

**Abhinandan Das**  
**Salesforce Technical Architect**

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## EDUCATION

Bachelor of Engineering with specialization in Computer Science & Engineering from Jadavpur University, 2006.

## EXPERIENCE SUMMARY

- A **Salesforce certified Application Architect** with **16+** years of total IT experience - all throughout in CRM.
- Worked as Technical Architect for different Salesforce projects.
- Worked with different stakeholders to reach a consensus on a solution that best meet the requirement in an Integrated Environment.
- Worked on Planning, Estimating and Scheduling Salesforce Projects.
- Strong knowledge in Salesforce Configuration, Customization, Integration & Data Migration.
- Experience in creating detailed technical design document to meet requirements of the project.
- Extensive knowledge of Sales, Service, Experience & Analytics Cloud.
- Experience in analyzing business requirements, converting requirements into exact Salesforce.com workflows and configuring Salesforce.com to meet business requirements.
- Experience on various salesforce.com standard objects like Accounts, Contacts, Opportunities, Cases, Leads, Campaigns, Reports and Dashboards.
- Strong knowledge of working in Apex Classes, Apex Triggers, Flows, Process Builders, Asynchronous Apex like Scheduler jobs, Future Methods, and Batch Apex.
- Strong knowledge of Lightning framework and custom lightning components using Lightning Web Component & Aura Component.
- Identified pain areas for the business and proposed solutions.
- Extensively used Data Loader and Informatica ETL for large scale data migration activities.

- Extensive experience in Salesforce Reporting & Analytics CRM.
- Strong Integration knowledge using REST API, SOAP API, Bulk API, Platform Events, Change Data Capture.
- Experience of identifying and mitigating challenges with Large Data Volume.
- Experience of working in Agile Environment.

## Key Engagements

- Lead a team and worked on providing solution to customers in Insurance, Healthcare and Retail domain.
- Experience of designing secure, scalable, and stable system architecture.
- Worked closely with Business users to provide end to end solution using SFDC.
- Evaluated existing systems to determine effectiveness and suggested changes to meet organizational requirements.
- Worked on Application Development, Maintenance and Enhancement projects.
- Provided technical guidance for the development and troubleshooting of systems.
- Coordinated work assignment between onshore/offshore teams.
- Worked on creation of High Level and Low-Level documents.
- Conduct research into clients' use of Salesforce, produced report of findings with recommended steps and roadmap for Salesforce solutions.
- Performed detailed analysis of technical and business requirements.
- Provided trainings in various Salesforce domain.

## Tools and Technologies

<b>Core tools, technologies and software</b>	Salesforce.com, DataLoader, Workbench, VS Code, SFDX, Git, Gitlab, Github, Informatica Powercenter, Oracle Database, Java Script, HTML, XML, CSS, Unix, Putty, Notepad++, SOAP UI, Postman, WinSCP, Version One, JIRA, Confluence.
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## Work Experience

<b>Organization</b>	<b>Duration</b>
<b>Tata Consultancy Services</b>	Oct 2013 - Present

<b>Cognizant Technology Solutions</b>	Jan 2007 - Oct 2013
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## Certifications Acquired

Year	Title	Organised by
2023	Salesforce Certified Integration Architect	Salesforce
2022	Einstein Discovery Accredited Professional	Salesforce
2022	Salesforce Platform Developer II	Salesforce
2022	Salesforce Certified Nonprofit Cloud Consultant	Salesforce
2021	Salesforce Financial Services Cloud Accredited Professional	Salesforce
2020	Salesforce Certified Application Architect	Salesforce
2020	Salesforce Certified Data Architect	Salesforce
2020	Salesforce Certified Tableau CRM & Einstein Discovery Consultant	Salesforce
2019	Professional Scrum Master I	Scrum.org
2019	Salesforce Certified Sharing and Visibility Architect	Salesforce
2018	Salesforce Field Service Consultant	Salesforce
2018	FLMI Level 1	LOMA
2017	Salesforce Certified Service Cloud consultant	Salesforce
2017	Salesforce Certified Sales Cloud Consultant	Salesforce
2017	Salesforce Certified Platform App Builder	Salesforce
2016	Salesforce Certified Administrator	Salesforce
2016	Salesforce Certified Platform Developer I	Salesforce
2008	Oracle Certified Associate	Oracle