Dew Software Pvt Ltd, Pune

**Salesforce/Apttus Developer**

**Ganesh Ghodake**

**Phone:** +91 8805586986
**Email:** ganeshghodake57@gmail.com

**PROFILE**

To work in firm with a professional work driven environment in industry where I can utilize and apply my knowledge, skills for greater benefit and enhancement of organizational goals.

**CAREER HIGHLIGHTS**

* Working with Dew Software as a Salesforce/Apttus Developer from 24th Jan 2022 till date.
* Worked with Wipro from Aug 2021 till Jan 2022 as a senior Salesforce/Apttus developer.
* Worked with Atos Syntel Pvt ltd. from July 2018 to Aug 2021 as a Salesforce/Apttus developer.
* Working in IT industries for 3.9 years with total 3.2 – year of experience in development and production support with experience in Salesforce with Apttus CLM/CPQ.
* Experience in developing solutions for the **Apttus Contract Lifecycle Management (CLM)** and **Apttus Contract Wizard** systems including X- Author for Word & Excel, development of clause libraries and contract templates.
* Extensively used Change Setsfor deploying components for sandboxes.
* Experience in Contract template creation, creating conditional segments, clauses using X-Author contracts, Apttus API’s, Template Authoring, Query Template, Document output format, agreement rule, Approval process, OCC, XAE etc.
* Experience in Apttus CPQ, price list, price list items, product configuration, category, rules etc.
* Experience in Apex class, Batch Apex, Flows, Process Builder, triggers, VBA macros, roles, profile, sharing rules, security model in salesforce.
* Experience in development using Azure DevOps & Agile Methodology.
* Good understanding of Aura Component and Integration.
* Participating in Business requirement gathering and Solutioning.
* Worked closely with Salesforce architect to bring the best use cases for development and deployment.

**WORK EXPERIENCE**

* Working with Dew Software from 24th Jan 2022 till date.
* Worked with Wipro from Aug 2021 till Jan 2022.
* Worked with Atos Syntel from July 2018 till Aug 2021.

**PROJECT DESCRIPTION**

1. **Conga: Conga Products Push Upgrade (Jan 2022-till date)**

**Description**: The project deals with designing and managing the centralized Contract Management Lifecycle (clm) application. The goal is to implement Apttus CLM business solution & the package upgradation.

 **Roles and Responsibility:**

* Worked in requirement gathering and analysis that requirement.
* Worked in package upgradation & providing the best Apttus solution.
* Worked on Apttus features like query filter, DOF, XAW|XAE, Agreement rules, OCC, Approval process etc.
* Worked with Apttus support team for various issues to get those resolved.
1. **Philips: Conga CPQ & CLM (Aug 2021-till Jan 2022)**

**Description:** The project deals with the managing the product configuration, pricing, and creating quotation which includes legal engagement.

**Roles and Responsibility:**

* Requirement gathering
* Configuring products, Category, pricing & rules
* Configuring Constraint rule, price ruleset, price dimensions etc.
* Managing CLM Lifecycle & templates using X-Author
* Customization based on Apex classes, batch apex, Trigger, Process Builder, Asynchronous programming, LWC
1. **Cummins: Contract Lifecycle Management (Jan 2019 – till Aug 2021)**

**Description**: The project deals with designing and managing the centralized Contract Management Lifecycle (clm) application. The goal is to implement Apttus CLM business solution to manage the contract from generation till expiration in an easier way and provide complete visibility and control over to contract process.

 **Roles and Responsibility:**

* Worked in requirement gathering and analysis that requirement.
* Worked in wizard creation with the help of Apttus and template creation using X Author.
* Worked on Apttus API’s, Apex Class, Batch Apex, Flows, Asynchronous Programming, Process builder, validation rule, Triggers, Security model, X-Author etc.
* Worked with Apttus support team for various issues to get those resolved.
* Worked with application production support team to get user provided issues resolved within given timeline.
1. **FedEx Shipments (July 2018 to Dec 2018):**

**Description**: The project deal with the various shipments that FedEx offers that includes intraday, intra country and international shipments. It deals with the various types of discounts like volume, GD/ED based upon the past shipment history of the customer.

**Roles and Responsibility:**

* Understanding the business requirement & Creating test cases in ALM
* Creating automation scripts for mainframe application using UFT.

**SKILL SET**

* **SDLC**: Agile, Waterfall
* **Conga**: CLM, CPQ
* **Build Tools**: Apttus CLM, X-Author, Migration Manager, Azure DevOps, ALM, UFT
* **Programming Languages**: Apex, Lightning, C, C++, VBA

**CERTIFICATION & ACHIEVEMENTS**

* Salesforce Platform Developer I Certified
* COPADO Admin Certified
* 201 Conga CPQ Product Admin Level 1 Certified
* 240 Conga CLM Business Edition Certified
* 201 Conga Billing Management Admin Certified
* Conga XAE Certified
* Got recognition from client for successful go live.
* Awarded Spot by lead for various occasion
* Awarded with Value award for hard work and sincere efforts.

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| **EDUCATION** |  |

**B. E (Computer Science), 2018 Class X, 2011:** MGV, Pune

 Sinhgad Institute of Engineering, Pune **Class XII, 2013:** IMS College, Solapur

 **Date of Birth:** 10th Nov 1995 .