**Amulya**

**Email:** [Contactamulya21@gmail.com](mailto:Contactamulya21@gmail.com)

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**PROFESSIONAL SUMMARY:**

* Around 8 years of experience on force.com platform as an administrator and a developer and Two plus years of experience on java that includes Design, Development, Testing and around one year of experience on salesforce **Lightning** to develop mobile apps and maintain the web sites.
* Experience in various stages of Software Development Life Cycle (**SDLC)** including analysis, requirement gathering, development, deployment and maintenance of web-based object-oriented enterprise applications.
* Experience in **Salesforce Administration, Configuration** and **Customization, Data Validation, Sales, Customer Service** and **Support Development team.**
* Experience working across various SFDC implementations covering **Sales Cloud**, **Service Cloud**, **Chatter** & App-exchange applications.
* Implemented Configuration, Customization and Development with **Salesforce.com** on **Sales Cloud** and **Service Cloud.** Worked on Exact target/**Marketing Cloud.**
* Experience working in **agile methodology** and involved in onsite and offshore coordination.
* Strong experience in Salesforce Development using **Apex** and **Visual Force.**
* Strong Hands on experience in writing **apex Controller classes, batch processes, schedulable classes, triggers, test classes** etc.
* Hands on project experience in developing **Lightning** Applications and Components. Developed salesforce **Lightning** applications using **Lightening** components, controllers, and events and used custom CSS in the components.
* Good Implementation knowledge **SOAP API** using **SOAPUI, Streaming API.**
* Strong Hands on experience with Salesforce Security Features **Profile, Permission Sets, OWD, Role Hierarchy, Sharing Rules** etc.
* Extensive experience in designing **Custom Formula Fields, Field Dependencies, Validation Rules, Workflows and Approval Processes for automated alerts, field updates, and Email generation** according to application requirements.
* Experience in Salesforce.com administration including **creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Tasks and Actions.**
* Hands on experience in developing and configuring **Reports, Custom Reports**, **report folders, report extractions, Dashboards** for different user profiles based on the requirements.
* Good Experience in **data migration** and **integration using Data Loader**, Import Wizard, Informatica etc.
* Good understanding of ETL tools such as **Informatica, and Apex Data Loader etc.**
* Experience with **Single Sign-On** technologies (Salesforce Identity, Secure Login or similar)
* Good knowledge in Building **Visualforce pages (Google Maps integration), Lightning Framework, Lightning Components.**
* Proven ability in translation of business specifications to technical specifications and always been an effective team player.

**TECHNICAL SKILLS:**

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| **Salesforce.com Technologies** | **Apex Classes, Force.com, Apex Triggers, SOQL, SOSL, Visual Force Pages/Components & Controllers, CRM VEEVA, Web Services, Lighting Components, Dashboards, Reports, CustomObjects, Workflow rule, JIRA, Bitbucket, Jenkins.** |
| **Salesforce Tools**  **Marketing Tools** | **Eclipse IDE, Force.com Explorer, CTI, SSO, Apex Data loader, Command Line Data Loader, Lighting Controllers, Force.com Platform (Sandbox, and Production), UML Tools, Ajax tool kit.**  **Pardot, InsideSales.com** |
| **Programming Languages** | **Apex, SQL, Java, Angular JS, Visualforce page, J-Query, SQL, C++** |
| **Scripting Languages** | **HTML, XML, SOQL/SOSL, Java script, CSS, PERL.** |
| **Web Services** | **WSDL, SOAP/REST API, Service Cloud, Sales Cloud.** |
| **Databases** | **MS Access, MYSQL, SQL server 2000/2012, Oracle 10g/9i.** |
| **Packages** | **Microsoft Outlook, MS PowerPoint, MS Excel, MS Project, MS Visio, Eclipse ID** |

