PARTH B. VASANI   **Email:** parthv4u@gmail.com   **Mobile**: +91 9823185431

Professional Summary:

- More than **7** year's experience in Salesforce with a strong knowledge of designing, developing maintaining and deploying applications on Salesforce CRM. Experience includes strong experience on end to end implementation of Salesforce.com Sales Cloud, Service Cloud and force.com custom application development.
- Extensive experience in Visualforce, Apex Classes/Controllers, Lightning components, Apex Triggers development and Integrations using SOAP and REST APIS.
- Areas of expertise include Salesforce.com Technical Solution Design, Salesforce.com Consulting, configuration, Administration, Sales Cloud, Service Cloud Solutions , Reports and Dashboards, Monitoring, Chatter, Lightning App Builder, Visual Workflows, Workflow Rules, Validation Rules, Approval Process , User Profiles, Roles, Business processes, Security Implementation, Case Management ,Import Wizard, Apex Data Loader - Data Import/Export/Migration.
- Worked as a liaison between the business and developer team during all project stages and contributed in end to end Salesforce.com projects Implementations. Decompose complex business requirements into user friendly processes. Create Data Model, UI Components and Overall System Architecture.
- Responsible for time management, setting priorities for tasks, producing deliverable, coordinate team members, meet deadlines, deliverables solutions while maintaining better than expected levels of cost containment and MIS status reporting.
- Experience in technical design documents, Leading multiple teams, Consulting, Kick-Off, Plan Prepare, Validation and Deployment Process.
- Direct reporting to the Founders of the organization with solid experience in taking strong technological and delivery decisions.

Public Speaking:

- Contributed as a technical editor on Trailblazer Community for over answering 245 posts, including ideas for AppExchange.
- Public speaker at various Salesforce meetups in Pune.

Additional Credentials:

- Creator and organizer of the Salesforce Architect Summit, a yearly event in Pune and Salesforce world's first Architect Summit that brings Admins, Developers, Architects and End Users professionals together since 2019.
- Officially appointed by Salesforce as a **Developer User Group (DUG) Leader** since 2012 for **Pune** chapter till date making Pune as **the 3rd. largest community in the world** by making a community grow to massive size of 3600 plus members till date.
- **Advisory Board Committee Member** from April 2019 on Salesforce community **officially** appointed by **Salesforce Headquarters** with only **20 Board Members** around the world.
- Officially recognized by Salesforce.com to become **2nd Indian and 6th person** on the globe to be a **Force.com Speaker** for Force.com Friday Webinar Series: Force.com Friday - ParthVasani (10-28-16)
- Featured by **Salesforce Headquarters** by CTO,VP and GM on contribution to the Low Code virtual event: https://www.salesforce.com/video/10100727/

Certifications:

- Salesforce.com Certified Platform Developer 1 (PD1)
- Salesforce.com Certified Administrator (ADM 201)
- Salesforce.com Certified Sales Cloud Consultant
- Salesforce.com Certified Sharing and Visibility Designer
- Salesforce.com Certified Data Architecture and Management Designer

Skills:

Programming Languages	Apex, Visualforce, Lightning
Tools / IDEs	Salesforce Development Console, Salesforce Workbench, Eclipse, VS Code
Domain	Real Estate, Sports, Defense, Insurance, Pharma

- ❖ Organization: **Prosera Analytics Pvt Ltd**
- ❖ Client: **GAN Ltd, USA**   **Apr 2020 - Till date**

  GAN is an internet gambling software-as-a-service solutions provider where they had to manage their currency management, monthly splits of the resources also covering the chatbot integration for their chatbot.

- ❖ Responsibilities:

  - Salesforce.com Delivery Lead and Solutions Architect.
  - Involved in the strategic decision making for the organization.
  - Estimating time and cost for the project.
  - Worked on solution design to map business requirements with salesforce.com functionality.
  - Suggested Reporting and Approval Mechanism based on salesforce.com framework and offerings.
  - Provide functional and technical project leadership in partnership with the project manager and business consultants
  - Lead Developer Teams of 20 members with assigning and monitor tasks
  - Ensure Steady state in production incidents and Change Requests
  - Train new resources on Salesforce.com Platform

- ❖ Tools and Technologies:

  Salesforce.com, Apex, Lightning Components, REST API

- ❖ Organization: **Areya Technologies Pvt Ltd**
- ❖ Client: **Areya Technologies Pvt Ltd**   **Dec 2019 - Apr 2020**

  Product was built from scratch to cater significant limitations of Salesforce multicurrency feature. It covers configuring currencies, departments, managing fields and rates. The system can schedule batch jobs based on user configuration to update rates

- ❖ Responsibilities:

