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**Ayyappa Pasupuleti**

**Salesforce Developer**

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**PROFESSIONAL SUMMARY:**

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- Organized and goal-oriented with around 4 years of experience as an IT professional, committed to maintain cutting edge technical skills and up-to-date industry knowledge as a Salesforce.com, Configuration and Customization.
- Practical understanding of all phases of SDLC with proven experience in successfully executing assignments of requirements gathering, estimation, design, development, testing and deployment of software systems, maintenance and production support.
- Extensive knowledge on interacting with business teams and understanding requirements and implementing them in an effective way.
- Experienced in configuration, Implementation, Unit-Testing and Support of Salesforce CRM and Salesforce SFA applications based on Apex Language and leveraging Force.com Platform, SAAS (Software as a Service) application running in Cloud Computing Environment.
- Experienced in Validation Rules, Formulas, Workflows, Approval Process, Email Templates, Process builder, Visual flows, Reports, Dashboards and Salesforce data security.
- Experienced in Force.com Apex Classes, Apex triggers, Visual force and Force.com API.
- Working experience on Visualforce Pages, Visualforce Custom Controllers/ Components.
- Involved in Custom Integration of Outbound Messages, Appexchange Package and Custom Application.
- Experience in creating Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- Experience with Web Services API Implemented SOAP and REST based Web Services.
- Implemented CPQ solution using Apttus Configure Price Quote (CPQ) & Contract Life Cycle Management (CLM) for various customers.
- Proven experience in testing software applications including but not limited to creation of Test plans, Test execution, Defect tracking, Resolution, Documenting and Reporting.
- Good knowledge on maintaining application security as per salesforce standards or company policy.
- Experience in working with Eclipse IDE with Force.com Plug-in environment for writing Business logic in Apex Programming Language.

**Certifications:**

Certified Platform Developer -1

**Employment History:**

Company	Designation	Duration
HCL Technologies, Bangalore	Consultant	Mar-19 to Tilldate
MITECS INC, Denver, USA	Salesforce Developer	Sept-17 to Feb-19
SRK Systems INC, USA	Salesforce Developer	Sep-16 to Aug-17

**Educational Details:**

- Master's in computer science – Northwestern polytechnical university 2016
- Bachelor's in computer science - Jawaharlal Nehru Technological University, Hyderabad 2013

**PROFESSIONAL EXPERIENCE:**

**HCL Technologies, Bangalore, India**

**Mar'19 – Till Date**

**Salesforce Developer**

**Responsibilities:**

- Involved in Salesforce.com application setup activities and customized the applications to match the functional needs of the organization.
- Worked with standard salesforce.com standard objects like Accounts, Contacts, Leads, Opportunities, and Campaigns etc.
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
- Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.
- Designed, developed Apex Classes, Controller Classes, Extensions and Apex Triggers for various functional needs.
- Implemented Apex Classes & Triggers and linked them to manage the workflows Implemented in the system.
- Implemented escalation rules, automatic case generation and their escalation to call center representative, and generated email alerts for quick issue resolution.

**MITECS INC - Denver, Co**

**Sep'17 – Feb'19**

**Salesforce Developer**

**Responsibilities:**

- Developed Entity-Relationship data modeling using both standard and custom objects as per the needs of the application.
- Designed, Implemented and developed the Custom Objects, Page Layouts, Custom Tabs, and Components to suit to the needs of the application.
- Working on Salesforce.com based development enhancements and implemented Lightning applications from the scratch.
- Developed Apex Classes, Visual force pages and Apex Triggers to develop the custom functionality as per the requirements.
- Worked on Custom objects, Validation rules on the objects, Page layouts, Custom tabs, Roles, Profiles, Public Groups, Permission Sets, Custom Settings and Labels to suit the needs of the application.
- Exposed APEX classes as Rest APIs and triggered workflows from third party applications.
- Worked in developing and consuming RESTFULL, SOAP web services in service-oriented architecture.
- Good experience on Component based framework, Designing Lighting UI pages as per requirements.
- Experience with requirement gathering, analyzing finding the solutions.
- Expert with Process builder like passing a list of parameters to invocable methods and calling various methods using the result of invocable method.
- Extensive knowledge on interacting with business teams and understanding requirements and implementing them in an effective way.
- Good experience with connecting external systems like mule or direct integration with java or .NET systems.
- Developed various types of lighting pages like summary, detail and related list pages.

