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| **janaradhana RedDY gowkanpalli**  **Cont. No**: **+1-848-213-7020**  **Email**: [**janardhan.gowkanapalli@gmail.com**](mailto:janardhan.gowkanapalli@gmail.com)  **LinkedIn**: https://www.linkedin.com/in/janardhana-reddy-gowkanpalli-8ba8592b/  Representative Clients  **Workday**  **Infoblox**  **Trade Shift**  **Kaiser**  **Aetna**  **Honeywell**  **VIP mortgage**  **Unilever**  **Musqot**  **TE Connectivity**  Education, Licenses & Certifications   * MCA from Sri Krishna Devaraya University India - 2011 * BSc Computers from Sri Krishna Devaraya University India-2008 * Salesforce App Builder #17870349 * Salesforce Platform I#17979847 * Salesforce Platform II #18178787 * Salesforce ADM-201 #18964897 * Salesforce CPQ-211 #21402516 * Salesforce Sales cloud # 21673008   3 Tips for Passing the Salesforce Certified Administrator Exam ...  Logo  Description automatically generated with medium confidence  **C:\Users\jgowkanapalli\AppData\Local\Microsoft\Windows\INetCache\Content.MSO\4624F0C.tmp**      Graphical user interface, text, application  Description automatically generated        **Graphical user interface, text, application  Description automatically generated** | Background  Having 10+ years of IT experience working in Salesforce Development in different roles as Salesforce Developer/Admin, Salesforce CPQ and Apttus CPQ Developer in Analysis, design, development, testing, delivery, and maintenance of Salesforce CRM systems.  Professional and Industry Experience   * Hands-on experiences with an end-to-end application projects, support application projects, and Lightning implementations. * Well versed with In-depth understanding and Experience with CRM processes like Sales, Marketing, Customer Service and Customer Support, Business Processes, and recommended solutions to improve their processes using Salesforce Managed and Unmanaged (Beta Versions) Packages. * Experience in Sales Cloud, Service Cloud, and Marketing Clouds. * Having a good knowledge of all phases of SDLC with expertise in Requirement Gathering, Analysis, Designing, Development, and Testing. * Experience in SFDC Development in implementing Apex classes, Test classes, Triggers, Visual Force, Force.com IDE, SOQL and SOSL and Custom setting, Callouts, Web services. * Extensive experience in designing of custom objects, custom labels, custom fields, Picklists, Page layouts, Workflows, Process Builders, Validation Rules, Approval Processes, custom Tabs, custom reports, Record Types, Report folders, Report extractions to various formats, design of Visualforce Pages, Custom Setting Record Types and Dashboards according to application requirements. * In-depth knowledge in Product setup, Product Options, Product configuration & rules, Pricing, Discounting, and Quote templates in Steel brick CPQ * Experience in Creating sharing rules, user access privileges, and Field Level Security. User Roles, Role Hierarchies, Profiles, Permission sets, Public Groups, Queues, and Sharing settings to ensure that the protected data is available only to the authorized users. * Experience in Lightning Components, Events, Helpers, Lightning Schema Builder, Lightning App Builder, and Aura Attributes. * Experienced in writing Test classes to improve the code coverage before creating the packages and deploying into production. * Experience in Post-install script Class and Install Handler Interface. * Worked with Data Integrations from Marketo to Salesforce and Ring lead to Salesforce for multiple Orgs. * Experience in Salesforce App Exchange Packages like CPQ Managed package and Unmanaged package and Patch Org Creation. * Experience in Publishing APP in APPEXCHNAGE Marketplace, Scan app using Salesforce Check Mark Tool, and Burp Suite Tool. * Experience in working with Webservices to manage the Data to and for between the salesforce and other third-party systems using SOAP API and REST API. * Experienced in Agile development environment and methodologies including Scrum and TAM Meeting. * Experience in working with Salesforce.com Sandbox to Sandbox and sandbox to production environments. * Experience in working with Jitter bit (ETL tool) data tool and APEX Data Loader, Salesforce Inspector, Force.com IDE (Eclipse 4.3), Bit bucket. * Experience in building lightning components, Lightning Connect, Lightning App Builder, Lightning Schema Builder, and Lightning Framework. * Worked on Data Model related to Steel brick CPQ and has good knowledge of Steel brick CPQ objects used in Quote to Order process especially. * Experience in designing and implementing new Product Rules, Price rules, Approval rules, Salesforce objects, workflow rules, custom layouts, and other standard Salesforce customizations. * Experience in Single Sign-on (SSO) Functionality Implementing for Multiple systems. * Experience Developing Lightning components using the AURA open-source Framework. * Acted as the primary liaison leading the team between IT and business personnel facilitating proper understanding of the business needs and criticality of the business workflow. Worked with Onshore and offshore teams. * Self-motivated and capable of rapidly learning new technologies and processes, and successfully applying them to projects and operations. |

