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| Coffeeboard,Dasarahalli,,Bangalore – 560024. Karnataka. | Phone : 9480644142E-mail: sathya@iname.com |

**SATHYA NARAYANA N .**

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| Age | 42 |
| NATIONALITY  | INDIAN (HINDU) |
| CAREER OBJECTIVE  | Seeking a quality environment where my knowledge and experience can be shared and enriched, looking for an opportunity where I can improve my skills and my performance abilities. |
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| Summary of qualifications | (MASTER OF COMPUTER APPLICATIONS) - MADRAS UNIVERSITY B.A, ECONOMICS D.B. JAIN COLLEGE, - MADRAS UNIVERSITY POST GRADUATE DIPLOMA IN COMPUTER APPLICATIONS. - T.A.T.T.I (Tamilnadu Advanced Technical Training Institute) ADVANCE DIPLOMA IN ORACLE, - T.A.T.T.I ADVANCED DIPLOMA IN JAVA, - T.A.T.T.I DIPLOMA IN MS-OFFICE, - BHARATIYA VIDHYA BHAVAN. |
| Responsibilities | EDS TECHNOLOGIES PVT LTD.,**ANALYST**Jun-2015 – Till date.* Create a concept, format and develop prototypes for softwares developed by edst (Self explaining prototypes) & Interacting with the Software development team during the time of implementation.
* Cross checking the reports which was implemented and do the necessary CORRECTIONS. (by Providing additional inputs for the enhancement of old reports which was already implemented/created).
* Standardisation of reports.
* Providing thought process, to enhance the softwares with new/latest technologies.
* INTERACT with the current and potential users for the feedback, ideas to check for any ENHANCEMENTS.
* Undertaking analysis & analytics on the data which is avaliable with softwares like CRM & HRDMS
* SOFTWARE FUNctional testing and providing appropriate enhancements.
* Application Testing (For functional, logical errors, COMPATABILITY (checking on different OS).
* Data mining from the CRM / hrdms / e-learning / familytree softwares and creating beneficial reports out of the avaliable data.
* creating internal reports for the SR.MAMAGEMENT (or) decision makers like Weekly and monthly reports.
* Data Research on other softwares or as per the selected subject module.
* Preparing MIS REPORTS FOR THE SALES & marketing TEAMs by using MS Excel.
* CASE STUDies of CUSTOMERS feedback.
* MAINTAINING THE primary CUSTOMER information with 360$°$ View.
* preparing detailed analysis about different applications and rivalry applications.
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| ResponsibilitiesreSPONSIBILITIESADDITIONAL RESPONSIBILITIES  | LOGIN INFOTECH PVT LTD.,**BUSINESS /DATA ANALYSIS MANAGER (INHOUSE CONSULTANT)** Oct-2013 – Jun-2015* Preparing MIS REPORTS FOR THE SALES TEAMs by using MS Excel.
* creating monthly SALES REPORTS WITH detailed analysis.
* ANALYSING THE PRODUCT QUALITY BY DOING CASE STUDY by CUSTOMERS feedback.
* MAINTAINING THE primary CUSTOMER DATABASE.
* mining of sales details data.
* preparing detailed analysis about different products and rivalry products.
* INTERNAL SALES REPORT (INDIVIDUAL & TEAM)

PEGASUS GROUP**MANAGER -MIS** Mar-2007 - Jul - 2012Preparing MIS using MS Excel to aid the senior management in the DECISION-MAKING process. Also archived and analyzed these reports for the benefit of business forecasting, and* creating monthly SALES reports with detailed analysis (across CENTRES IN INDIA)
* CO-ORDINATING WITH CHIEF ACCOUNTANT for AUDITING (RECONSILATION) WITH SALES details.
* CROSS MAPPING OF CLIENTS.
* CONSOLIDATION OF SALES / DELIVErY REPORTS FOR QUARTERLY& ANNUAL MEETINGS.
* CALL REPORTS (ONLINE) aND SALES EFFORT ANALYSIS WITH THE SALES TEAM, TO STUDY THE DAY TO DAY EFFORTS IN SALES AND ENQUIRY TRACKING (INCLUDES ALLOCATING OF ENQUIRIES)

**HEADING THE E.D.P. DEPARTMENT (Additional Role)*** R & D on cUSTOMER RELATION MANAGEMENT and sales crm software and provided bug report with relevant suggestions for the enhancement of the application.
* Search engine optimisation.
* DATABASE MANAGEMENT
* Responsible to implement new projects/software like

 FACT, SAP etc.* AUTHORISING procurementS with the suppliers for IT

 dept.RESPONSIBLE FOR THE SYSTEM AUDIT (Creation of Original Software / systems list FOR the company).* CO -ORDINATING WITH DAY TO DAY OPERATIONS.
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| reSPONSIBILITIESADditional reSPONSIBILITIES | LLADRO INDIA LTD., CHENNAI**SALES SUPPORT MANGER** Mar-2004 - Mar-2007* ANALYSING MONTHLY / QUARTERLY SALES INCLUDES PROJECTED Vs. ACTUALS.
* DATA ANALYSIS FOR THE MANAGEMENT’s STRATEGIC PLANNING.
* PREPARING MONTHLY REPORTS & PRESENTATIONS FOR THE SALES

 MEET.* DATABASE MANAGEMENT.
* MAINTAINENCE OF PRIMARY SOFTWARE (FACT Accounting Software).
* SYSTEM INCHARGE.
* LOCAL AREA NETWORK MAINTAINENCE.
* CORPORATE WEBSITE & MAIL SERVER MAINTAINENCE.
* Managing all server data like new reports creation and

 other timely reports.* Fill the requirement of stationary, printer cartridge

 and all consumable.* MONTHLY backup management of all the company data.
* PURCHASING OF COMPUTERS AND ACCESSORIES.
* MAINTAINING STOCK REPORT FOR ALL THE BRANCHES IN INDIA.

Co-ordination between all department. |

**SPRANKEL GEM STONES I PVT LTD - CHENNAI**

E.D.P. INCHARGE Mar-2002 – Mar-2004

LANGUAGES KNOWN ENGLISH, KANADA, TAMIL, TULU.

HOBBIES READING BOOKS, PLAYING CRICKET, LISTINING MUSIC.

SATHYANARAYANAN DATE : PLACE : BANGALORE