**PROFESSIONAL EXPERIENCE:**

**Salesforce Developer / Admin Feb 2019 – Present**

**Genworth**, **Richmond, VA**

**Responsibilities:**

* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
* Upgraded some Apps from Salesforce Classic to Lightning Experience to develop rich user interface and better interaction of pages.
* Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
* Retrieved some data and its functionality from Third-Party API’s and displayed within the lightning component.
* Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
* Participated in analyzing the Requirements, preparing the Design documents based on the specifications and Developing and Maintaining the application.
* Supported leads with insidesales.com dialer by incorporating the leads in to Inside sales
* Enhanced the campaign member flexibility by giving admins more ability to add new members.
* Worked as a **Pardot** Admin and handled the tasks single handedly.
* Worked in designing salesforce.com application customizations over a wide range of customers.
* Expertise in matching business process and automation requirements to the capabilities of salesforce.com, including **data model**, **role hierarchy**, **sharing** and **security mode**l.
* Extensive experience in creating **automation rules**, **campaigns** and **drip programs** in **Pardot** for lead
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com Objects and it to read, extract, and load data from comma separated value files.
* Working on Salesforce sales cloud, **Apttus CPQ tool** and Force.com platform to build an Opportunity and Quote/Proposal management module.
* Integrated with External sources by making callouts that used **SOAP/REST**.
* Created Batch Scheduler to be scheduled at specific time and also run the process on demand to meet the business requirement.
* Experience working with **Force.com IDE**&**Eclipse IDE** in design and development of Custom Application for Complex Business Processes in both Sales and Service Cloud Modules.
* Used Ant tool, change sets and workbench for deployments.
* Have written multiple Library functions in **CPQ**, which would bring ease for the developers.
* Worked on **SOAP**& **REST API** for sending the Opportunities and Accounts to the downstream systems.
* Strong domain expertise in building and designing **CPQ** and **Quote-To-Cash** solutions in Apttus and **SAP**.
* Created New Reports, New Dash Boards, and worked on Data Loader by uploading about close to a million records and experienced in cleansing and De-duplicating bulk loads.
* Created Workflow rules and defined related tasks, worked on mission critical design, time-triggered tasks, email alerts and field updates to implement business logic.
* Created various Custom Objects, Custom Settings, Custom Labels, Validation rules, Record types, Custom Tabs, **Workflow rule** and approval process including Field updates and email alerts.
* Worked extensively on Accounts, Contacts, Leads, Opportunities, Activities and Customized Objects for Layouts, record types and validation rules.

**Environment:** Saleforce.com platform, Apex Data Loader, SOAP, REST API, Apttus CPQ, MS Excel, Jenkins, Pardot, Visual Force Pages, Sandbox, Lighting Controller, SSO, SSIS, Service Cloud, HTML, J-Query, Bit Bucket, Communities, MS Visio, Outlook, JIRA and Eclipse IDE Plug- in.

**Salesforce Developer Dec 2017 – Feb 2019**

**DTCC, Tampa, FL**

**Responsibilities:**

* Performed detailed analysis of business and technical requirements and created solutions by customizing various standard objects of Salesforce.com (SFDC) and other Platform based technologies like Visualforce, Force.com API, and Web Services.
* Designed, developed and by using Ant deployed the Custom objects, Entity-Relationship data model, Formulas, Validation rules on the objects, Page layouts, Custom tabs, Components, Roles, Profiles, Public Groups, Permission Sets, Custom Settings and Labels to suit to the needs of the application.
* Developed interface in Salesforce Community using custom **Apex classes**, **HTML**, **CSS Class**, and components to allow Community Users to create and edit cases as well as submit case comments.
* Built apps visually with **Lightning App Builde**r, **Lightning Components** and **lightning connect integrations across multiple connection**.
* Implemented Nightly Batch Processes to handle bulk records and scheduled daily jobs using apex scheduler.
* Experience on integration, integrated Salesforce with different external system, performed both inbound and outbound integration using **SOAP** as well as **REST API**.
* Implement and integrate Salesforce & Pardot (enable features, connectors and data)
* Created Server **APEX** Controller for Salesforce Lightning Experience and Added Lightning Component to Lighting Pages and Record Pages.
* Involved in Integration of **Oracle CPQ** with **EBS** for Quote to Order generation via Jitterbit tool
* Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
* Implemented pick lists, dependent pick lists, lookups, Junction objects, master detail relationships, validation and formula fields to the custom objects.
* Generated Apex Classes using **WSDL** and wrote business logic layer for integration with external web services to the system for functional needs.
* Worked with **SFDC** and **CPQ** integration setup.
* Manage the implementation of all Pardot forms to ensure proper tracking, integration and data quality
* Integrated the Web Services for extracting the data from external systems to display in the pages of salesforce.com.
* Maintenance of installed Managed Packages in Lightning using **Apex**. Experienced in Data Migration using Data Loader. Worked on Integrating Salesforce systems using **SOAP** and **REST** API's.
* Animated client-side user interface elements on a visual Force page using **J-Query**.
* Used Visualforce Templates and Placeholders to encapsulate page elements to be reused across several Visual force pages.
* Used GitHub for Version Control, **Jenkins** to deploy Apex code and Involved in all phases of testing.

**Environment:** Saleforce.com platform, Apex Data Loader, SOSL, SOQL, CSS, AJAX, MS Excel, Jenkins, Visual Force Pages, Sandbox, Lighting Controller, SSO, SSIS, Service Cloud, HTML, J-Query, Bit Bucket, Communities, MS Visio, Outlook, JIRA and Eclipse IDE Plug- in.