**Technical Skills**

**Programming Languages**: Salesforce (Apex Language, Apex Classes, Apex Triggers, Apex Scheduler, Visualforce pages, Visualforce component, and controllers Lightning Components, Salesforce CPQ, Custom Setting), C, C++, Core Java, SQL, PLSQL**.**

**CRM Tool :** Salesforce.com, Force.com

**Ticketing Tools** : ServiceNow, Jira

**Web Standards :** Visual Force (Salesforce), JavaScript, HTML, XHTML, CSS, XML

**Security Tools :** Salesforce Check Mark tool, Burt suite Tool.

**Deployment Tools :** Change Sets, Eclipse, ANT Tool, Jenkins, GitHub, VS Code

**Middleware Tools :** Dell Boomi, Salesforce Inspector, Salesforce Data Loader I .o

**Work Experience**

**WORKDAY. Nov 2020-Present**

**Currently working as Salesforce Developer.**

* Working as a Salesforce Developer and lead development on multiple projects from requirements gathering through the solution design, build, testing, and deployment.
* Perform the build activities to deliver a solution from the design stage to a functional application.
* Using Apttus CPQ API’s to create cart, Quote, repricing, Attribute creation.
* Managing Apttus CPQ Pricelist, Apttus CPQ Price list items and CPQ Price rules
* Developing the Apex classes and triggers depending on the requirement.
* Worked with creating Batch classes for automating the quotes through Apex class.
* Creating the Quotes through automation process by using Apttus CPQ functionalities.
* Creating Product setup, mentioning pricing rules, using Assets to create the Quotes
* Develop applications using the Force.com platform (Apex classes/triggers, Visual Force pages, Web Services API), related web technologies (CSS3, HTML5, Ajax, JavaScript), and other enterprise programming languages such as Java.
* Integrate enterprise applications such as Salesforce with analytical platforms and other applications via integration tools using SOAP or REST web service protocols.
* Execute unit tests and write Apex test classes for code coverage.
* Use development tools such as Eclipse IDE (for the source code editor, debugging, and deployment) and GIT (for source code and version control). Participate in design and code reviews to ensure development quality.
* Deploy metadata (configuration and code) to different environments via tools such as Ant and Flosum.
* Design user interfaces and create corresponding ERD (Entity Relationship Diagram) using Lucid Chart or similar. tools to represent the data models and illustrate relationships between database elements.
* Create process flow diagrams to represent the logic and algorithms used to implement the business rules and requirements.

