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**Narendra Reddy**

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**PROFESIONAL SUMMARY:**

Having 4.8 years of Experience in IT Industry and 4.8 years in Configuration, Development of Salesforce CRM and Salesforce applications.

**EXPERIENCE SUMMARY**

* + - Currently working with **Deloitte** as ‘Salesforce Developer’ from June 2018.
    - Worked as ‘Salesforce Developer’ at **Techno soft Global Solutions** from May 2017 to June 2018.
    - Worked as ‘Salesforce Developer’ at **Kpit Technologies Ltd** from Oct 2015 to Mar 2017.

**ACADEMIC PROFILE:**

* **B.Tech (Computer Science and Engineering)** From JNTU, Anantapur (2014) with 65%.
* **Intermediate** From J.C.N.R.M Jr. college(2010) with 64%
* **SSC** From Z.P.H School with 75%

**KEY STRENGTHS:**

* Good knowledge of CRM concepts, Force.com platform, Apex, Visualforce, Unit Testing in Apex, HTML, CSS.
* Good Knowledge of **Salesforce CPQ**
* Basic Knowledge of Lightning.
* Excellent work ethics, self-motivated, quick learner, team player and team oriented.
* Adept at learning new technologies and can easily adapt to suit needs.
* Sincere and hard working.

**CERTIFICATIONS**

* Hold **pd-1** Certification.
* Hold **Salesforce CPQ** Certification.

**TECHNICAL SKILLS:**

* **Programming Languages :** Apex, Visualforce and Java script
* **Platform :** Force.com
* **Web Technologies :** HTML, CSS.
* **Tools** **:** Eclipse, Workbench, Data loader, ANT

**PROJECTS:**

1. **Cummins CPQ**

Role : Developer

Environment : Salesforce.com, force.com.

Tools Used : Force.com, Eclipse, Data Loader, Ant

Skill set : Salesforce.com configuration, Visual force, Apex Coding, Lightning,

SalesforceCPQ

**Project Description:**

Cummins Engine Business Unit consists of Aftermarket support, Mid-Range, Heavy-Duty, and High-Power Engines. Cummins manufactures and markets a complete line of diesel and natural gas-powered engines for on-highway and off-highway use Cummins plans to automate the sales Process using sales force CPQ. Here Cummins sells their products to distributor and distributor sells the products to end customer and they can provide the best customer service and increase the deal values. It allows Cummins business to provide your customer with accurate sales quotes and eliminates the inefficient processes that normally occurs during various stages of sales. The quotes generated are timely sales quotes free of any errors and can be personalized to your customer’s own unique situation.

**Roles and Responsibilities:**

* Developed Apex classes and Triggers to support the custom functionality.
* Written Price rules and Product rules
* Worked on the reports and dashboards
* Worked on workbench Translations.
* Developed custom audit trail report
* Worked on workflows and process builder
* deployments through change set and Ant
* Worked on data loading using data loader
* Written 100 test classes in this project
* Worked on quote templates.
* Converted the PDF quote templates into word format.
* Worked on the Guided selling of products
* Worked on approval rules

**2**.**Amazon Carrier Choice Management.**

Role : Developer

Environment : Salesforce.com, force.com.

Tools used : Force.com, Eclipse, Data Loader.

Skill set : Salesforce.com configuration, Visual force, Apex Coding.

**Project Description:**

Set up a customer portal using salesforce communities feature to enable Employees to apply for courses also set up a backend on service cloud for the agents for tracking the cases, status of applications, approve/reject or provide voucher for the applied courses.

**Roles and Responsibilities:**

* Developed Apex classes and **Triggers** to support the custom functionality.
* Written SOQL query language necessary for the application in Apex Classes and Triggers.
* Developed UI Visual Force along with Visual Force components, CSS, HTML tags, and used JavaScript for front-end validation.
* Use various visual force components like **Action Function**, Page Block, Input Field, Action Support, Data Table, Data list, Command Link, Command Button etc.
* Developed **Custom settings** for grouping the Data.
* Developed **Custom Metadata** for grouping the Data.
* Developed Visual Force Pages for all Standard Objects and Custom Objects.
* Involved in creating users, **page layouts** and **workflows** and **Approval Process.**
* Generated **Reports & Dashboards**.
* Import and Export the data using Apex **Data loader** and Import Wizard.
* **Data Migration** Using **Data Loader**
* Deployment through **Change Sets and ANT.**

1. **Estee Lauder Case Management**

Role : Developer

Environment : Salesforce.com, force.com.

Tools used : Force.com, Eclipse, Data Loader.

Skill set : Salesforce.com configuration, Visual force, Apex Coding.

**Project Description:**

Estee Lauder Companies (ELC) adopted the Salesforce platform to automate and streamline case management for Legal Shared Services. As such, the platform was customized and configured according to business requirements.

**Roles and Responsibilities:**

Development of different modules and writing code by following the MVC architecture and some popular Design patterns and followed agile methodology

1. Requirement gathering and provide UI mock-ups for better understanding.

2. Developer for a couple of modules following MVC architecture

3. Deployment through ANT.

4. Authored almost 5 Apex Classes, 2 Triggers, 5 Visualforce pages and almost 10 Test Classes.

5. Data migration using Data loader and Workbench.

1. **RFQ System**

Client : AMKOR

Role : Developer

Environment : Salesforce.com, force.com.

Tools used : Force.com, Eclipse, Data Loader.

Skill set : Salesforce.com configuration, Visual force, Apex Coding.

**Project Description:**

The project is about implementing RFQ (Request for Quote) functionality for their products. When the customer’s request for a quote, sales people create an RFQ and submit this RFQ for an approval which follows 6 levels of approvals needs to be approved by Business Users at different stages.

**Roles and Responsibilities:**

Development of different modules and writing code by following the MVC architecture and some popular Design patterns and followed agile methodology

1. Requirement gathering and provide UI mock-ups for better understanding.

2. Developer for a couple of modules following MVC architecture

3. Deployment through change sets.

4. Authored almost 5 Apex Classes, 5 Triggers, 5 Visualforce pages and almost 10 Test Classes.

5. Data migration using Data loader and Workbench

* Use various visual force components like **Action Function**, Page Block, Input Field, Action Support, Data Table, Data list, Command Link, Command Button etc.
* Developed **Custom settings** for grouping the Data.
* Developed Visual Force Pages for all Standard Objects and Custom Objects.
* Involved in creating users, **page layouts** and **workflows** and **Approval Process.**
* Generated **Reports & Dashboards**.
* Import and Export the data using Apex **Data loader** and Import Wizard.
* Deployment into client’s environment using **Change sets**.
* Handling configuration related issues.