



Sai Rahul

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Professional Summary

- ❖ Have an overall experience of **4.10 years** as a Salesforce Developer and Apttus Product Management(CPQ).
- ❖ **Configuration and Implementation** of Salesforce CRM/force.com applications.
- ❖ Experience in building custom application modules using **Apex** (Classes and Triggers) and **Lightning components** and **LWC basics**.
- ❖ Involved in **Unit Testing** and **Test Classes** design for **Test Coverage** of Apex classes and triggers.
- ❖ Worked with configuring organization wide defaults at the object level for customized access. Also implemented **security** and **sharing rules** at object, field, and record level for different users at different levels of organization
- ❖ Created **Validation Rules, Process Builder, Workflows and Approval Process**.
- ❖ Experience working with **Force.com IDE, Data Loader, Import Wizard** and **salesforce.com Sandbox** environments.
- ❖ Deployed the applications into production using **Changeset, Azure DevOps, GIT process and Copado**.
- ❖ Hands-on on building **Reports & Dashboards** based on the reporting requirements of the stakeholders.
- ❖ Experience in data migration via **Apex Data Loader, Salesforce Inspector** tool.
- ❖ Good exposure on **Sales Cloud, Service Cloud, Apttus CPQ/CONGA**
- ❖ Worked on few managed packages implemented with Salesforce such as **Apttus CPQ** to implement functionalities of **Apttus CPQ-Product Design** which includes creating **Product option groups, Attribute Group, Product option components, Constraint Rules, Search Filters, Product Attribute Rules, Batch updates**.
- ❖ I have worked on creation of **Bundle** as well as **Standalone** products and cart configurations.

- ❖ Experience with **X-Author for Excel** Template generation after finalizing the Quote.
- ❖ Worked on **Macro coding - VBA** for Excel.

Experience

- ❖ Worked with **Accenture Solutions Private Limited**, Pune from MARCH 2018 to May 2021.
- ❖ Currently with **Infosys Limited**, Hyderabad from June 2021 till date.

Certifications

- ❖ Salesforce Administration (ADM 201)
- ❖ Salesforce Platform App Builder
- ❖ Apttus Product – 201 / CONGA Certified Product -201 Designer
- ❖ Salesforce Platform Developer – I
- ❖ Salesforce certified Sales Cloud Consultant

ACADEMIC QUALIFICATIONS

<i>Qualification</i>	<i>University/Board</i>	<i>Year of Passing</i>	<i>%</i>
B.Tech (Computer Science)	JNTU	2017	75%
Intermediate (XII)	Board of Intermediate Education Andhra pradesh	2012	93.7%
Secondary Education (X)	Secondary School Certificate	2010	83.5%

TECHNICAL EXPERIENCE

Salesforce Technologies	Salesforce CRM, Apex Language (Apex Classes and Triggers), Batch Apex, SOQL, Salesforce Lightning (LWC), Workflow & Approvals, Custom Settings, Reports and Dashboards, Standard and Custom Objects, Field sets, Roles and Profile Management, Security and Sharing Settings, Change Sets, COPADO for deployments Management, Apttus CPQ product configuration
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Tools	VSCode, Apex Data Loader, Force.com Platform (Sandbox and Production), X-Author for Excel, Azure DevOps, COPADO, Rally
Languages	Apex, JavaScript

Projects Accomplished

Project/Client	Nokia_smartCPQ
Domain	Configuration and Administration
Technologies	Salesforce, GIT, Force.com, Jenkins, Workbench, Apex Data loader, Apttus CPQ, X-Author for Excel
Role	Associate Software Developer.
Overview	Implementation of Apttus CPQ for Product catalogue creation and the project was based on Nokia's networking devices and the billing of those products were shown in exports using X-Author for Excel tool.

Project/Client	BP – British Petroleum
Domain	Configuration, CI/CD, DevOps
Technologies	Salesforce, Bitbucket, GitHub, Force.com, Workbench, Apex Data loader, VS Code, Azure DevOps, Service Now
Role	Software Engineer - Salesforce DevOps
Overview	<p>Primary Role was to implement scalable solutions on Salesforce out of the Box and supporting CI/CD, optimizing deployment process, Git version control and support end-to-end release process using Azure DevOps.</p> <p>Managed and led a Team of 5 people to deliver DevOps practices to achieve seamless GO-Lives as part of Releases</p>

Project/Client	Cisco -CXC Expo
Domain	Configuration, Customization/ Lightning LWC
Technologies	Salesforce, COPADO, Workbench, JavaScript, Apex Data loader, Visual Studio Code
Role	Associate Consultant.

Overview	The project was on service cloud where whenever a customer requests for the service of cisco product he/she purchased, a Case gets created in Salesforce. Implemented different functionality on the basis n number of services given by Cisco on CASE Management.
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Project/Client	Paccar Financial
Domain	Configuration, Customization/ Lightning LWC
Technologies	Salesforce, Workbench, JavaScript, HTML, CSS , Apex, Data loader, Visual Studio Code, Azure DevOps, AWS, changesets, SOQL
Role	Senior Associate Consultant
Overview	<p>The project is on Experience cloud where we are developing/creating a Credit/Loan Application by capturing the details of the customer and lenders while purchasing heavy Automobile(TRUCKS).</p> <p>This is totally a custom-built UI on Experience cloud using latest Lightning Web Components for the Dealers, Managers to process and manage the credit application for Loan processing to complete the purchase.</p>