**INFOBLOX INC. May 2019-Nov2020**

**Worked as Sr Salesforce Developer.**

* Having Deep expertise and Worked on **the SaaS, HW, SW and Maintenance business model,** especially in the **CPQ and Quote to Cash** process area.
* Lead the Team of 10 Developers to reach the given timelines and bridge the gaps between business entities and other development activities in the team by assigning the tasks to meet project deliverables on time.
* Deeply involved in working on the Steel **brick CPQ Package Upgrades** by designing **Data Model** related to **Steel brick CPQ** used in Quote to Order process especially.
* Worked on Product **setup, Product Options, Product configuration & rules, Pricing, Discounting, and Quote templates** in **Steel brick CPQ.**
* Involved in working on Development of Salesforce sales cloud functionality **such as Account, Contact, lead Opportunity Management**
* Involved in designing, coding, and implementing **Apex Classes, Triggers, Lightning Components, Visualforce components, SOQL statements** for Sales Cloud Enhancements, and Design Upgrades.
* Designed and implemented new Salesforce custom objects, **workflow rules, custom layouts, and other standard Salesforce customizations**
* Always Updated with good knowledge of Salesforce best practices as per the Latest Salesforce Releases.
* Implemented the Lightning custom and out of the box components for improving the Data Visibility and User Experiences
* Worked on Implementing **Web Services (SOAP and REST)** from **Salesforce to RNOW, Salesforce to Oracle Fusion** using the Dell Boomi as Middleware ETL.
* Worked on Service Now Ticketing tool on resolving the Salesforce High Priority Issue on Contract **Renewals**, Asset Management, Subscription Management, and Order Management.
* Gained Strong understanding of Salesforce fundamental concepts (application, data and security) and CRM domain knowledge (Sales Cloud, Service Cloud, and Marketing Cloud)
* Involved in configuring all aspects of Salesforce to meet the business requirements and worked on identification of the root cause within the functional domain and collaborate to identify root cause across system boundaries quickly.
* Able to use and extend existing code framework to implement new functionality. Needs some direction to make fundamental changes to the existing code line.
* Worked on significant and unique issues where analysis of situations or data requires an evaluation of intangibles.

**INFOBLOX, TRADESHIFT, KASIER, AETNA May 2017- May 2019**

**Worked as Salesforce Programmer**

* Worked on Multiple Environments like Dev, QA, and deployed to PROD.
* Worked with the **Agile methodology** and attended Scrum meetings.
* Worked Marketo and Ring Lead Integration to Salesforce Different Orgs.
* Developed **Apex Triggers, Apex classes, visual force pages, visual force Components, and Test classes** with maximum code coverage.
* Worked with **Data loader and Data Import wizard** for updating and inserting Sobjects data.
* Developed Global Deal desk functionality and Approval functionality based on the Legal/Finance, Product, Services, and IT/Security values.
* Developed Scheduled Apex class for a report for Daily email as a CSV Format Report and Naics Code Functionality based on the customer companies.
* Worked with Data Clean-up by optimizing the code Functionality for Production Org.
* Worked on Workflow rules like field update and Email alert and creating tasks. Worked on the Approval process with multiple approvers.
* Used Custom metadata types and Custom settings to satisfy business scenarios by referencing them in Apex Classes.
* Deeply involved in working on the Steel brick **CPQ Package Upgrades** by designing **Data Model** related to **Steel brick CPQ** used in Quote to Order process especially.
* Implemented **Product setup, Product Options, Product configuration & rules, Pricing, Discounting, and Quote templates** in **Steel brick CPQ.**
* Worked on **Case Management** and provided service console to Agents for better User experience.
* Worked with assignment rules for assigning cases to Queues.
* Worked with **Live Agent** Functionality interacting with Employees.
* Worked with SSO Setup and **SAML** 2.0 to integrate internal and third-party applications like LMS and Web applications.
* Created Reports and Dashboards and Worked Wave Analytics, Roles, Profiles, and Permission Sets.
* Worked on Rest API in getting the data from **ORACLE PEOPLE SOFT AND ORACLE HCM CLOUD to Salesforce** throughIntegration framework and Worked on Large data volume problem.
* Deployed metadata between multiple environments using **GitHub, Eclipse, and Jenkins**.
* Created and Maintained easily to use Salesforce Lightning components for the Related list.
* Worked on Account Hierarchy implementing the Various Customer Classes within the organizations as per the needs in Handling of the Partner, Reseller, Distributor accounts within Salesforce, and External Systems.
* Worked on Implementing D**&B optimizer by driving the business in optimizing the Accounts data** within the Salesforces based on the Optimization feeds from the third-party Application. Which will provide the important account information with various checks that get fed into salesforce.
* Worked on Steel Brick CPQ and PDI projects
* Developed Related List Functionality using lightning Components and Lightning Record pages.
* Have extensive experience in all the phases of Software Development Life Cycle (SDLC) including Requirements Gathering, Analysis, Design, Development, Testing and Deployment. Experience in Waterfall & Agile development methodologies.
* Experience on creating Flows, Sub Flows, Exception strategy, Data Weave transformation, Data Mapper and other activities with salesforce Service cloud.
* Experience using mule connectors for Data transfer to Salesforce etc as a part of integration usage.
* Involved in Complete Life Cycle development using Mule ESB based on SOA architecture. Also, responsible to develop Restful/SOAP Web Services in Mule ESB based on SOA.

