




MEGHA SHRIVASTAVA

SALESFORCE DEVELOPER

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Wipro Technologies

Sept 2019 - Present

Wipro Technologies

June 2018 - June 2019



PROFESSIONAL SUMMARY

Over 5+ years of experience in IT with 3 years of experience in Salesforce CPQ and Apttus CPQ/CLM. Adept at designing, implementing and testing codes, configuration, and enhancements to the system.

With previous experience of 2+ years as Quality Assurance Tester in Finance domain, handling End-to-End design and implementation of the application.



EXPERIENCE

SALESFORCE DEVELOPER

Philips | Healthcare

- Experience in Quote to Order Lifecycle including Contract Lifecycle Management (CLM)
- Designed and developed the custom objects, custom fields, page layouts, custom tabs, workflows, process builders, Visualforce Pages, Components, Apex and Triggers to suit the business requirements
- Good understanding of QLE, advanced approvals, product and price rules, attributes, discount schedules, renewals and amendments
- Developed SOQL and SOSL queries to get data from different related objects
- Defined the relationships (Lookup, Master-Detail) on the objects that help in associating the records
- Performed detailed analysis on business and technical requirements, and designed the solution by customizing the objects and other platform-based technologies like Apex, Web Services and Force.com API
- Maintained and optimized the existing code in the system following Governor Limits
- Used Data Migration Tools like Workbench, Data Loader, Salesforce Import and Export Wizard

SALESFORCE ADMINISTRATOR

Philips | Healthcare

- Worked as L1.5 Manager for incident management
- Maintained the Salesforce platform by monitoring the support incidents, change and service requests, user management and issues of business application
- Responsible for critical and urgent configurational changes in Salesforce CRM
- Performed QA testing after critical updates to transition customer data smoothly to retain performance and usability of the system
- Provided technical assistance and end user troubleshooting of incidents, bug fixed and enhancements
- Resolved technical and functional issues through debugging, research and investigation

QA Tester

U.S.Bank | Banking & Finance

- Experience in resource management and leading an offshore team with 4 resources
- Handled and managed E2E QA testing design and implementation of IVR banking product in Waterfall Methodology
- SME/Functional Expertise on different areas of IVR System and E2E work flow of the application with different working areas
- Engaged and coordinated with Developers and Business Analysts for project flow



SKILLS

- Salesforce CRM
- Salesforce Administration
- Salesforce Development
- Salesforce CPQ
- Apttus CPQ/CLM
- Salesforce Advanced Approvals
- Salesforce Apex
- Salesforce Security & SOQL



CERTIFICATION

- APTTUS CPQ Product Certification 201
- Salesforce Administrator
- Salesforce CPQ Specialist
- Salesforce Platform Developer I



EDUCATION

- **M.Tech / Information Technology**
BITS Pilani, Rajasthan
2016 - 2019
- **BCA / Computer Applications**
The IIS University, Jaipur(Raj.)
2012- 2015