**CenturyLink - Denver, CO**

**Mar '17 – Aug'17**

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**Salesforce Developer**

**Responsibilities:**

- Expertise in Software Development Life Cycle (SDLC) including analysis, requirement engineering, architecture design, development, enhancements, testing, deployment and maintenance of standalone, Multi-tier, web-based, and portals based object oriented enterprise applications.
- Actively involved with Business analysts, other developers, involved in enhancement of business modules using Standard and Custom Objects, formula logic, APEX classes, Triggers, Test Methods and writing SOQL queries.
- Performed detailed analysis of business and technical requirements and developed the Apex classes using other Platform based technologies like Visualforce and Force.com IDE.

- Created Custom objects, Page layouts, Formula Fields, Custom fields, Custom tabs, Components, Record types, Reports and Dashboards to application needs for various business needs.
- Worked on SOAP web service for integrating third party standalone systems to salesforce and requesting XML.
- Extensive experience in Batch class for sending bulk JSON files from SFDC to Data Manager through Data loader.
- I configured product and pricing setup using CPQ/Product consoles which include price ramps, Price Matrix, Price Rulesets, price list items, tiered pricing and asset pricing.
- Used X-Author tool for Data Migration interfacing Apttus CLM with Templates for contract generation and on Agreement object.
- Performed Steel brick CPQ related configuration for product setup, approval matrices, approval rules, process builders and flows.
- Proficient in Apttus Quote to Cash and developed various applications with Apttus X author for excel Completed Advanced X-Author and X-Author certification.
- Extensive experience in developing the custom apps in X-Author on single object mapping and matrix mapping.

**MTM – St. Louis, MO**

**Jan '17 – Mar'17**

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**Salesforce Developer**

**Responsibilities:**

- Created a detailed data mapping document for integrating various systems with Salesforce.com.
- Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
- Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application. Migrated data from external sources and performed insert, delete, upsert, export operations on millions of records.
- Developed Apex classes on Force.com platform to customize application according to functional needs.
- Worked on aura components for designing Lightning pages and responsive pages.
- Worked on various Salesforce.com standard objects like Accounts, Contacts, Cases, Opportunities, Products, Opportunity Line Items, Leads, Campaigns, Reports and Dashboards.
- Used SOQL & SOSL for data manipulation needs of the application using platform database objects.
- Good Experience in Lightning components and community builder.
- Developed Lightning components and Lightning app to provide better and more interactive interface to end users.

- Worked on building Lightning components in Visualforce pages by using new Lightning out feature by event-driven programming where handlers are written to respond to interface events triggered by user interaction which includes lightning component framework.

**Wolters Kluwer, - Kennesaw, GA**

**Sep '16 - Jan '17**

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**Salesforce Developer**

**Responsibilities:**

- Interacted with various business team members to gather and document the requirements.
- Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse
- Closely worked with Salesforce.com team while implementing the solutions for the requirements
- Worked on various Salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, Reports and Dashboards
- Customized the Dashboards to the track usage for productivity and performance of business centers and their sales teams
- Designed, Implemented and deployed the Custom objects, Page layouts, Custom tabs, Components to suit to the needs of the application.
- Created Custom Objects and defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Implemented Apex Classes & Triggers and linked them to manage the workflows Implemented in the system.
- Implemented escalation rules, automatic case generation and their escalation to call center representative, and generated email alerts for quick issue resolution.