

SANJOLI AGRAWAL

PERSONAL PROFILE

Driven and detailed-oriented Certified Salesforce & Vlocity developer with professional experience in Salesforce and Vlocity. Good communicator who can properly communicate with architects and clients to understand the project requirements fully. Skilled researcher & supportive teammate willing to go the extra mile to help others. My problem-solving abilities allow me to work extremely well under pressure, which I understand is a common occurrence in this role.

CONTACT INFORMATION



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Bangalore, India



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EDUCATION

BACHELOR OF TECHNOLOGY

KIET GROUP OF INSTITUTIONS

Ghaziabad

7/2016 - 09/2020

89%

Course : Electronics and Communication

12TH STANDARD

STELLA MARIS CONVENT SCHOOL

SULTANPUR

2016

81.8%

10TH STANDARD

STELLA MARIS CONVENT SCHOOL

SULTANPUR

2014

91.2%

TECHNICAL SKILLS SUMMARY

VPE Data Tools (Integration Procedures, DRs)

VPE UI Tools (Omniscritps, Templates, Cards)

Salesforce Admin

Salesforce Developer

Apex

VF Page

COPADO (for Deployment)

UI Skills (HTML, CSS, JS)

INTERPERSONAL SKILLS

- Collaboration
- Leadership
- Communication
- Articulation Skills
- Problem Solving
- Time Management

EXPERIENCE

Associate Consultant at CAPGEMINI India

Jan '20 - CURRENT

- **Worked onshore in Sweden for a year**, collaborating with clients and architects to deliver successful projects and drive continuous improvement in processes.
- Understanding and analyzing the functional requirement based on the design documents, closing the story within/before the ETA given by the architect.
- Implementing Vlocity skills to build **Product Catalogue in Telecom**, working with **Vlocity Omniscript** to enhance Sales process with custom guided selling experience using LWC capabilities, **Dataraptors & Calculation Procedures** to transform, calculate, and track data, using **Vlocity Document Templates** to generate the document (eg. Quote, Contract) **Vlocity Templates** for friendly UI/UX, and implement custom web services by using **Integration Procedure** and handling the APIs in APIGEE and maintaining it in the Swagger documentation.
- Communicated with stakeholders, gathering requirements, **configure Salesforce applications**, including **Sales Cloud** to meet requirements, designed and developed custom **Apex code** to automate business processes, **built custom objects, fields, and page layouts, Visualforce pages**, worked with **Salesforce Lightning** and done **integrations with third-party systems**, responsible for troubleshooting issues, providing solutions, optimize processes, implement new features and functionalities and contributing to sprint planning/retrospectives.
- Designed and maintained system training documentation, including KTs.
- Did many **POCs on SF and Vlocity platform** to verify that the idea will function as envisioned.
- Supervise, advise, and mentor freshers and other team members.
- Assuring the test class coverage > 75% and all the best practices have been used.
- Its end to end unit functional and technical testing before deploying it to the higher/test environment.

ACHIEVEMENTS

- Awarded **Customer Delight** for providing quick fixes and dealing well with clients and BMs.
- Won **Telia Oscar Award** for presenting an idea on the Sales process improvement.
- Awarded **Outstanding Contribution in Delivery** for providing fast deliveries and quick resolutions to production defects.
- Completed 49 trailheads with 3 superbadges .Trailhead Link: <https://trailblazer.me/id/sagrawalkiet>
- Secured 2nd position in Innotech (Inter college technical fest) in the department.
- Completed 6 years Prabhakar degree from Prayag Sangeet Samiti with A2 grade.

CERTIFICATIONS

- VPE Platform Developer
- Vlocity CPQ Developer
- Salesforce Associate
- Salesforce Administrator
- Salesforce PD1
- Copado Robotics Testing
- Copado Admin
- Copado Developer
- Copado Consultant

EXTRA-CURRICULAR ACTIVITIES

- Organize team fun team building activities weekly.
- Participated in L'il champs reality television show in 2009.
- Participated in inter college fest singing competitions.
- Leader at Epoque (Inter College Fest) in 2019.