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| Coffeeboard,Dasarahalli,,  Bangalore – 560024. Karnataka. | Phone : 9480644142  E-mail: sathya@iname.com |

**SATHYA NARAYANA N .**

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| Age | 42 |
| NATIONALITY | INDIAN (HINDU) |
| CAREER OBJECTIVE | Seeking a quality environment where my knowledge and experience can be shared and enriched, looking for an opportunity where I can improve my skills and my performance abilities. |
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| Summary of qualifications | (MASTER OF COMPUTER APPLICATIONS) - MADRAS UNIVERSITY  B.A, ECONOMICS D.B. JAIN COLLEGE, - MADRAS UNIVERSITY  POST GRADUATE DIPLOMA IN COMPUTER APPLICATIONS. - T.A.T.T.I (Tamilnadu Advanced Technical Training Institute)  ADVANCE DIPLOMA IN ORACLE, - T.A.T.T.I  ADVANCED DIPLOMA IN JAVA, - T.A.T.T.I  DIPLOMA IN MS-OFFICE, - BHARATIYA VIDHYA BHAVAN. |
| Responsibilities | EDS TECHNOLOGIES PVT LTD.,  **ANALYST**  Jun-2015 – Till date.   * Create a concept, format and develop prototypes for softwares developed by edst (Self explaining prototypes) & Interacting with the Software development team during the time of implementation. * Cross checking the reports which was implemented and do the necessary CORRECTIONS. (by Providing additional inputs for the enhancement of old reports which was already implemented/created). * Standardisation of reports. * Providing thought process, to enhance the softwares with new/latest technologies. * INTERACT with the current and potential users for the feedback, ideas to check for any ENHANCEMENTS. * Undertaking analysis & analytics on the data which is avaliable with softwares like CRM & HRDMS * SOFTWARE FUNctional testing and providing appropriate enhancements. * Application Testing (For functional, logical errors, COMPATABILITY (checking on different OS). * Data mining from the CRM / hrdms / e-learning / familytree softwares and creating beneficial reports out of the avaliable data. * creating internal reports for the SR.MAMAGEMENT (or) decision makers like Weekly and monthly reports. * Data Research on other softwares or as per the selected subject module. * Preparing MIS REPORTS FOR THE SALES & marketing TEAMs by using MS Excel. * CASE STUDies of CUSTOMERS feedback. * MAINTAINING THE primary CUSTOMER information with 360 View. * preparing detailed analysis about different applications and rivalry applications. |
| Responsibilities  reSPONSIBILITIES  ADDITIONAL RESPONSIBILITIES | LOGIN INFOTECH PVT LTD.,  **BUSINESS /DATA ANALYSIS MANAGER (INHOUSE CONSULTANT)**  Oct-2013 – Jun-2015   * Preparing MIS REPORTS FOR THE SALES TEAMs by using MS Excel. * creating monthly SALES REPORTS WITH detailed analysis. * ANALYSING THE PRODUCT QUALITY BY DOING CASE STUDY by CUSTOMERS feedback. * MAINTAINING THE primary CUSTOMER DATABASE. * mining of sales details data. * preparing detailed analysis about different products and rivalry products. * INTERNAL SALES REPORT (INDIVIDUAL & TEAM)   PEGASUS GROUP  **MANAGER -MIS** Mar-2007 - Jul - 2012  Preparing MIS using MS Excel to aid the senior management in the DECISION-MAKING process. Also archived and analyzed these reports for the benefit of business forecasting, and   * creating monthly SALES reports with detailed analysis (across CENTRES IN INDIA) * CO-ORDINATING WITH CHIEF ACCOUNTANT for AUDITING (RECONSILATION) WITH SALES details. * CROSS MAPPING OF CLIENTS. * CONSOLIDATION OF SALES / DELIVErY REPORTS FOR QUARTERLY& ANNUAL MEETINGS. * CALL REPORTS (ONLINE) aND SALES EFFORT ANALYSIS WITH THE SALES TEAM, TO STUDY THE DAY TO DAY EFFORTS IN SALES AND ENQUIRY TRACKING (INCLUDES ALLOCATING OF ENQUIRIES)   **HEADING THE E.D.P. DEPARTMENT (Additional Role)**   * R & D on cUSTOMER RELATION MANAGEMENT and sales crm software and provided bug report with relevant suggestions for the enhancement of the application. * Search engine optimisation. * DATABASE MANAGEMENT * Responsible to implement new projects/software like   FACT, SAP etc.   * AUTHORISING procurementS with the suppliers for IT   dept.  RESPONSIBLE FOR THE SYSTEM AUDIT (Creation of Original Software / systems list FOR the company).   * CO -ORDINATING WITH DAY TO DAY OPERATIONS. |
| reSPONSIBILITIES  ADditional reSPONSIBILITIES | LLADRO INDIA LTD., CHENNAI  **SALES SUPPORT MANGER** Mar-2004 - Mar-2007   * ANALYSING MONTHLY / QUARTERLY SALES INCLUDES PROJECTED Vs. ACTUALS. * DATA ANALYSIS FOR THE MANAGEMENT’s STRATEGIC PLANNING. * PREPARING MONTHLY REPORTS & PRESENTATIONS FOR THE SALES   MEET.   * DATABASE MANAGEMENT. * MAINTAINENCE OF PRIMARY SOFTWARE (FACT Accounting Software). * SYSTEM INCHARGE. * LOCAL AREA NETWORK MAINTAINENCE. * CORPORATE WEBSITE & MAIL SERVER MAINTAINENCE. * Managing all server data like new reports creation and   other timely reports.   * Fill the requirement of stationary, printer cartridge   and all consumable.   * MONTHLY backup management of all the company data. * PURCHASING OF COMPUTERS AND ACCESSORIES. * MAINTAINING STOCK REPORT FOR ALL THE BRANCHES IN INDIA.   Co-ordination between all department. |

**SPRANKEL GEM STONES I PVT LTD - CHENNAI**

E.D.P. INCHARGE Mar-2002 – Mar-2004

LANGUAGES KNOWN ENGLISH, KANADA, TAMIL, TULU.

HOBBIES READING BOOKS, PLAYING CRICKET, LISTINING MUSIC.

SATHYANARAYANAN DATE : PLACE : BANGALORE