Prachi Dnyandeo Kamble [prachi.kamble1990@gmail.com](mailto:prachi.kamble1990@gmail.com)

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**Opposite of ABIL building,**

**Geneshking Road,**

**Near Shivaji Nager,**

**Pune- 411016**

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| **Objective:** |  |
| To pursue a career in a leading organization to get valuable experience and to work with the leading professionals to utilize my skills in a challenging and hardworking environment for the benefit and growth of my organization and myself. | |

**Skill Set:**

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| **Sales force Technologies** | Apex Classes, Apex Trigger, Visual Force, Controllers, Apex deployment Tools, Data Loader, Salesforce.com customization like Workflow Rules, Role Hierarchy, Validation Rules, Formula, Custom objects, Page Layouts, Record Types |
| **Operating Systems** | Windows 98/2000/XP/2003/vista/2007. |
| **Web Development** | HTML, CSS, Visual force, JavaScript. |
| **Languages** | C, C++, Java, Java Script, Apex |
| **GUI and Tools** | Eclipse, Force.com IDE, Apex Data Loader, workbench |

**Responsibilities:**

* Involved in gathering requirements from the business and implementing those in Salesforce.com
* Worked on Standard objects like Accounts, Contacts, Lead, and Cases, and Custom Objects .
* Created multiple custom objects, custom fields, relationship between two objects, page layouts and record types
* Developed different Validation Rules to ensure that the valid data is being entered into the organization
* Developed workflow rules and approval processes to automate the business process
* Applied many logic into sending out email templates firing through Workflow based on the requirement
* Utilized Salesforce.com out-of-the-box functionalities over customization wherever possible
* Wrote Test classes for those apex classes and triggers with the code coverage of atleast 90% on each
* Worked with Data Loader to feed the data from csv into Salesforce objects everyday on a nightly basis as well as to perform DML operations like Insert, Update, Upsert or Delete. Worked with Apex Data Loader for the same.

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| **Educational Qualification** | | |  | | |
| **Degree** | **College** | **University/**  **Board** | | **Year** | **Percentage** |
| Bachelor of Engineering  (Computer) | MIT College of Engineering,  Pune. | Pune University | | 2014 | 61.2 |
| Diploma | D. Y. Patil College of  polytechnic Akurdi, Pune | MSBTE | | 2011 | 88.60 |
| HSC | S.S.M.B. | Maharashta Board | | 2008 | 55.60 |
| SSC | S.S.M.B | Maharashta Board | | 2006 | 68.40 |

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| **Work Profile :** |

**Total experience : 3 Years and 4 Months**

**Relevant experience : 1 Years and 3 months**

**Tata Motors** worked as Customer Care Executive as Operations.

(23rd Nov 2015 to 5th July 2017)

One years of experience of Salesforce admin + development training in ERP Institute.(2018-2019)

**Botmatic solution pvt ltd** as Software Engineer.(22nd Oct 2019- 13TH Jan 2020)

4) Currently working in **Stetig Consulting Pvt Ltd**. as Salesforce Analyst.

(28 Jan 2020 to currently working)

5) **Certification**: - Salesforce Certified Administrator WI21

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| **Project Details :** |

Project #1 : SD CORP Real Estate

Client : Shapoorji Pallonji, Dilip Thacker Group

Role : Salesforce Developer(Point of Contact)

Team Size : 5

SD CORP is an real estate development company transforming lives and creating quality spaces with their projects. A joint venture of Shapoorji Pallonji and Dilip Thacker Group,SD CORP has executed some of India's most acclaimed real estate projects. They provide the services- Real estate, Commercial redevelopment, Residential redevelopment.

**Customization**:

1. Created the setup of the project based on Commercial or Residential. Custom object like project,cluster,tower,units,payment plans,payment plan milestone,car park,Discount and respective fields.
2. Based on the projects created the record types and assigned the page layouts to appropriate project.
3. Based on Every Customers their payment plan and milestones are different so created according to that payment plan.
4. Every unit has a rate list- example,it include the charges of project it varies like basic charge,floor charge,plc charge,stamp deities charge all all other charges.
5. Based on the setup created validations, formula field,approval process,process builders etc.
6. Security and sharing based on profile provided the appropriate permissions to the user-like relationship manager, All teams under them and all.
7. Loaded the large amount of data using Data Loaders.

**Configuration:**

1. Based on the project need to create or change - initial visual force pages and controllers like Site visit from, walk-in from etc, or customer go to the channel partners.
2. When we select on generate button the quotation is getting generated with all the details- which plan has been selected related milestone, related car park , unit and all related charges and discount including and excluding, total amount.
3. When quotation is approved from the customer booking will be done

For the booking controller all the customer bank account details, basic information,applicant details.

1. Created the VF pages with controllers - When we click on BookNow button Booking of respective project unit has been booked successfully.
2. Document Verification Pages created.
3. Welcome call Dashboards created so that Service team Can call to customer and Confirm Welcome call.
4. Case management - Created the teams and assigned to the appropriate complaint.
5. Test classes for those apex classes and triggers with the 90% code coverage.

\* Apart from that Continuously scheduled the meetings with the sales teams and service team to provide them detailed flow of the how Salesforce CRM and services works demo.

(Its basically demo of what we have done)

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| **Personal Information:** |
| **Name:** | Prachi Dnyandeo Kamble |
| **Date of Birth:** | 13th August 1990 |
| **Nationality:** | Indian |
| **Languages:** | English, Hindi and Marathi |
| **Strength:** | Effective Team Leader, Self motivated |
| **Hobbies:** | Making handmade craft,Watching movies,Poems |

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| **Declaration:** |  |
| Given an opportunity I will definitely strive for the company’s complete satisfaction and  growth with my full efforts.  Prachi Kamble D. | |