**HONEYWELL. Nov 2016 to Apr 2017**

**Worked as Salesforce lead consultant**

* Migration of Salesforce **Sales Cloud implementation to the Lightning Experience** using **Salesforce Lightning Component**
* Redesigned the customizations currently implemented in Visualforce into Lightning Pages/Lightning Components.
* Worked with **Lightning App Builder, Lightning Components, and lightning framework**.
* Developed Lightning components using the **AURA opensource Framework.**
* Created Backend **Server APEX Controller for Salesforce Lightning Experience and Added Lightning Component to Lighting Pages and Record Pages and Communities and JavaScript libraries.**
* Redesigned the **custom buttons into Actions** was a need as per the new design changes.
* Used **Agile methodology to achieve high performance** and Daily Tam Meetings.
* To fetch the data dynamically using **Dynamic Apex SOSL queries.**
* Work **with Import and export Using CSV file** functionality and download.
* Created **custom objects and fields, used validation rules, workflow rules, and formula fields**.
* Developed **Apex Triggers, Apex classes, and Test classes with maximum code coverage**.
* Configured and developed the Apex triggers, workflows, Process builder, validation rules having hands on the deployment process from one sandbox to others.
* Customized user Roles, Role hierarchies, Profiles, and permission sets to ensure that the protected data is available only to the authorized users.
* Built the sandboxes for testing and migrated the code to the production instance after testing.

**VIP MORTGUAGE. Jan 2016 to Oct 2016**

**Worked as a Member- Engineering staff**

* Created **Custom objects, fields and Workflows, Approvals, validation rules**.
* Developed and Implemented APEX **triggers, Classes, Test methods &Visual Force pages** to implement the custom functionality.
* In the system Created and configured various **Reports and Report Folders** for different user profiles based on the need in the organization.QA and Production deployment as part of Application Management.
* Used Agile methodology to achieve high performance.
* Implemented the REST **API** to get data from External Application to Salesforce System.
* To work with **Deployment functionality using Changesets and Force.com IDE**.
* To Work with Salesforce.com move the metadata **from Sandbox to Sandbox and Sandbox to Production** environments
* Created as well as Customized Various **Dashboards and Reports** with Salesforce CRM.
* Implemented Single Sign-On with **SAML** on force.com.
* Created field filters, formula fields, relationships, and validation rules to the custom objects.
* Responsible for updating the checklist for testing the sandbox environment after the sandbox refresh is done.
* Created and customized record types, managed Role hierarchy, and Profiles.
* Worked with **Agile methodology** and daily we have **scrum m**eetings.
* Worked with the JIRA tool and source tree and bid bucket.
* Worked with **Test class** to increase **Code coverage** in orgs.
* Worked with **Deployment for the sandbox to sandbox and sandbox to production**.
* Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
* Designed high level customized Visualforce pages using extension controllers, custom controllers, and standard controllers.
* Created Sharing rules for the organization for achieving grant access hierarchies.
* Worked on Data loading operations from other systems into the current organization and also data maintenance.

**HINDUSTAN UNILEVER. July 2015 to Dec 2015**

**Worked as a Sr Software Developer -Salesforce**

* Worked with a mobile application using the **Lightning Framework**.
* Created **Aura Components** and **Application Events, Component Events, Component Controllers Component Helpers** as part of Salesforce Lightning Development
* Created **Public groups, queues,** and **Permission sets, Users.**
* Created **field filters, formula fields, relationships, and validation rules** to the custom objects.
* Responsible for updating the checklist for testing the sandbox environment after the sandbox refresh is done.
* Created and **customized record types, managed Role hierarchy, Profiles, Permission sets.**
* Performed the **data validation** to meet all test condition requirements.
* Worked with **Agile methodology** using RTR Tools.
* Implemented **Single sign-on functionality based on one log in to take control** of the application.
* Developed app using **Lightning App Builder, Lightning Components, and lightning framework**.
* Developed Lightning components using the **AURA opensource Framework.**
* Worked **with Salesforce Checkmark Tool for Salesforce** Application Testing.
* Worked with various Salesforce.com objects **like Accounts, Contacts, Leads, Campaigns, Reports, and Opportunities.**
* Worked with **Test classes for Code increasing for deployment for the sandbox to production org**.
* Developed Apex Classes, Controller Classes, and Apex Triggers for various functional needs in the application.
* Used **SOQL & SOSL within Governor Limits for data manipulation needs of the** application using Force.com Explorer.

