



## Jai Raj Jadhav

Accenture Technologies

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## Synopsis

10+ years of experience in Salesforce CRM. Have strong experience in complete life cycle of Salesforce-CRM involved in architecting and developing, including enhancements and maintenance. Good understanding of Software Development Life Cycle methodologies. Requirements gathering, structured coding, software test development/testing, software documentation, release/configuration control. Prior to salesforce, worked as a .net developer.

## Experience Summary

- Currently working as a Salesforce Technical Lead at Accenture Australia.
- Worked as a developer support engineer for salesforce.com.
- Worked as a salesforce developer for Sunpower Corp., USA and as a salesforce administrator for GE Healthcare.
- Worked as a Sr. Salesforce Developer for Intel Inc, NBN and Origin Energy and University of Melbourne.
- Worked as a Salesforce Technical Consultant and Sr. Developer for Philips.
- Worked as a Technical Lead for clients like Vantiv LLC, Pure Storage and ANZ Bank, Woolworths, PBT (NZ) and WorkSafe.

## Salesforce Skills

- Salesforce configuration using configuration components
- Analytics using standard reports-dashboards
- Customization using Aura Lightning components, Apex, Visualforce, HTML, SLDS, CSS, JavaScript
- Integrated Salesforce with other systems using **REST & SOAP** based webservices
- Salesforce classic, customer, partner and employee community
- Salesforce deployments using changeset, workbench, Eclipse and CICD using Git with Azure and sfdx

## Domains

- Human Resource
- Education
- Retail
- Telecom
- Banking
- Insurance
- Healthcare
- Manufacturing & Hi-tech

## On-Site Exposure

Worked as a Technical Lead and Sr. developer for clients like University of Melbourne, NBN, ANZ Bank, Origin Energy, Woolworths, PBT (NZ) and WorkSafe in Australia since November 2016. Worked as a



Salesforce Technical Consultant for Philips in Eindhoven, Netherlands from February 2015 to May 2015.

## Highest Qualifications

Degree and Date	Institute	Major and Specialization
Bachelor of Engineer (Year of Completion: May 2008)	NRI Institute of Technology and Management, Gwalior, MP, India	Electronics & Instrumentation Engineer

## Career Profile

Dates	Organization	Role
October 2019 to till date	Accenture	Technical Consultant
March 2014 to October 2019	Wipro Technologies	Technical Lead
March 2012 to February 2014	Birlasoft India Ltd.	Software Engineer
September 2011 to January 2012	HCL Technologies	Software Engineer
August 2010 to August 2011	Heuristics Info Systems	Software Engineer

## Assignments

The details of the various assignments that I have handled are listed here, in chronological order.

Client	WorkSafe
Position	Technical Lead
Project Location	Geelong, Victoria Australia
Duration	June 2020 to August 2020
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Providing Lightning based solutions.</li> <li>➤ Developed Apex classes and triggers to meet the business requirements.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic through Azure using Git and sfdx.</li> <li>➤ Using Jira as an agile tool for user stories, defects and efforts.</li> <li>➤ Using Confluence for documenting solution design and project related documents.</li> </ul>
Languages & tools	Apex, Workbench

Client	Pacific Business Trust
Position	Technical Lead



Project Location	Auckland, New Zealand
Duration	April 2020 to May 2020
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Providing Lightning based solutions.</li> <li>➤ Developed Apex classes and triggers to meet the business requirements.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic through Gearset and changeset.</li> <li>➤ Using Jira as an agile tool for user stories, defects and efforts.</li> <li>➤ Using Confluence for documenting solution design and project related documents.</li> </ul>
Languages & tools	Apex, Workbench

<b>Client</b>	<b>Woolworths</b>
Position	Technical Lead
Project Location	Sydney, Australia
Duration	November 2019 to March 2020
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Developed Apex classes and triggers to meet the business requirements.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic through Gearset.</li> <li>➤ Using Jira as an agile tool for user stories, defects and efforts.</li> <li>➤ Using Confluence for documenting solution design and project related documents.</li> </ul>
Languages & tools	Apex, Workbench

<b>Client</b>	<b>University of Melbourne</b>
Position	Sr. Developer
Project Location	Sydney, Australia
Duration	August 2019 to October 2019



Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Providing lightning-based solutions.</li> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Developed Lightning components, Apex classes, batch classes and triggers to meet the business requirements.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Using Jira as an agile tool for user stories, defects and efforts.</li> <li>➤ Using Confluence for documenting solution design and other project related documents.</li> </ul>
Languages & tools	Apex & Lightning Components, Workbench
<b>Client</b>	<b>NBN</b>
Position	Sr. Developer
Project Location	Sydney, Australia
Duration	November 2018 to July 2019
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li> <li>➤ Providing lightning-based solutions.</li> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Developed Lightning components, Apex classes and triggers to meet the business requirements.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Using Jira as an agile tool for user stories, defects and efforts.</li> <li>➤ Using Confluence for documenting solution design and other project related documents.</li> </ul>
Languages & tools	Apex, Lightning Components, Workbench

<b>Client</b>	<b>NBN</b>
Position	Sr. Developer
Project Location	Sydney, Australia
Duration	May 2017 to November 2018
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li> <li>➤ Providing lightning-based solutions.</li> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Developed Lightning components, Apex classes and triggers to meet the business requirements.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic through CI/CD.</li> <li>➤ Using Jira as an agile tool for documenting user stories and efforts.</li> <li>➤ Using Confluence for documenting solution design and project related documents.</li> </ul>
Languages & tools	Apex & Visualforce, Lightning Components, Workbench