  - Salesforce.com Solutions Architect.
  - Estimating time and cost for the project.
  - Created requirements from scratch for the product enabling company's vision.
  - Worked on solution design to map business requirements with salesforce.com functionality.
  - Suggested Reporting and Approval Mechanism based on salesforce.com framework and offerings.
  - Lead Developer Teams of 2 members with assigning and monitor tasks
  - Ensure Steady state in production incidents and Change Requests

- ❖ Tools and Technologies:

  - Salesforce.com, Apex, Lightning Component

- ❖ Organization: **Dazeworks Technologies Pvt Ltd**
- ❖ Client: **Ashoka, USA**   **May 2019 – Dec 2019**

  Project covers solving the grant management system, volunteer onboarding, job creation and employee boarding and signing off the contracts for the system. Salesforce was used to build system from scratch including approval process, email reminders, case management, lightning components and adobe sign tool to sign off contracts

- ❖ Responsibilities:

  - Salesforce.com Senior Developer and Tech Lead
  - Estimating time and cost for the project.
  - Conducted requirements workshops with customer and gather requirements
  - Worked on solution design to map business requirements with salesforce.com functionality.
  - Suggested Reporting and Approval Mechanism based on salesforce.com framework and offerings.
  - Monitored Deployment of Salesforce.com solution with the help of Change Set.
  - Lead Developer Teams of 2 members with assigning and monitor tasks
  - Train new resources on Salesforce.com Platform
  - Ensure Steady state in production incidents and Change Requests
  - Contributed to training the team for new projects and on boarding.

- ❖ <u>Tools and Technologies</u>:
  - Salesforce.com, Service Cloud, Apex, Visualforce, Adobe Sign for Salesforce, Lightning Component

- ❖ <u>Organization</u>: **Dazeworks Technologies Pvt Ltd**

- ❖ <u>Client</u>: **National Geographic, USA**   **Dec 2017 - Apr-2019**

  Client's regular business process involved all about giving grants to their stakeholders. This starts with putting up a name of the stakeholder on the excel sheet and track the status and the same revolved around supervising the count for the grants to be reviewed. This meant that an executive had to manage accounts and interfaces for both the entities including the grants and the supervisors who review it. We did development of the lightning component with the community cloud implementation making the user involvement easy. In additional to this, we provided the reports which shows analytics of the Grantee and Reviewer portal. Lightning component were implemented with the use of jQuery giving shiny UI.

- ❖ <u>Responsibilities</u>:
  - Salesforce.com Senior Developer and Tech Lead
  - Conducted requirements workshops with customer and gather requirements
  - Worked on solution design to map business requirements with salesforce.com functionality.
  - Monitored Deployment of Salesforce.com solution with the help of Change Set
  - Estimating time and cost for the project.
  - Lead Developer Teams of 8 members to assign and monitor tasks
  - Train new resources on Salesforce.com Platform
  - Ensure Steady state in production incidents and Change Requests.

- ❖ <u>Tools and Technologies</u>:
  - Salesforce.com, Sales Cloud, Apex, Lightning components, CSS

- ❖ <u>Organization</u>: **Eternus Solutions Pvt Ltd**

- ❖ <u>Client</u>: **Cloud Creek Technologies, USA**   **Dec-2015 - Nov-2017**

  The goal of the project was to automate the business of Sports for one if its client. Client's process was done manually right from scheduling matches with deciding which teams to be played and also selling the products with the payment.

- ❖ <u>Responsibilities</u>:
  - Analyzing the requirements understanding from the client
  - Participating in requirements design phase with team members
  - Participating in relevant technical and verbal communication with the client
  - Assisting and mentoring the team members for solution
  - Achieving goals successfully before timeline.

- ❖ <u>Tools and Technologies</u>:
  - Salesforce.com, Sales Cloud, Apex, Visualforce, Data Loader, REST API, Eclipse

- ❖ <u>Organization</u>: **Cybage Software Pvt Ltd**
- ❖ <u>Client</u> – **Invitation Homes (IH), USA**   **Nov -2013 - Dec- 2015**
  Salesforce Services was engaged to assess the current Invitation Homes architecture, Understand the current and future high-level requirements. The main goal was to create a Technical architecture that provides the ability to evolve to meet the ever-changing needs of the business.

- ❖ <u>Responsibilities</u>:
  - Analyzing the requirements understanding from the client
  - Participating in requirements design phase with team members
  - Participating in relevant technical and verbal communication with the client
  - Develop POC implementations for feasibility options.

- ❖ <u>Tools and Technologies</u>:

- Salesforce.com, Sales Cloud, Apex, Visualforce

Achievements:

- Presented **Team Award** for timely delivering the projects by Dazeworks in Dec 2018 for timely delivering of projects saving millions of dollars to clients and helping company grow the team.

Personal Information:

Current location: Pune

Phone No   : (091) 9823185431

Date of Birth   : 27th January, 1989

Passport no   : K5466899

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