfaces.
- **Problem Solving:** Strong problem-solving skills and the ability to think algorithmically.
- **Visualforce Pages:** Ability to create custom user interfaces with Visualforce, the framework that allows the building of dynamic, reusable interfaces.
- **SOQL and SOSL:** Proficiency in Salesforce Object Query Language (SOQL) and Salesforce Object Search Language (SOSL) to search for specific information within Salesforce data.

PROFESSIONAL EXPERIENCE

- Working as a Salesforce Developer in Capgemini from Apr 2018 to Till Date

Client: Sherwin Williams, Cleveland
Role: Sr Salesforce Developer
Roles & Responsibilities
- Designed and developed solutions based on functional, migration and integration requirements for SFDC platform.
- Designed and implemented custom Salesforce solutions using Lightning Web Components (LWC), Aura components, and Salesforce CPQ.
- Developed scalable and reusable Lightning components and Apex classes to enhance user experience and improve system performance.
- Integrated Salesforce with external systems using RESTful web services and built custom integrations to streamline data flow.
- Collaborated with business stakeholders to gather requirements, analyze business processes, and translate them into technical specifications.
- Configured and customized Salesforce CPQ to meet complex pricing and quoting requirements for sales teams.
- Worked on package development model.
- Worked on Salesforce DX environment and deployed meta data using GitHub.
- Worked with different Salesforce.com objects like Accounts, Contacts, Opportunities, Cases, Leads and other custom objects.
- Developed UI's using SLDS and Lightning Components.
- Involved in lightning app and component development.

- Worked on Lightning aura components like accordion, overlay Library, Spinner, button, button group, file upload.
- Worked on customizing lightning pages composed of regions containing lightning components.
- Worked with Dynamic Apex to access Objects and Field describe information, execute dynamic SOQL, SOSL and DML queries.

Client: Takeda, Deerfield, IL
Salesforce Developer
Roles & Responsibilities

- Designed and developed SFA based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend and Visual-Force pages as user interface.
- Designed Sales Force Automation (SFA) for Campaign management, Opportunity Management, Account and Contact Management, Data Quality Management,
- Developed complex workflows and approval processes for automating business logic
- Used Force.com platform for developing feature rich and user-friendly Visual force pages for enhancing Salesforce UI.
- Worked with Dynamic Apex to access Objects and Field describe information, execute dynamic SOQL, SOSL and DML queries.
- Build flows which embedded lightning components for each object fields and assigning the input variables to get flow between the components with the help of lightning buttons.
- Hands on experience in Administration setup like manage Users, Profiles, Security Controls and Data Management.
- Designed and implemented custom Salesforce solutions using Lightning Web Components (LWC), Aura components, and Salesforce CPQ.
- Developed scalable and reusable Lightning components and Apex classes to enhance user experience and improve system performance.
- Configured and customized Salesforce CPQ to meet complex pricing and quoting requirements for sales teams.
- Created Page Layouts, Search Layouts to organize fields, Custom Links, Related Lists, and other components on a record detail and edit pages.

Client: Xerox
Salesforce developer
Roles & Responsibilities

- Actively involved in all phases of the Software Development Life Cycle (SDLC) including requirements gathering, analysis, design, reviews, testing, and deployment.
- Utilized Apex, Visualforce, and Lightning components to develop custom functionalities as per the client's requirements.
- Configured Salesforce.com settings for user profiles, role hierarchy, sharing rules, and security.
- Created and modified various Custom Objects and Fields, including custom formula fields, field dependencies, validation rules, workflows, and approval processes for

- automated alerts, field updates, and email generation according to application requirements.
- Used Salesforce Data Loader for bulk import and export of data and used it for insert, update, and bulk delete operations.
- Created Salesforce reports and dashboards to track business metrics and created data visualization components.

Day to Day Tasks

- **Coding and Debugging:** A significant part of a Salesforce developer's day can involve writing new code and debugging or optimizing existing code. This could be Apex, Visualforce, Lightning Components, or JavaScript, depending on the needs of the organization.
- **Configuration:** This includes creating and managing fields, objects, record types, page layouts, validation rules, workflows, process builders, and security settings according to business requirements. Configuration also involves setting up and managing user roles and profiles, and handling data access and security.
- **Unit Testing:** Salesforce developers are responsible for creating test classes and performing unit tests to ensure that any new or updated code performs as expected without disrupting existing functions.
- **Integration:** Developers may spend time integrating Salesforce with other systems using APIs. This could involve writing custom code or using middleware platforms.
- **Deployment:** Deploying changes from sandbox to production environment, including moving code, configuration changes, and data.
- **Documentation:** A Salesforce developer often creates technical documentation for new and existing applications. This is crucial to help other developers, administrators, and end users understand the system's functionalities.
- **Meeting with Stakeholders:** Developers often meet with project managers, business analysts, or clients to gather and clarify business requirements or to report on progress, challenges, and potential solutions.
- **Maintenance and Support:** This involves troubleshooting and promptly addressing issues reported by end users. They may also be required to perform regular system audits and prepare for upgrades.
- **Learning and Development:** Salesforce regularly updates its platform with new features and technologies. Developers need to stay updated with these changes, often devoting time each day to learning and development.

Year to Year activities

Year 1 - Salesforce Admin

- Started with basic admin tasks such as managing users, data, and security.
- Created and managed Salesforce reports and dashboards.
- Worked with stakeholders to identify business requirements and implement solutions.
- Handled administrative functions including user account maintenance, reports and dashboards, workflows, and other routine tasks.

Year 2 - Salesforce Admin

- Gained expertise in Salesforce data model and started with customization and configuring business processes.
- Conducted user training sessions and created user manuals.
- Performed Salesforce administrative work such as creating user profiles, roles, custom objects, custom fields, page layouts, workflow rules, validation rules, and approval processes.

Year 3 - Salesforce Developer

- Initiated the transition from Admin to Developer.
- Started to learn and use Apex and Visualforce to develop custom solutions.
- Worked on Salesforce application's customization and adaptation to meet business objectives.
- Involved in the integration of Salesforce with other platforms.
- Started to learn Lightning and began incorporating it into my development.

Year 4 - Salesforce Developer (Lightning, CPQ, LWC)

- Leveraged Salesforce Lightning for development tasks to improve user interface and experience.
- Started to work on CPQ (Configure, Price, Quote) to automate quoting, ordering, and contracting processes.
- Got involved in the development of Lightning Web Components (LWC) for creating custom web components on the Salesforce Lightning platform.
- Worked on application architecture, data modeling, and system lifecycle processes.

Year 5 - Salesforce Developer (Lightning, CPQ, LWC, Velocity)

- Continued development with Lightning and CPQ.
- Started using Velocity for email and mobile personalization to improve customer interaction.
- Conducted code reviews for ongoing projects to ensure maximum code quality and design patterns.
- Worked with stakeholders to develop project timelines and assign tasks