**Client: Virta Health Jun 2016 – Dec 2017**

**Location: San Francisco**

**Salesforce Developer**

**Responsibilities:**

* Performed the roles of Salesforce.com Admin and Developer in the organization.
* Analyzed the business requirements and mapped to Salesforce.
* Developed Apex Classes, Visualforce pages and Apex Triggers to develop the custom functionality as per the requirements.
* Dealing with Customer Acquisition and customer retention and worked with various SFDC implementations covering Sales Cloud, Service Cloud, Marketing Cloud and Communities.
* As a part of the Marketing Cloud implementation worked with email studio and Social Studio.
* Developed several Visualforce pages to support data collection from practices.
* Implemented Salesforce Lightning Components for small set of users within the organization
* Created workflow & approval processes, validation rules, Auto-Response Rules, Approval process, email alerts and templates, and field updates.
* Implemented Salesforce Development Cycle covering Sales Cloud, Service Cloud, Marketing Cloud, Call Center, Chatter & App-exchange applications.
* Experience supporting Service Cloud features like Cases, Entitlements and Creating Escalation rules for different customer support group.
* Worked on various Salesforce.com standard objects like Campaigns, leads, Accounts, Contacts, Opportunities, Products, Cases, Solutions, Reports and Dashboards.
* Responsible for all the activities related to configuring Data Loader, uploading data in CSV files into Salesforce.com, checking for the accuracy of the data.
* Involved with Salesforce.com Premier Support and handled the support cases with the help of salesforce.com support.
* Implemented marketing cloud integration with service cloud to manage cases.
* Implement Service Cloud to handle internal & external support.

**Environment**: Agile, Salesforce.com platform, Service Cloud, Marketing Cloud, Apex Language, Visual Force Pages, Data Loader, Custom Settings, Email Services, Web Services API, Workflow & Approvals, Custom Objects, Sandbox data loading, Apex data loader, Microsoft Excel, Eclipse IDE Plug-in, Java Script, CSS, Test Classes, Test Scripts, DML Queries.

**CTI InfoTech, India** **Jan 2014 – Nov 2015**

**Salesforce Developer**

**Responsibilities:**

* Working with Project and Customer teams to facilitate the conversion to a new Contact Management application and to guide and manage team member’s expectations through the process. Deployment of Salesforce a **CRM tool** being
* Participated in requirements Gathering and definition of **Entity Relationship diagrams**.
* Designed, developed and deployed **Apex Classes, Controller Classes, Extensions and Apex Triggers** for various functional needs in the application using the **Eclipse IDE**.
* Involved in migrating the data from **Oracle** database to **Salesforce** application using **Apex Data Loader.**
* Worked on Translating Several Visual Force Pages to **Lightning** Framework
* Developed Lightning Components and Used **Lightning App Builder** to use those Components in Lighting Pages.
* Gathering User Requirements, sizing the requirements according to the number of development hours available.
* Develop **Visual Force Pages, Visual force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Analytic Snapshots, Tabs, Tags and Components**.
* Created workflow rules and defined related tasks, time-triggered tasks, email alerts and field updates to implement business logic.
* Customized the entire **Salesforce.com** applications to incorporate the business requirements which involved creating Web Forms and processing the data in SFDC with the extensive usage of **Web services API**.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.

**Environment:** Salesforce.com platform, Jitterbit, Oracle 10g, Apex language, Visual Force (pages, component & controllers), Eclipse IDE, JavaScript, Controllers, Sharing Rules, Workflows, Email Updates, Web Services API.

**TRUGlobal Software India Pvt. Ltd Mar 2013 – Jan 2014**

**JR. Software Developer**

**Responsibilities:**

* Involved in various phases of **SDLC** such as requirements gathering, modeling, analysis, design, development and QA.
* Worked in **Waterfall** software development methodology.
* Implemented validations for webpage and assisted in the unit testing.
* Implemented **OOPS concept** (Inheritance) for developing Parent classes.
* Implemented Persistence layer using **Hibernate** to interact with the **MySQL** database.
* Developed the user screens using **JSP and servlets**.
* Implemented business logic using **servlets.**
* Designed, developed and maintained the data layer using **Hibernate**.
* Worked on Integration of Spring and **Hibernate Frameworks** using Spring ORM Module.
* Written Web services using **SOAP** for sending and getting data from the external interface.
* Implemented the front-end user interface using **JSP and HTML** and validation using JavaScript.
* Developed **Servlets and java files** for controlling the business processes in the middle-tier.
* Experience in using **XML APIs** like JAXP (SAX and DOM) for XML parsing.
* Developed Java classes that provide JDBC Connectivity for the application **with SQL database.**
* Application hosted under **Tomcat** and deployed using Eclipse IDE.
* Developed complex **SQL** queries to fetch data.
* Experience in using **SQL**, **PL/SQL**, Stored Procedures and **Triggers**.
* Provided programming estimates, identified potential problems and recommended alternative solutions.

**Environment:** Java/J2EE, Java Script, Web Logic, SQL, PL/SQL, JDBC, JSP, Servlets, spring, Hibernate, Tomcat.