<b>Client</b>	<b>ANZ Bank</b>
<b>Position</b>	Technical Lead and Sr. Developer
<b>Project Location</b>	Sydney, Australia
<b>Duration</b>	November 2016 to May 2017
<b>Role and Responsibilities</b>	<ul style="list-style-type: none"><li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li><li>➤ Providing lightning-based solutions.</li><li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li><li>➤ Developed Apex triggers, classes and visualforce pages to meet the business requirement.</li><li>➤ Build test classes for code coverage.</li><li>➤ Deploying the Business Logic through changeset.</li><li>➤ Using Jira as an agile tool for documenting user stories and efforts.</li><li>➤ Using Confluence for documenting solution design and project related documents.</li><li>➤ Co-ordinating with offshore team members to help them understand the requirement and guide them on its technical solution.</li></ul>
<b>Languages &amp; tools</b>	Apex & Visualforce, Workbench

<b>Client</b>	<b>Vantiv LLC</b>
<b>Position</b>	Technical Lead and Sr. Developer
<b>Project Location</b>	Pune, India
<b>Duration</b>	December 2015 to September 2016
<b>Role and Responsibilities</b>	<ul style="list-style-type: none"><li>➤ Understanding business requirements and providing solutions by considering existing implementation and capabilities of salesforce CRM.</li><li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li><li>➤ Developed Apex triggers, classes and visualforce pages to meet the business requirement.</li><li>➤ SOAP and REST based integration.</li><li>➤ Build test classes for code coverage.</li><li>➤ Deploying the Business Logic through changeset.</li><li>➤ Co-ordinating with onshore lead and then help offshore team understand the requirement and guide them on its technical solution.</li><li>➤ Using Rally as an agile tool for documenting user stories and efforts.</li></ul>
<b>Languages &amp; tools</b>	Apex & Visualforce, Force.com IDE, SOAP UI, Workbench

<b>Client</b>	<b>Philips Xcellent Care</b>
<b>Technology</b>	Salesforce.com
<b>Position</b>	Salesforce Technical Consultant and Sr. Developer
<b>Project Location</b>	Pune, India and Eindhoven, Netherlands



Duration	July 2014 to November 2015
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ SFDC configuration and customization related to Standard and Custom Objects.</li> <li>➤ Developed Apex triggers, classes and visualforce pages to meet the business requirement.</li> <li>➤ SOAP based integration to send and receive data from another platform.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic through SVN &amp; Jenkins.</li> <li>➤ Using Rally as an agile tool for documenting user stories and efforts.</li> </ul>
Languages & tools	Apex & Visualforce, Eclipse, Workbench, Apex Data Loader

<b>Client</b>	<b>Intel Inc.</b>
Position	Sr. Salesforce Developer
Project Location	Pune, India
Duration	March 2014 to July 2014
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ Involved in preparing the requirement document as per client discussions.</li> <li>➤ SFDC customization support related to Standard and Custom Objects, Workflow rules, triggers, classes, visualforce pages.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic using changeset.</li> <li>➤ Handling issues and enhancements related request raised as cases in Production Org.</li> </ul>
Languages & tools	Apex & Visualforce, Force.com IDE, Workbench, Apex Data Loader

<b>Client</b>	<b>GE Healthcare</b>
Position	Salesforce Administrator
Project Location	Noida, India
Duration	March 2013 to till February 2014
Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ SFDC support related to Standard and Custom Objects, Workflow rules, users, sharing settings, permission sets, SSO.</li> <li>➤ Handling cases related to reports and dashboards.</li> <li>➤ Handling issues raised as cases in Production Org.</li> </ul>
Special Software / Tools	Workbench, Apex Data Loader

<b>Client</b>	<b>SunPower, USA</b>
Position	Salesforce Developer
Project Location	Bengaluru, India
Duration	March 2012 to Feb 2013



Role and Responsibilities	<ul style="list-style-type: none"> <li>➤ SFDC customization support related to Standard and Custom Objects, Workflow rules, triggers, users.</li> <li>➤ Developed Apex triggers, classes and visualforce pages to meet the business requirement.</li> <li>➤ Build test classes for code coverage.</li> <li>➤ Deploying the Business Logic using changeset.</li> <li>➤ Handling issues and enhancements related request raised as cases in Production Org.</li> </ul>
Languages	Apex & Visualforce, Force.com IDE, Workbench, Apex Data Loader

<b>Client</b>	<b>Salesforce.com</b>
Position	Developer Support Engineer
Project Location	Noida, India
Duration	November 2011 – January 2012
Project Description	Salesforce developer support is a support project where, salesforce developer support engineer have to resolve the development related issues faced by the customers of salesforce.com. The issues handled by the engineer are like API integration, deployment errors, Apex class & trigger execution errors, Visualforce page errors, etc.
Languages	Apex & Visualforce, Force.com IDE, Workbench, Apex Data Loader

## Training / Continuing Education Summary

Program or Course	Coverage	Dates
Salesforce Administrator	Administration	05-Oct-2011
Salesforce Service Cloud Consultant	Consultant	30-Dec-2014
Salesforce Platform Developer I	Development	17-Apr-2016
Salesforce Platform App Builder	Administration	22-Mar-2018
Salesforce Sales Cloud Consultant	Consultant	26-Apr-2018
Salesforce Community Cloud Consultant	Consultant	14-Jun-2020

## Hobbies

My hobbies include cycling, playing cricket, watching movies and playing with pets.