# Nagaraju Ravipati

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Willing to relocate: Anywhere

## Work Experience

## **Senior Consultant**

Waters Corporation January 2019 to March 2020

#### Description:

Waters Project business initiative is to replace an existing on-premise SAP CRM and IBM Lotus Notes (Field Service) system and create an integrated customer platform that supports Sales, Marketing, Field Service, and Customer Support - with robust features that include mobile access, integrated partner management, advanced analytics, and visibility into the entire customer lifecycle. Specifically, Waters is soliciting consulting services related to the first phase of this new global Salesforce CRM system implementation, which focuses on streamlined functionality for both Sales and Service Sales users, with a preference to begin Sales adoption in 2019. Waters is looking for partners who have experience with similar implementations and can bring business acumen and a methodology to organize and execute on a project of this size.

#### Responsibilities:

- Created the Custom objects, Custom fields, Custom tabs, and Validation rules.
- Created many Lightning Components and server-side controllers to meet the business requirements.
- Developed rich UI using HTML5 and CSS3 in Visualforce pages and used JavaScript and JQuery to utilize the plug-ins.
- Experienced in migrating the standard and custom objects in standard experience to lightning experience.
- Deployed the Project from Sandbox Environment to SIT, UAT Environments
- Develop REST APIs using MuleSoft Anypoint API Platform.
- Participate in requirements gathering sessions with application developers and functional users.
- Involve in API design sessions to decide various resources within each API, message schemas, message formats and authentication.
- Develop RAML documents using Anypoint API Platform. Provide mocking services to application developers.
- Implement the APIs using API-Kit Router in Anypoint Studio.
- Use Database and HTTP connectors to implement API Methods to read and write data to PeopleSoft Student Information System.
- Develop API Portals to document the APIs.
- Always suggesting to the client on new enhancements and change requests, etc.

Title: OTM(Oracle Transition Manager)

## **Senior Consultant**

Capgemini Technology Service India Limited

#### **Senior Consultant**

Unilever Sales January 2017 to December 2018

#### Description:

This document outlines the functional design of My Preferences section on the home page of OTM Wiki. This will display the user preferences selected from user settings. This would also enable users across regions to connect with each other through a chatter group. As users we would be able to learn about the top NEWS in the OTM world.

#### Responsibilities:

- The intention is to create a one stop OTM knowledge place for the functional/business users of OTM.
- Involved in design development test and implementation phases of Software Development Life Cycle (SDLC) and Agile Development with focus in Object Oriented Programming (OOP).
- Worked on Sales force to SharePoint integration with remedy tool (3rd Party) and Integrating with the Force.com Platform.
- Extensive Experience of Agile Methodology and Scrum Methodology of software engineering processes.
- Strong knowledge about Sales cloud, Service cloud, Market configuration and customization and good understanding with Client/Server architecture, Object-Oriented design techniques and web application design.
- Experience in moving code from lower sandboxes to production environments and addressing issues related to functionality, integration, and deployment.

The Wikipedia would have various pages that would provide visibility of on-going projects, operational tracking, OTM groups connect.

Technologies: Force.com, Visual force, Apex Classes, Apex Triggers, Reports & Dashboards.

Title: Element Client: GE Role: Developer

## Description:

Element is One of the Service cloud project so many enhancements and daily new requirements added. Main thing customer service project and vehicle status and locations captured through map and navigation route map any place. We are done Business requirement Documents. Responsibilities:

- Configured/customized the Salesforce application as per the client's requirement.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Cases, Opportunities, Groups, Reports and Dashboards.
- Created Custom Buttons in Accounts, Opportunities and Cases Objects.
- Developed Some Formula Fields for Calculating CaseStatusResponseTime. Based on this we Assigned the Traffic Signals.
- Designed Various Web Pages Using Visualforce.
- Developed Test Classes for Apex Classes and Test Coverage for Triggers.
- Configured the Workflows & Approvals, Page Layouts, Record types.

Technologies: Force.com, Apex Classes, Visual force, Test Classes, Data Loader, Eclipse IDE, Controllers, Reports & Dashboards.

Title: Coke CCR AM\_BLR DTP

Client: Coca-cola Role: Developer

#### Description:

Coca-Cola Refreshments (CCR) has decided to migrate the existing HR Services Case Management tool to Salesforce.com Service Cloud application. This is implementing Service Cloud so as to achieve the desired capabilities and automation for handling CCR HR Service requests as per agreed Business Requirements

Roles and Responsibilities:

- Supporting for all the Functional and Technical issues of the application.
- Always suggesting to the client on new enhancements and change requests, etc.
- Having strong knowledge on service now ticketing tool for Handling of all kind of tickets. Responsible for all project related documentation. Involved in loading of Accounts and Contacts data using web interface.

#### **Developer**

CVK Infra tech private Limited September 2010 to June 2015

## Education

#### **MCA**

Acharya Nagarjuna University

#### Skills / IT Skills

 Salesforce.com Development: Salesforce Lightning Design System and Lightning Components, Salesforce CRM, Reports & Dashboards, SOQL, SOSL, Apex Scheduler, Apex Trigger, Apex Class & Apex Web Services, standard and Custom Objects, Visualforce (pages, components and Controllers), Workflow and Approvals, Salesforce1 Mobile. Apex Language, HTML, Java Script, XML.

Salesforce.com Administration: Reports, Dashboards, Validation Rules, Users, Roles and Profiles Deployments (Change sets), Workflow Rules, Approval Process, Sandbox Refreshments, Apex Data Loader, Import Wizards, Packages, Custom Apps, Custom Labels, Portals (Customer and partner), Sharing Settings, Communication Templates.

Languages: Visual Force, APEX, XML, Java Script, CSS.

Tools/Utilities: Force.com IDE, SQL Query Analyzer, Workbench, SQQL Explorer,

Databases: Oracle 11g, Microsoft SQL Server 200x, Force.com DB.

Operating Systems: Windows XP/ 2003/7/10, Mac OS.

Web Service Standards: REST, HTML, CSS, Java Script, AJAX, JSON.

· Salesforce, Muleesb

#### Online Profile

http://Salesforce.com