

MANTHAN DEEPAKBHAI DAVE

Associate/Product Executive (PRODUCT MANAGEMENT TEAM)

Detail-oriented professional with nearly 3 years of proven experience of core Pharma Marketing & Sales



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WORK EXPERIENCE

Product Executive (PMT)

TasMed Lab Pvt. Ltd.

12/2021 - Present

Ahmedabad, India

Responsible for Marketing and New Launches of CNS & ONS Portfolio (formally known as Passion & Aspire Division) at TasMed Lab

Territory Manager

Wockhardt Ltd.

03/2020 - 11/2021

Ahmedabad, Gujarat

Worked Actively in Insulin Division and having Good coverage of Endocrinologist and Diabetologists in Ahmedabad and in Some parts of North Gujarat.

Dermatological Sales Officer

Hegde and Hegde Pharmaceutical LLP.

10/2019 - 02/2020

Ahmedabad, Gujarat

Worked as Medical Representative in H&H's Derma Division

EDUCATION

MBA (Pharmaceutical Management)

Ganpat University/ CMSR

07/2020 - 06/2022

Ahmedabad, India

Courses

- Project on : To Understand the market of Insulin and to provide Inputs on Dia-Sol Platform.
- CGPA: 7.11

Bachelor of Pharmacy (GTU)

Shree Swaminarayan Sanskar Pharmacy College

2015 - 2019

Ahmedabad, India

Courses

- CGPA: 6.34

HSC (Gujarat Board)

The H.B.KAPADIA New Higher Secondary School (English Medium)

03/2015

Ahmedabad, India

Courses

- Percentage: 63.9%

SSC (Gujarat Board)

Sri Mirambika English Medium School

03/2013

Ahmedabad, India

Courses

- Percentage: 82.5%

SKILLS

Good Marketing & Analytical skills.

Can communicate scientifically with Doctors and enthusiastically with Sales Team.

PERSONAL PROJECTS

Project Name

CERTIFICATES & ACHIEVEMENTS

COACHING THE CHAMPS (10/2021)

Been part of HiPo Club and Attended Coaching the Champs at Goa as a reward for Achieving and surpassing budget YTD for FY20-21.

Gem Of Wockhardt (07/2021)

Certification as " Gem of Wockhardt " for Surpassing the targets of Q1 of FY21-22.

Dia-Met Rx Challenge (12/2020 - 01/2021)

Qualified in Dia-Met Rx challenge by getting more than 50 Rx for our Power Brand GLARITUS (Insulin Glargine 100IU)

LANGUAGES

English

Full Professional Proficiency

Hindi

Professional Working Proficiency

Gujarati

Native or Bilingual Proficiency

INTERESTS

Having Good interest in Scientific sessions and learnings

Having Good Ideas in developing Marketing activities and eager to learn new Methodologies and to motivate and influence sales team

Maintaining Good relationship with Customers