**MUSQOT MARKETING TECHNOLOGY. Jun 2014 to June 2015**

**Worked as Software Engineer-Salesforce**

* Worked **with the Burp suite tool** and **Checkmark** **tool** to generate the report on the Errors List in the salesforce Application.
* Created the whole system using visual force and Apex language and worked Marketing Cloud.
* Worked with **Packages like Managed package and Unmanaged package and Patch Org Creation.**
* Worked on **Publishing APP in APPEXCHNAGE Marketplace.**
* Requirement Analysis, Prepared detailed functional & technical design document, Configuration workbook, Training document, and Operational Review document.
* Created **custom objects, Custom labels, custom fields, Picklists, Page layouts, Workflow Alerts & Actions, Validation Rules, Approval Processes, custom Tabs, custom reports, Report folders.**
* Created **Test class to increase code coverage for package Creation.**
* Created Custom **profiles and Permission sets, Record Types, custom settings, and Users**.
* Created **Apex class and triggers and visual force pages and Utility class**.
* Created **Custom settings to use for different languages Profile names**.
* Created a **post-install script** class for package installation before insert some data in org.
* Uploading **managed and beta managed packages and patch org creation.**
* Worked with **Deployment** for Components Move from **Sandbox to Production**.
* Generated **Extensive Reports and Dashboards on Various requirements from Sales and Marketing**.

**TE CONNECTIVITY. Sep 2013 - May 2014**

**Worked as Associate Consultant-Salesforce**

* Worked on Creating Immediate deployments based on the requirement.
* Provided data access reports to Compliance and Security ensuring that data and roles are properly defined and transparent.
* Build Salesforce custom application and enhance existing service cloud functionality and support upgrading to Lightening
* Worked on Service Cloud in Solving the Service tickets based on priorities on Knowledge Article related to the Service cloud
* Extensively involved in the practical application of Visualforce, APEX programming, Force.com APIs, and Web Services. Created Apex class and Triggers, Visual force pages.
* Involved in the Development of coding and Development of Technical Documentation.
* Created **Workflows and Approval process, validation rules**.
* Worked with **Enhancements and develop the functionality** based on the tickets.
* Created **page layouts**, search layouts to organize fields, custom links, related lists, and other components on record pages.
* Worked with Salesforce **Live agent** to interact with multiple customers to create the support Incidents.
* Used **field level security along with page layouts** to manage access to certain fields.
* Developed Visual Pages to include extra functionality and wrote Apex Classes to provide the functionality to the visual pages.
* Worked with standard salesforce.com standard objects like Accounts, Contacts, Leads, Opportunities, and Campaigns, etc.
* Created Custom Objects, fields, and reports, and dashboards.
* Created profiles, users, roles, permission sets and sharing rules, Approval process.
* Created **workflow rules and defined related tasks, email alerts, and field updates**.
* Trained in Salesforce Concepts more.
* Created Custom Email Templates as part of sending Alerts to users based on the business requirement
* Design and Development and unit testing of futures.

**Sreeven Infocom Dec 2010 to Sep 2013**

Worked as a Software Engineer and got trained on salesforce coding and PL\SQL, core java.

* Created Apex **class and Triggers, Visual force pages**.
* Worked with standard salesforce.com standard objects like Accounts, Contacts, Leads, Opportunities, and Campaigns, etc.
* Created Custom Objects, fields, and reports, and dashboards.
* Created profiles, users, roles, permission sets and sharing rules, Approval process.
* Created **workflow rules and defined related tasks, email alerts, and field updates**.
* Trained in Salesforce Concepts more.
* Created Custom Email Templates as part of sending Alerts to users based on the business requirement
* Design and Development and unit testing of futures.
* Involved in the Development of coding and testing.
* Involved in the Development of Technical Documentation.
* Involved in Writing business logic using the Core Java platform.

**Janardhana Reddy Gowkanpalli**