**Devarasetti Tejeswararao**

**Mob:**+91 8886178558 **E**-**mail: trao.devar@gmail.com**

[**Professional Summary:**](mailto:kalanna.hari@gmail.com)

* 4 years of experience on **Salesforce CPQ/ Apttus CPQ, Apex triggers, classes and visual force pages.**
* Hands on experience in **Product setup, Product Options, Product configuration & rules, Pricing, Discounting and Quote templates in Salesforce/Steel brick CPQ Proficiency**.
* Hands on experience in **Product Rule and Price Rule, Configure attribute.**
* Configuring the products, **standalone, options**, **bundles, and multi-level bundles**, in Salesforce platform. Worked on **pricing rules like Price metrics, price dimension, price rule sets in Apttus CPQ.**
* Have a good experience on **Apex Language, Apex Trigger, Apex Class, Apex Test,**
* Extensive hands on experience in SFDC Administrative tasks like creating **Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Reports, Dashboards**, Tasks and Events.
* Extensive experience in analyzing business requirements, entity relationships and converting to Salesforce **custom objects, lookup relationships, junction objects, master-detail** relationships. Worked on Lightning process builder and Flows.
* Configuring the products like stand alone, options, **bundles, and multi-level bundles**, associating the product to the **category**. Associating the option to the bundles. Configuring the product groups. Product and Category visibility in Apttus CPQ platform.
* Worked on **pricing rules like Price metrics, price dimension, price rule sets**.
* Extensively worked on **Numeric expressions, Attribute based configuration, attribute value matrix, and Product attribute rules**.
* Managing the **price list and price list items like creating the pricelist**, creating **price rule/ruleset** and pricelist items. Associating the price list with categories. Enabling price ramps, enabling tiered pricing.

**Educational Summary**

* Bachelor of Technology (EEE) from **JNTUniversity, Kakinada.**

**Professional Experience:**

* Currently working with **HCL Technologies**from Sep 2020 to till date.
* Worked as a **Software Engineer in cisco system Int (appulse technologies pvt ltd)** from July 2018 to Aug 2020

Technical Profile:

CRM : **Sales force, Apttus CPQ, Salesforce CPQ**

Programming Languages : Apex Classes, Apex Triggers, SQL

Web Technologies : HTML, Visual force, CSS

Operating Systems : Windows 7, WindowsXP

Tools : Apex Data loader, X-Author

**Project#2:**

**Project Name :** **Nexneta**

**Client : Tintri**

**Development Tools : Salesforce CPQ, Apex, Triggers, Data Loader**

**Duration :** Sep-2020 to Till Date

**Description:**

The Tintri VMstore uses VMs and [virtual disks](https://en.wikipedia.org/wiki/Virtual_disk) — in place of conventional storage abstractions — as core system management constructs. The VMstore offers a set of open interfaces for automation and orchestration in cloud environments. Tintri's architecture allows a user to set quality of service (QoS) for individual VMs, vDisks and containers, which allocates minimum or maximum performance resources according to need.

**Responsibilities:**

* Creation of **Product setup, Product Options, Product configuration & rules, Pricing, Discounting and Quote templates in Salesforce/Steel brick CPQ Proficiency**.
* Configuring the products, stand alone, options, **bundles, and multi-level bundles**, in Salesforce platform. Worked on **pricing rules and Product Rules.**
* Experience on **Apex Language, Apex Trigger, Apex Class, Apex Test, Visual force Pages**
* Maintained data cleanliness and accuracy by adding various **Custom validation rules and Custom formulas**.
* Created new User Accounts and assigned Profiles as per their role in role hierarchy.
* Defined Org wide default to restrict access from users, Customized Page layouts for **Standard/Custom objects** and assigned Record Types.
* Related **Data Validation rules and Formulas**as per business requirement.
* Worked with various salesforce.com Standard objects like **Accounts, Contacts, Leads, Cases, Campaigns, Reports, and Dashboards.**
* Created Workflow Rules to automate **Tasks, Email Alerts, Field Updates, time-dependent** actions.
* Responsible for all the activities related to configuring **Apex Data Loader, uploading data in CSV** files into salesforce.com, checking for the correctness of the data.

**Project#1:**

Client : **Cisco Systems Inc**.

Domain : Supply Chain Management

Role : Administrator

Tools Used : Apptus CPQ, Salesforce, Apex Data Loader, Change sets, Eclipse

**Description:**

Cisco Systems Inc.: Cisco Systems Inc. is one of the best leading networking and service providers manufacturing company in the world. Cisco is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected.

Cisco (NASDAQ: CSCO) is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected. An integral part of our DNA is creating long-lasting customer partnerships and working with them to identify their needs and provide solutions that support their success.

**Responsibilities:**

* Configuring the products, **standalone, options**, **bundles, and multi-level bundles**, in Salesforce platform. Worked on **pricing rules like Price metrics, price dimension, price rule sets in Apttus CPQ.**
* Worked on **pricing rules like Price metrics, price dimension, price rule sets**.
* Created new **User Accounts** and assigned **Profiles** as per their role in role hierarchy.
* Defined **Org wide default** to restrict access from users.
* Worked on Live Agents.
* Customized Page layouts for **Standard/Custom objects** and assigned **Record Types**.
* Related **Data Validation rules and Formulas**as per business requirement.
* Worked on Lightning Process builder, Flows, Analyzing/debugging the issues.
* Worked with various salesforce.com Standard objects like **Accounts, Contacts, Leads, Cases, Campaigns, Reports, and Dashboards.**
* Created Workflow Rules to automate **Tasks, Email Alerts, Field Updates, time-dependent actions**
* Responsible for all the activities related to configuring **Apex Data Loader**, uploading data in CSV files into salesforce.com, checking for the correctness of the data.