

Prasad Bhalchandra Mulay

Business Systems Analyst

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Viavi Solutions

Pune, India



Career Aspirations:

- Excelling in E2E Functional Sales/Service/Marketing process along with the governing Contract Management System - overall Front to Back-office operations process as a path towards Solutions Architect
- Learning New Tools & Process

Executive Profile:

- Working as a 'Business Systems Analyst' in "Viavi Solutions" with 10.5 years of IT experience in CPQ & CLM domain
- Technology Experience –
SAP CPQ Cloud - ~1½ Yrs, Oracle CPQ Cloud - ~4 Yrs, Customized CPQ built on Oracle EBS R12 – 5+ Yrs, Conga CLM - ~2 Yrs

Skills:

Technologies	Oracle CPQ Cloud, Conga CPQ Cloud, SAP CPQ Cloud, Conga CLM – Adobe Sign, Salesforce, Oracle EBS R12 Quoting-Pricing-AME-CFD
Tools/Utilities	Service Now, HPQC, Jira, Confluence

Work Experience:

- CPQ/CLM Business Systems Analyst in Viavi Solutions, Pune, Jun 2017 - till date
- Oracle CPQ Consultant in Serene Corporation, Pune, Nov 2015 - Jun 2017
- Oracle CPQ Cloud Developer in Accenture, Pune, Jan 2014 - Oct 2015
- SAP CPQ Cloud Developer in Accenture, Bangalore, Sep 2012 - Dec 2013
- Trained in Oracle PL/SQL at Accenture, Mumbai, Jun 2012 - Aug 2012

Projects:

Project 6	Conga CLM Implementation, CLM Enhancements	Roles and Responsibilities: <ul style="list-style-type: none">➤ Conga CLM Requirement gathering, Design, Development, Maintenance & Support➤ Data migration from Dolphin CMS to Conga CLM
Client	In-house Development	
Employer	Viavi Solutions	
Technology	Conga CLM, Salesforce, Adobe Sign	
Assigned Role	CLM Business Systems Analyst, Dev-Ops	
Duration	Feb 2021 – Till Date	

Project 5	Phoenix, Services CPQ, 1 YR HW MFG WTY, CPQ Enhancements
Client	In-house Development
Employer	Viavi Solutions
Technology	Conga CPQ Cloud, Oracle CPQ Cloud, Oracle EBS R12
Assigned Role	CPQ Business Systems Analyst, Dev-Ops
Duration	Jul 2017 – Till Date
Roles and Responsibilities: <ul style="list-style-type: none"> ➤ Leading the requirement gathering, discovery, deep dive, Show & Tell sessions with business for CPQ ➤ Solution Design, Lead Development, Maintenance & Support of customized CPQ built over Oracle EBS R12 ➤ BSA involvement in converting customized CPQ built on Oracle EBS 11i to R12 ➤ Initial Assessment of Conga CPQ & Oracle CPQ Cloud if best fit in for Viavi Business ➤ Understanding the existing CPQ business, flaws & functionality gaps 	

Project 4	Keysight Field Transformation	Roles and Responsibilities: <ul style="list-style-type: none"> ➤ Show & Tell post discovery sessions ➤ Design & building Keysight Products ➤ Business Support
Client	Keysight Technologies, United States	
Employer	Serene Corporation	
Technology	Oracle CPQ Cloud	
Assigned Role	Configuration Developer	
Duration	Nov 2015 – Jun 2017	

Project 3	Diebold Sales Transformation	Roles and Responsibilities: <ul style="list-style-type: none"> ➤ SFDC to CPQ Integration ➤ Item Master Administration ➤ Commerce Administration & BML scripting ➤ Business Support
Client	Diebold Inc., United States	
Employer	Accenture Services Pvt Ltd.	
Technology	Oracle CPQ Cloud	
Assigned Role	Oracle CPQ Cloud Developer	
Duration	Jul 2014 – Oct 2015	

Project 2	Hewlett Packard Sales Transformation	Roles and Responsibilities: <ul style="list-style-type: none"> ➤ Commerce Administration & BML scripting ➤ CFD Development
Client	Hewlett Packard, United States	
Employer	Accenture Services Pvt Ltd.	
Technology	Oracle CPQ Cloud	
Assigned Role	Oracle CPQ Cloud Developer	
Duration	Jan 2014 – Jun 2014	

Project 1	Telstra SFDC P2O Implementation	Roles and Responsibilities: <ul style="list-style-type: none"> ➤ Product Modelling of Telecom Products ➤ CFD, Approvals Development ➤ Business support
Client	Telstra Global, Australia	
Employer	Accenture Services Pvt Ltd.	
Technology	SAP CPQ Cloud	
Assigned Role	SAP CPQ Cloud Developer	
Duration	Sep 2012 – Dec 2013	